

# Trade mission to the United Arab Emirates

21 - 24 March 2022



Netherlands

# Index

Index	2
Foreword	4
Foreword	5
Map of the Netherlands	6
Introducing the Netherlands	7
The UAE and the Netherlands	9
Company Profiles	13

## Company Profiles

<b>Circular Economy</b>	<b>14</b>	North Sea Port	34
Bollegraaf Recycling Solutions	15	Oxycom	35
City of Almere	16	Plug Power	36
EcoSmart	17	Process Design Center (PDC)	37
Groningen Seaports	18	REDstack	38
GSES System	19	Royal Vopak	39
Natural Bag	20	Solartechno Europe	40
PureBlue Water	21	Thomassen Energy	41
Renewi	22	TNO	42
Rosiro Group - Solinatra	23	TSS4U	43
Terranauta	24	Vertoro	44
The Hague Business Agency	25	Vesta Terminals	45
TNO	26	Zero Energy Development	46
VentureRock	27		
<b>Sustainable Energy</b>	<b>28</b>	<b>Water</b>	<b>47</b>
ATO Energysaving	29	Atradius Dutch State Business	48
CMS Energiesystemen	30	Avic	49
Corre Energy	31	Axionomic	50
Dutch Marine Energy Centre (DMEC)	32	Deltares	51
Lightyear	33	GreenMax	52
		Hans Moor Architects	53
		LG Sonic	54

# Index

Megabiss Holding	55	<b>Partners</b>	<b>67</b>
Natural Ventures	56	Holland Circular Hotspot	68
PBS People's Business Support	57	Netherlands Water Partnership	
Royal Eijkelkamp	58	(NWP)	69
Royal IHC	59	VNO-NCW	70
TreeBuilders	60		
VGE	61		
Wageningen University & Research	62		
Water Alliance	63		
Watermediair	64		
Wavemakers United	65		
Witteveen+Bos	66		

## Delegations & Contact Details

Ministry of Infrastructure and Water Management	72
Ministry of Economic Affairs and Climate Policy I	
Netherlands Enterprise Agency	73
Embassy of the Kingdom of the Netherlands in Abu Dhabi	74
Consulate General of the Kingdom of the Netherlands in Dubai	76

# Foreword



It is a great pleasure to lead the Dutch trade mission to the United Arab Emirates (UAE) from 21 to 24 March 2022. I look forward to attending Expo 2020 Dubai, the first world exhibition to be held in the Middle East, and to visiting Dubai and Abu Dhabi. The mission, with 50 participants, focuses on integrated, sustainable, future-proof solutions for problems related to water, sustainable energy and circular economy.

Economic ties between the Netherlands, the UAE and the rest of the Gulf region are strong. The UAE is one of the largest export destinations for Dutch goods and services in the Gulf region. The trade mission aims to strengthen these ties, and I am confident that it will help identify promising opportunities for sharing Dutch expertise and expertise.

Both the Gulf region and the Netherlands need to make a transition towards smart and sustainable water management, renewable energy and circular economy. The Netherlands looks forward to meet the challenges of this transition together and share knowledge and expertise.

The Netherlands Pavilion at Expo 2020 Dubai showcases the innovative, sustainable and circular responses to these challenges that the Netherlands is exploring. The Pavilion has been designed as a circular climate system – a biotope – that unites water, energy and food through innovation and links solutions in these three sectors.

The mission's business delegation is made up of companies that are active in water, sustainable energy and circular economy – a perfect match with the Pavilion's theme. The UAE and the Netherlands can mutually benefit from combining our respective experience and expertise. International cooperation is key: I am confident that the participants can help create opportunities to improve the lives of people all over the world.

I look forward to a productive mission and to further strengthening relations between the UAE and the Netherlands.

**Mark Harbers**

*Minister of Infrastructure and Water Management*

# Foreword



All signs are green! It looks like we are able to really travel to the UAE again with a strong trade mission. During a very special year for Dubai especially. It's hosting the World Exhibition; the EXPO 2020 Dubai and the last month has arrived – on March 31st the EXPO will have its closing day, after six valuable and productive months.

The EXPO offers a global stage for countries and businesses from around the world to showcase what they have to offer, what they are good at. To meet, match, mingle and learn from each other – get inspired by each other. This is perfectly captured in the EXPO's slogan 'Connecting minds and Creating the future'.

The UAE is a region with which we hold a strong trade relationship and it is one of our most important export markets in the Middle East. It is great to visit the UAE in the good company of our Minister of Infrastructure and Water Management, Mr. Mark Harbers, and with an impressive group of Dutch companies with a strong entrepreneurial and innovative spirit awaiting to support the UAE's economy. And face up to global challenges together.

The business delegation represents a variety of sectors that are relevant to the UAE's economy. Our Nexus of Water, Energy and Food shows and offers our expertise, ambitions and smart solutions for and between these specific sectors. But also in the field of circular economy we have professionals travelling with us. I am proud to be the head of this versatile business delegation during this trade mission.

During seminars, meetings, company visits and networking events, companies from the UAE and the Netherlands will find new windows of opportunity to strengthen the valuable bilateral trade relationship further.

We are committed to bring our long and good relationship with the UAE to a next level.

**Ingrid Thijssen**

*President of the Confederation of Netherlands Industry and Employers VNO-NCW*



## The Netherlands

### Locations

- |  |                |
|--|----------------|
| 1. Amsterdam<br>(and Airport Schiphol) | 9. Haarlem     |
| 2. Arnhem                              | 10. The Hague  |
| 3. Assen                               | 11. Leeuwarden |
| 4. Breda                               | 12. Lelystad   |
| 5. 's Hertogenbosch                    | 13. Maastricht |
| 6. Eindhoven                           | 14. Middelburg |
| 7. Enschede                            | 15. Rotterdam  |
| 8. Groningen                           | 16. Utrecht    |
|  | 17. Zwolle     |



# Introducing the Netherlands

## How do the Dutch make a difference?

Through their interactive approach to finding innovative solutions to the big challenges facing the world today. The Dutch way of thinking and working has been shaped by centuries of living in the low-lying delta of the Netherlands. Through the ages, the Dutch have joined forces to find ingenious ways to tackle challenges like water, urbanisation, energy, food, health and security. By being inventive, pragmatic and open to new challenges, the Dutch have created a flourishing and resilient land.

The Netherlands is a constantly evolving ecosystem of cities, industry, agriculture and nature, all integrated through smart infrastructure. It is a source of knowledge and experience that the Dutch are keen to share with others. Learning from the past to create a better future. Together, seeking sustainable solutions for the most liveable world.



### Worldwide ranking

- 1st At WEF's ranking of most competitive economies in Europe. 4th in the world. (WEF, 2019)
- 1st Production and auctioning of cut flowers and flower bulbs
- 1st World's largest flower exporter
- 2nd Largest exporter of agricultural products in the world (WTO, 2019)
- 4th Best at Global Innovation Index (GII, 2019)
- 5th Greatest place to live (World Happiness Report, 2019)
- 6th Largest exporter of goods in the world (CIA World Factbook, 2019)
- 7th Largest foreign investor in the world (1,256 billion US dollars)
- 7th Largest recipient of foreign investment in the world (801 billion US dollars)
- 8th Largest importer of goods in the world (507 billion US dollars)

### Facts & Figures

- **Official name** Kingdom of the Netherlands
- **Form of government** Parliamentary democracy (cabinet of Prime Minister and Ministers) within a constitutional monarchy
- **Head of State** His Majesty King Willem-Alexander, King of the Netherlands, Prince of Orange-Nassau
- **Capital** Amsterdam
- **Seat of government** The Hague
- **Administrative structure** The kingdom consists of four entities. The Netherlands and three territories in the Caribbean: Aruba and Curaçao and St. Maarten. Number of provinces 12. Special municipalities: The overseas islands of Bonaire, Saba and St. Eustatius, all three of which are situated in the Caribbean.
- **Surface area** 41.543 km<sup>2</sup>
- **Location** Western Europe, by the North Sea, bordering Belgium and Germany
- **Number of inhabitants** 17.4 million (2021)
- **Number of inhabitants per km<sup>2</sup>** 517 (2021)
- **Monetary Unit** Euro
- **Languages** Dutch and Frisian (On the overseas islands also English and Papiaments)
- **GDP per capita** 51,064 euros (World Bank, 2020)
- **Unemployment rate** 3,1% (CBS, 2021)
- **90% of all Dutch people** speak English



# The UAE and the Netherlands:

Continuing the dialogue on water, energy and the circular economy.

In November 2021, we presented the Netherlands to the UAE, the wider Gulf region and the global community at Expo 2020 Dubai, attended by 191 countries and millions of visitors. The November trade mission focused on sustainable innovations on the crossroads of water, energy and food. In March 2022, a second live trade mission visits the UAE and NL Pavilion at Expo 2020 Dubai. This time the focus shifts to integrated and sustainable future-proof solutions for water, energy and the circular economy.

Economic ties between the Netherlands, the UAE, and the rest of the Gulf region are strong. This mission aims to further strengthen this relationship by providing the Dutch delegation of public and private organisations ample opportunity to meet new partners for solving global challenges and deepen relations with existing partners in the Gulf and beyond. The mission also presents a unique opportunity to discuss common challenges and work together on the Sustainable Development Goals. The trade mission will be led by Dutch Minister of Infrastructure and Water Management Mark Harbers and VNO-NCW chairperson Ingrid Thijssen. Prime Minister Mark Rutte will be joining the delegation for part of the mission programme.





### Working together on common challenges

Our shared challenges include the transition towards smart and sustainable water management for climate adaptation, renewable energy and the circular economy. These issues are particularly pressing in the Gulf's desert regions, where countries rely on food imports, and water scarcity is evident. By combining the experience and expertise of the UAE and the Netherlands, we can help each other in finding innovative and sustainable solutions for the future.

Holland Circular Hotspot and the Netherlands Water Partnership (NWP) will host the parts of the programme focusing on circularity and water management. The trade mission will also provide networking opportunities both in Dubai and Abu Dhabi.

In the Netherlands, companies, knowledge institutions and government organisations work together across sectors to develop the technologies and solutions of the future. Through public-private partnerships, we develop innovative multi-disciplinary water, energy and circular projects inside our country and across borders. We are looking forward to strengthening cooperation with our partners in the Gulf.

### Water-Energy-Food Nexus

Population growth and rapid urbanisation demand we handle our resources with utmost efficiency as demand increases. Water, energy and food are inextricably linked and therefore often referred to as the Water-Energy-Food Nexus or the WEF Nexus. The Nexus approach will enable policy makers to combine processes between these three areas and avoid taking action in one sector which is detrimental to the other. The Netherlands pavilion at Expo 2020 Dubai is a prime example of how the WEF approach can lead to integrated technological solutions. On its giant cone, water from the desert is used to grow food using solar energy. An integrated approach benefits each resource and leads to a stronger economic and environmentally secure future. Integrated policies link water management, food production and consumption, energy supply and land use. These policies also need to contribute to resource efficiency and climate action.



### United for a more circular future

#### Water

The UAE and the wider Gulf region face many water challenges in water-poor areas. This requires integrated water management system in which we no longer refer to domestic and industrial effluents as 'waste' water, as circular processes will extract impurities using advanced membrane technology to be reused as resources elsewhere.

The history and prosperity of the Netherlands are inextricably linked to water. The constant threat from water has taught us how to manage it, be it too much, too little or too dirty. During this mission, we stand ready to discuss smart and sustainable water solutions, from wastewater management and desalination to water storage and transportation. The mission coincides with World Water Day (22 March), which focusses on groundwater as a precious resource. The Netherlands Water Partnership programme event Water, Energy and Food for Cities, Industries and Agriculture includes a seminar on integrated and local solutions for the water energy food nexus. The event touches on urban resilience, water management in the built environment, integrated water management in regions with water scarcity, and smart and sustainable water supply, management and treatment.

#### Energy

The energy transition is high on the agenda in both the UAE and the Netherlands. We are committed to achieving a fully sustainable energy supply. The Netherlands invests heavily in the pursuit of affordable, safe and sustainable energy for all. The mission will highlight developments in solar, marine energy, hydrogen, energy efficiency and waste2energy. By making the most of locally available resources, the Netherlands and UAE can make huge strides in cost-effective energy efficiency. This includes solar, wind and waste2energy solutions. As the northern region of the Netherlands increasingly gains experience in integrated green hydrogen supply chain solutions through the development of the 'Green Valley', we also have the ambition to reach across our borders to build long-term partnerships in clean hydrogen. The Netherlands' fast growing offshore wind capacity enables us to share ground-breaking expertise with the international offshore wind energy supply chain. Whatever your specialism or interest, we can look forward to exchanging ideas with our partners in the Gulf region on sustainable energy solutions.



### **Circular Economy**

Like the UAE, the Netherlands is one of the most ambitious countries in the global circular movement. The circular economy creates a new business model which rethinks production processes from source to end product. At present, we endeavour to reduce, reuse and recycle. Ultimately, products in the future will be designed to be recycled at the end of their useful life. This part of the mission programmed by Holland Circular Hotspot, will zoom in on circular solutions in construction and infrastructure, plastics and waste management. By joining hands, the UAE and the Netherlands can further develop technological innovations towards circularity, while continuing to streamline the implementation of policies and legislation which support the adoption of circular business models. The attendance of Holland Circular Hotspot - a public-private platform with an international focus on adopting circular economy principles - presents an opportunity to learn from their insights on recycling plastic, water and waste management, smart and renewable energy and the transition from linear to circular systems.

We believe that only when we work together, can we secure a sustainable future for all. Once again we extend this invitation to collaborate to our partners in the Gulf and beyond. Let's continue the dialogue on water, energy and the circular economy.

# Company Profiles

Circular Economy

Sustainable energy

Water

Partners



## Circular Economy

Bollegraaf Recycling Solutions	15
City of Almere	16
EcoSmart	17
Groningen Seaports	18
GSES System	19
Natural Bag	20
PureBlue Water	21
Renewi	22
Rosiro Group - Solinatra	23
Terranauta	24
The Hague Business Agency	25
TNO	26
VentureRock	27





## Bollegraaf Recycling Solutions



**Eric Boxma**

Director Global Reach Sales

+31 6 2510 3497

[e.boxma@bollegraaf.com](mailto:e.boxma@bollegraaf.com)

With more than 60 years of experience in the waste sorting and recycling sector, the Bollegraaf Group has unparalleled expertise in the design of sorting processes, the manufacture, installation and commissioning and service of turnkey recycling solutions. Bollegraaf Group was founded in the Netherlands in 1961 and comprises the companies: Bollegraaf Recycling Solutions and Lubo Recycling Solutions. It has also several subsidiaries in Europe and has a stable international sales and aftersales organization.



Bollegraaf offers state-of-the-art recycling solutions for all types of waste streams, from household waste, paper, plastics up to construction and demolition. Over 4,000 recycling systems have been installed across the world including 17 Mega-MRF's namely, the largest MRF's (Material Recovery Facilities) with capacities of over 70-100+ tons/hr.

Bollegraaf's global reputation is built on the customer-centric approach, aiming to maximize performance and return on investment for our customers.

Bollegraaf's solutions and services are the result of continuous innovation, they are based on state-of-the-art design and engineering as well as integrated and advanced technologies, such as robotics or artificial intelligence to prepare the 'MRF of the future'.

### **Bollegraaf Recycling Solutions**

Tweede Industrieweg 1  
NL-9902 AM Appingedam  
The Netherlands  
[www.bollegraaf.com](http://www.bollegraaf.com)

City of Almere



**Sabrina Strijbos**

Business Developer  
Circular Economy  
+31 6 5170 7309  
[sastrijbos@almere.nl](mailto:sastrijbos@almere.nl)

## City of Almere

From the moment of its establishment in 1976, Almere has been one of the fastest growing cities in Europe. In just 40 years it has attracted over 200,000 residents and 18,500 businesses. Almere is the largest city in the province of Flevoland and the seventh largest city in the Netherlands.

Almere is an ecologically, socially and economically sustainable city. This new city, which was designed as a sustainable city on land reclaimed from the sea, will double in size and continue to be liveable and healthy in the future. Almere is in line with the national (climate) targets to drastically reduce CO2 emissions and use of raw materials by 49% in 2030 and 95% in 2050.

In 2022, Almere will host the international horticulture exhibition Floriade Expo 2022. Floriade's theme Growing Green Cities presents the creative, green, sustainable solutions required to make this a reality. This theme is more important than ever. By 2050, some 68% of the global population will live in cities on a mere 2% of the earth's surface area.

We have to make a transition towards the Circular economy a fact. We have several scaled up projects to prove a circular economy is viable.

### City of Almere

Stadhuisplein 1  
NL-1315 HR Almere  
The Netherlands  
<https://english.almere.nl>  
<https://floriade.com/en>  
[www.bruggencampus.nl](http://www.bruggencampus.nl)





## EcoSmart



### Helmoeth van Roij

Business Support Manager  
+31 652582152  
[helmoeth.van.roy@](mailto:helmoeth.van.roy@ecosmart.eu)  
[ecosmart.eu](http://ecosmart.eu)

EcoSmart is the leading specialist in the Netherlands in the field of integral waste management in organisations.

EcoSmart's core activity is to ensure that businesses and institutions achieve maximum returns on the intrinsic value of their waste. In EcoSmart's approach, waste separation is self-evident.

EcoSmart developed waste collection containers for use in office-workplaces, in departments and pantries. These collection units are attractively styled, handy to use and encourage users to separate waste correctly. EcoSmart containers allow you to separate the most common waste flows, e.g. paper, cardboard, disposable cups, kitchen & garden waste, packaging materials and residual waste.

With the right tools, separating waste at the source before collection will soon become an automatism in your organisation. Separation at the source means that large quantities of raw materials can be made suitable for reuse. This is important for optimum waste recycling.

EcoSmart provides advice on the quantity and location of the collection units, located in logical positions and with clear signs. We can also take care of the delivery and placing in your location.

### EcoSmart Nederland

Spaarpot 6  
NL-5667 KX Geldrop  
The Netherlands  
[www.ecosmart.eu](http://www.ecosmart.eu)

Well designed collection units that are easy to use, well presented and positioned in the right place make a major contribution to encouraging waste separation behaviour.



**GRONINGEN SEAPORTS**



**Heleen van Wijk**

Business Manager Circular  
Economy

+31 6 3165 1986

[h.vanwijk@ groningen-sea-ports.com](mailto:h.vanwijk@ groningen-sea-ports.com)

## Groningen Seaports

Groningen Seaports is the economic operator, developer and authority for the port of Delfzijl, Eemshaven and the adjoining industrial sites. Groningen Seaports is located in the Northern part of the Netherlands, in Europe. The organization provides the complete package of port services to its industrial and commercial clients, from logistics and infrastructure services to the issue and maintenance of the sites in both port regions. As well as the two excellently equipped ports, Groningen Seaports manages the industrial sites around the ports and at other areas in the region.

Various clustered business sites are located on the sites, including a strong circular economy and biobased chemical cluster.

The Northern Netherlands, where Groningen Seaport is located, is the best place in Europe to test and optimize your circular business model and supply chain, to test the market for circular products at an industrial scale before going to full production, and to plug in at the existing large-scale ecosystem.

### Groningen Seaports

Handelskade Oost 1

NL-9934 AR Delfzijl

The Netherlands

[www.groningen-seaports.com](http://www.groningen-seaports.com)

## GSES System



**Kelly Ruigrok**

CEO

+31 6 3902 6620

[kelly@gses-system.com](mailto:kelly@gses-system.com)

Traditional sustainability reporting is time-consuming and expensive. With the overload of complex information and regulations, it is challenging to understand, measure, and manage your sustainability performance without any help.

The Global Sustainable Enterprise System (GSES®) is a recognized platform that helps you rate, verify and certify your sustainability performance on the process, supply chain, and product level. No more confusion due to an overload of complex information and regulations. Our system easily, and cost-effectively aligns over 500 ecolabels and sustainable certificates and uses worldwide accepted standards to holistically measure sustainability performance.

- Our Meta-standard combines all your sustainability certifications and reports into one asset that proves your commitment and compliance to sustainability.
- Get your company aligned with the taxonomy law and SASB standards with the GSES Taxonomy System.
- Search verified sustainability data for organizations, product, brands, services, and projects.
- Gather your already achieved certifications and reports on our platform and apply for a Meta-standard rating!
- Using our Assets feature, measure the sustainability performance of your real estate assets based on sustainability measures
- With the GSES Blue Planets e-commerce module you can display verified sustainability ratings to your clients.
- You can request independent verifications and audits to prove that your results are based on accurate sustainability claims.

### GSES System

The Netherlands

[www.gses-system.com](http://www.gses-system.com)



**Elwyn van Schreven**

CEO / Co-owner

+31 6 1552 2141

[elwyn@naturalbag.nl](mailto:elwyn@naturalbag.nl)

## Natural Bag

At Natural Bag we are committed to deliver high quality ecological and circular packaging for a sustainable future. All Natural Bags' products are circular and in balance with Nature. We are specialized in the development and delivery of biobased and 100% compostable products (bags, boxes, stickers, labels) made from bioplastics and tree-free paper.

By choosing our products organizations reduce their environmental impact on climate, loss of biodiversity (i.e., no more forests to be cut down for paper or fossil fuel usage for plastics) which is in accordance with the United Nations' "Sustainable Development Goals" (the "UN SDGs"). In addition, Natural Bag's products reduce CO2 emissions compared to old fashioned paper products and plastic bags without compromising on quality and functionality of the end products.

We offer low-threshold and practically easy-to-implement solutions to an organization's desire to be more sustainable in their practices. We offer you to be part of the solution, not pollution!

- Retailers
- Wholesalers
- Events
- GOs|NGOs
- Universities
- Hospitals

### Natural Bag

Rietven 7

NL-5427 LP Boekel

The Netherlands

[www.naturalbag.eu](http://www.naturalbag.eu)



**Angelo de Mul**

CEO

+31 6 1097 4445

[ademul@pureblue.nl](mailto:ademul@pureblue.nl)

## PureBlue Water

We are PureBlue. An innovative company specialized in sustainable water treatment solutions. Our mission is to return water to nature in its most natural state. We are a gamechanger when it comes to new sanitation concepts and the recovery and reuse of water and other resources to regenerate healthy soils and green environments. We believe in the future of decentral treatment plants: modular, flexible and nearby, with the lowest ecological footprint possible. Our goal is to turn wastewater into clean water, free of medicine residue and micro-organisms and reduce the water treatment footprint of CO<sub>2</sub> dramatically.

All our products and innovations are designed, engineered, and assembled in-house. Our expertise lays in biologically driven wastewater treatment installations, which are modular and applicable on municipalities, agriculture, industry as well as in the maritime sector. Flexibility, cost efficiency and user friendliness are the key factors of our installations. Additionally, the PureBlue installations have the lowest CO<sub>2</sub> -footprint on the market.

Our awarded Advanced Oxidation Process (AOP) technologies are a game changer when it comes to human and environmental health. We can remove medicine residue and eliminate resistant micro-organisms in the most sustainable way.

### PureBlue Water

Gentsevaart 21  
NL-4565 ER Kapellebrug  
The Netherlands  
[www.pureblue.nl](http://www.pureblue.nl)



**Willem Sterkenburg**  
Director Renewi Inhouse  
Services  
+31 6 5326 3848  
[willem.sterkenburg@renewi.com](mailto:willem.sterkenburg@renewi.com)

## Renewi

Renewi is a leading waste to product company that gives new life to used materials every day. We have more than 6,000 employees working at 174 operating sites across Europe. Our extensive operational network means we are always close to our customers.

For Renewi, waste is a state of mind, and an opportunity. Our many years of knowledge and experience, combined with a broad range of services, allow us to offer sustainable, practical recycling solutions. We use innovation and the latest technology to turn waste into useful materials such as paper, metal, plastic, glass, wood, building materials, compost and energy. In other words, we turn today's waste into tomorrow's raw materials.

The result of our work is less waste and contamination, a smarter use of scarce raw materials, and a reduction in carbon emissions. This means that we are contributing towards a cleaner, circular world in which we "waste no more".

### Renewi

Spaarpot 6  
NL-5667 KX Geldrop  
The Netherlands  
[www.renewi.com/en](http://www.renewi.com/en)



## Rosiro Group - Solinatra



**Roland Pluut**  
Chairman of the Board  
+31 6 5321 7795  
[roland@rosirogroup.com](mailto:roland@rosirogroup.com)



Rosiro Group has been formed to influence and accelerate the transition to sustainable materials, away from single use, environmentally harmful plastics. Bringing together the experience and expertise of its group companies, and knowledge of the demands of industry, brands, and consumers, Rosiro Group developed Solinatra®, a 100% plant-based material, that looks, behaves, and feels like traditional materials but is home compostable and bio-degrades in all situations without leaving any contamination or micro plastics behind.

Solinatra is food safe and can be processed on existing production lines such as injection molding machines. The technology to manufacture Solinatra is patented, and locally sourced agricultural waste is used in its production

Presently, various blends of Solinatra are available. Solinatra Barrier to produce coffee pods and Solinatra Universal for other rigid applications like cutlery, coasters, etc. Development of alternative Solinatra blends are ongoing.

**Rosiro Group - Solinatra**  
Stationsweg 21A  
NL-2515 BG The Hague  
The Netherlands

**UK Office**  
Abbey Farm Commercial  
Park, Southwell Rd,  
Horsham St Faith,  
Norwich NR10 3JU

[www.rosirogroup.com](http://www.rosirogroup.com)  
[www.solinatra.com](http://www.solinatra.com)

Rosiro Group seeks contacts with brands and producers of single use plastic products that wish to replace the plastics with truly sustainable alternatives, offering the advantages of plastics, but not the pollution. Rosiro Group also seeks contacts for distribution in the Middle East.

Finally, Rosiro Group seeks local partners to produce Solinatra and boost the production environmentally friendly applications.



**Salvador Roig Coll**

Founder

+34 6737 51573

welcome@terranauta.bio

## Terranauta

TERRANAUTA works with the most suitable calculation platforms for each facility, and provides solutions adapted to regulations, always emphasizing the circular economy. Sound engineering and design and cutting-edge microbiological treatments are needed.

TERRANAUTA offers the following services:

- Water supply, sanitation and regeneration facilities (residential and industrial buildings, hotels, commercial premises, agricultural facilities, etc.).
- Irrigation Installations and regeneration strategies.

In particular we offer the engineering, design and project management of:

- Surface water catchment projects for agricultural and residential use.
- Water treatment facilities. Water treatment plants. Desalination plants.
- Wastewater treatment facilities. Wastewater treatment plants.
- Reuse of regenerated water in agriculture.
- Microbiological pre-treatments to reduce the solids present in water.
- Studies to improve efficiency in the use of water.
- Irrigation and water distribution network projects.

We are looking for getting acquainted with the water problem and its potential solutions and apply our experiences in other countries with similar problems. Our objective is to meet public servants and private companies dealing with water sanitation and regeneration and exchange problematics and possible solutions. We are an engineering company looking for apply our knowledge in EMEA countries in UAE.

### **Terranauta**

Dorpsstraat 2A  
NL-1861 KW Bergen  
The Netherlands  
[www.terranauta.bio](http://www.terranauta.bio)



The Hague.

Business Agency



**Diana Eggleston**

Business Advisor Impact

Economy & NGOs

+31 6 8688 2799

[d.eggleston@thehague.com](mailto:d.eggleston@thehague.com)

## The Hague Business Agency

The Hague Business Agency is a publicly funded non-profit organization - part of the Invest in Holland network - whose role is to help innovative companies establish their operations in Europe. By basing themselves in The Hague, they can use the Netherlands as the gateway to the myriad business opportunities of the world's largest single market.

We offer our client companies tailor-made support throughout the whole entry process. We connect them with talent, potential business partners, government departments and numerous sector-specific Dutch networks and service providers. On a practical and logistical level, we help companies set up a legal entity, find office space, open a bank account, and navigate immigration topics. We organize fact-finding trips and meetings with service providers such as tax advisors, corporate lawyers and HR consultants. Everything we do is designed to facilitate establishment and a soft landing in the Netherlands. All our services are free of charge and on a confidential basis.

The Hague Business Agency focuses on clusters that are important to the city of The Hague and provide solutions for a sustainable future: Impact Economy (this covers all businesses that address global challenges), Technology, New Energy, Legal, Finance, and NGOs.

### The Hague Business Agency

Prinses Beatrixlaan 582

NL-2595 BM The Hague

The Netherlands

<https://businessagency.thehague.com>



**Pieter Imhof**

Senior Business Developer,  
Circular Plastics,  
Sustainable Chemicals  
+31 6 5152 1179  
[Pieter.imhof@tno.nl](mailto:Pieter.imhof@tno.nl)



TNO circular Economy and Environment Circular department is conducting independent research into circular plastics, from innovations for new plastic product designs to sustainable technologies for recycling plastics.

TNO is eager to contribute to solutions. For the transition to circular plastics, we're taking a close look at the entire chain: from the influence of scenarios on CO2 emissions and the use of materials to health and economic feasibility. We combine our expertise in Life Cycle Assessment (LCA) and Life Cycle Costing (LCC) with technological knowledge of recycling techniques. TNO makes the right (system) choices on the basis of impact assessments, with economic, ecological and social value retention within the chain serving as the guiding force.

Because successful recycling begins with a good design, we develop short, medium and long-term plans for circular plastics. We do this through a combination of laboratory research, pilot tests and recommendations. We're also developing technologies to improve sorting and mechanical recycling. We're developing new packaging which is more recyclable.

TNO is also developing technologies to chemically recycle plastics through depolymerisation and through physical dissolution, so that monomers or polymers, respectively, can be separated from devices such as flame retardants.

**TNO, Circular Economy  
& Environment**

Princetonlaan 6  
NL-3584 CB Utrecht  
The Netherlands  
[www.tno.nl](http://www.tno.nl)

venturerock.

## VentureRock



### Marja Olff

Liaison Officer

+31 6 1516 4256 (NL)

+971 56 263 6632 (UAE)

marja@venturerock.com



Venturerock is an Impact Venture Builder and ecosystem of founders, backers & builders. Together, we have transformed the venture capital model into a venture building model. Advancing technology, science and innovation, we co-create and grow the next-gen of global tech companies that bring economic, social and environmental impact.

We have combined technology and our experience in accelerating 700+ startups, including companies like Just-Eat, iChoosr, Exact, Sendcloud, Relayr, to pioneer a new-age venture operating system - Venturerock OS® - designed to systematically guide ventures from early-stage startups to fully compliant scale-ups.

We invest in multiple rounds from pre-seed to scale, through a metered and auditable process. Based on progress metrics, founders earn-in equity into the venture.

Together with a few global cities, we are initiating a Smart & Sustainable City venture development program where we build companies with our partners that will transform cities in the near future.

### Venturerock

Kattenburgstraat 5

NL-1018 JA Amsterdam

The Netherlands

www.venturerock.com



## Sustainable Energy

ATO Energysaving	29
CMS Energiesystemen	30
Corre Energy	31
Dutch Marine Energy Centre (DMEC)	32
Lightyear	33
North Sea Port	34
Oxycom	35
Plug Power	36
Process Design Center (PDC)	37
REDstack	38
Royal Vopak	39
Solartechno Europe	40
Thomassen Energy	41
TNO	42
TSS4U	43
Vertoro	44
Vesta Terminals	45
Zero Energy Development	46



**Aldo van Tongeren**

Consultant / Owner

+31 6 3844 2121

[aldo@ato-energysaving.com](mailto:aldo@ato-energysaving.com)

## ATO Energysaving

ATO Energysaving is a Dutch company, specialized in the hydraulics and filtration at big public aquaria around the world, from Europe to Oceania. In this niche market, public aquariums convey an important role learning us why we should respect the oceans, by showing their habitat in well-controlled environments. To support the well-being of the fish, aquaria have Life Support Systems, which are mostly energy-intensive.

So it is understandable that risk on losing water quality for animal welfare is carefully weighted against any potential savings on energy, water, noise, salt and maintenance.

A good plan is needed, based on good research, broadly supported by aquarists, technicians, and management. And ATO Energysaving can create these plans!

ATO Energysaving was founded in 2016 and is led by Aldo van Tongeren. Degrees in engineering and management, complemented with 20+ years of experience in hydraulics, results in successful projects in cost savings and improved water quality: Get more for less.

It is the company's sincere belief that we can get more with less.

### ATO Energysaving

Wim Beermanstraat 24

NL-6523 RD Nijmegen

The Netherlands

[www.ato-energysaving.com](http://www.ato-energysaving.com)

[www.ato-energysaving.com/  
workflow](http://www.ato-energysaving.com/workflow)



**Peter Feijen**

Managing Director

+31 6 4608 5648

pfe@cmsenergy.nl



## CMS Energiesystemen

CMS Energiesystemen is a Dutch based EPC contractor in photovoltaic solar, energy storage and management systems, batteries and EV chargers.

We deliver tailor made designs and solutions in partnership with leading global manufacturers. We deliver the very latest in technology and guaranteed quality.

We are looking to enter into the UAE and GCC market in partnership with:

- Investors
- Project developers
- Local companies with interest in Solar energy, Energy storage systems & EV mobility
- Government and authorities

### CMS Energiesystemen

Expeditiestraat 2a

NL-5961 PX Horst

The Netherlands

[www.cmsenergy.nl](http://www.cmsenergy.nl)



## Corre Energy



### Andrew John Bannister

Regional Director,  
Middle East Ambassador  
+97 15074 99293  
andrew.bannister@corre.  
energy

Corre Energy is a dedicated Long Duration Energy Storage company based in The Netherlands and with operations in Holland, Denmark and soon to be elsewhere in Europe.

The key to our success is that we are able to store green energy for mid to long periods of time and at far less cost than via batteries.

Using the earth's geology to assist us, we leach out salt deposits and create large chambers underground into which we can use peak time unwanted green energy to compress air to drive turbines when the sun is not shining or the wind is not blowing, or alternatively, we can store green hydrogen.

We seek new partnerships and opportunities in the Middle East, and are building a team in Dubai as our hub, led by Andrew J Bannister, a long term resident in the UAE and committed to advancing the unique abilities of the Corre Energy company and its highly skilled and experienced staff.

### Corre Energy

Helperpark 278-3  
NL-9723 ZA Groningen  
The Netherlands  
[www.corre.energy](http://www.corre.energy)



**Justin den Hartog**

COO

+31 6 5089 5090

justin@dutchmarineenergy.  
com

## **Dutch Marine Energy Centre (DMEC)**

DMEC is an accelerator for marine energy solutions. We believe that marine energy will be a crucial driver to realise our global energy transition and foster sustainable growth. By advancing innovation, mobilising capital and shaping policies, we create multipurpose energy solutions for a wide variety of markets.

Marine energy offers multi value propositions for greening and balancing electricity networks, increasing the value of (climate adaptive) infrastructures, sustaining operations, powering off-grid communities and fostering coastal protection.

DMEC collaborates with a wide variety of market players to implement innovative marine energy solutions based on specific needs.

### **Contacts we are looking for:**

- Investors
- Utility companies / oil & gas
- Corporates with interest in renewable energy
- Project developers
- Harbours & Ports
- Government & policy makers
- Accelerators in the field of clean tech / new energy

### **Dutch Marine Energy Centre (DMEC)**

Hellingweg 11 c/d

NL-2583 DZ The Hague

The Netherlands

<https://dutchmarineenergy.com>



Lightyear 

Lightyear



**Tom Selten**

Business Development

Lead

+31 6 2714 9325

[tom.selten@lightyear.one](mailto:tom.selten@lightyear.one)



Clean mobility for everyone, everywhere: Lightyear's mission is to enable you to drive nature's biggest power source: the sun. The Lightyear One is a long range solar electric vehicle designed to be grid independent and to drive for months without charging. Its unique vehicle architecture and technology have been developed with high efficiency in mind, allowing Lightyear One to consume only 83 Wh/km — two to three times less energy than any other electric vehicle on the market today. This results in an exceptional range of 725 km (WLTP) with the lowest emissions, the lowest charging frequency, and 7,000 to 20,000 kilometers of free and effortless solar range every year. Clean and convenient.

Lightyear

Automotive Campus 70

NL-5708 JZ Helmond

The Netherlands

[www.lightyear.one](http://www.lightyear.one)



**Peter Geertse**  
Commercial Manager  
+31 6 5319 3275  
[peter.geertse@northseaport.com](mailto:peter.geertse@northseaport.com)

## North Sea Port

North Sea Port is a North West European port that extends for more than 60 kilometers, 9.100 hectares, and across two countries: Belgium and the Netherlands. Because of its location at the North Sea, the port is directly accessible by sea-going vessels, benefitting global trade.

Its central location in Europe makes North Sea Port a multimodal logistics hub through with worldwide connections and gateway to Europe. The port also includes an important and large industrial cluster with ambitions to further strengthen its position as European hydrogen hub for the European market by developing a North West European Hydrogen network, combining production and import of hydrogen with pipeline connections to North West European industries.

Its location, multimodality, and diversification in goods make North Sea Port an important European port: the third most important in terms of added value and ninth in terms of freight traffic.

**North Sea Port**  
Schelpenpad 2  
NL-4531 PD Terneuzen  
The Netherlands  
[www.northseaport.com](http://www.northseaport.com)



## Oxycom



**Jos van Eunen**

Sales Director

+31 6 5530 5575

[jos.vaneunen@oxy-com.com](mailto:jos.vaneunen@oxy-com.com)

Oxycom is a global supplier of adiabatic cooling systems, developed with the ambition to drastically reduce the carbon footprint of the traditional air conditioning industry. We provide energy saving alternatives to AC for Industrial space cooling (workshops and storage facilities) and retrofit HVAC solutions for Air Cooled Chillers and Packaged units. Conventional AC contribute strongly to global warming due to the extremely high energy usage combined with HFC refrigerants.

Our innovative adiabatic cooling systems use water, the most powerful cooling agent on the planet, to cool the air. This means that 95% of the cooling capacity is delivered through the natural process of water evaporation. Our systems use up to 90% less energy compared to conventional AC installations and delivers free ventilation. The ventilation is done with 100% clean, fresh, and filtered outside air for increased comfort and wellbeing.

Our sustainable climate solutions, offer the possibility to move away from traditional AC. The latter contributes to the rise of global temperature significantly by burning fossil fuels and depleting the ozone layer by leaking HFC refrigerants. The new indirect/direct (IDEC) adiabatic cooling technologies Oxycom developed are among the most environmentally friendly cooling techniques on the planet. Our technology uses only water as a refrigerant and little electricity, resulting in a very low carbon footprint.

### OXYCOM

Kaagstraat 31

NL-8102 GZ Raalte

The Netherlands

[www.oxy-com.com](http://www.oxy-com.com)



**Laurent van Helden**  
Regional sales manager  
Middle East  
+971 50 7727 302  
[L.van.helden@frames-group.com](mailto:L.van.helden@frames-group.com)



## Plug Power

Plug is building an end-to-end green hydrogen ecosystem, from production, storage and delivery to energy generation, to help its customers meet their business goals and decarbonize the economy. In creating the first commercially viable market for hydrogen fuel cell technology, the company has deployed more than 50,000 fuel cell systems and over 165 fueling stations, more than anyone else in the world, and is the largest buyer of liquid hydrogen. With plans to build and operate a green hydrogen highway across North America and Europe, Plug is building a state-of-the-art Gigafactory to produce electrolyzers and fuel cells and multiple green hydrogen production plants that will yield 500 tons of liquid green hydrogen daily by 2025. Plug will deliver its green hydrogen solutions directly to its customers and through joint venture partners into multiple environments, including material handling, e-mobility, power generation, and industrial applications. For more information, visit [www.plugpower.com](http://www.plugpower.com).

### Frames Middle East (a Plug Power company)

2302, X2 Tower  
Cluster X, JLT  
Dubai  
United Arab Emirates  
[www.plugpower.com](http://www.plugpower.com)



**Mohamed Ahmed Mahmoud**

Process design consultant

+31 6 3405 1155

Mahmoud@process-  
design-center.com

## Process Design Center (PDC)

Process Design Center (PDC) has 34 years of experience in implementing sustainable solutions in the process industry. Originating in Netherlands and Germany, we support our clients and partners in 58 countries around the world with our expertise and tools in process design, development, integration, and optimization, particular in the field of circularity, energy saving, circular water and carbon capture (CCUS). Our team of employees, of which 75% hold a doctorate degree, are active in the forefront of development and implementation of the latest technology advancements. The total value of PDC's collaborative R&D projects amounts to 210 million euros.

### Sustainable energy

Energy audits, pinch projects, energy benchmarks, and expert reviews have been our bread and butter for three decades. PDC executed the largest energy efficiency projects to date, including the entire Rotterdam and Antwerp harbor areas.

### Water

PDC leverages its unique technology PROSYN® Water that builds on 40 years industrial experience combined with an innovative water management and optimization approach supported by artificial intelligence.

### Circularity

Circular process developments represent 50% of our turnover. PDC is actively involved in bio-based, recycling, and waste-based process developments through; conceptual designs, Feasibility studies, Independent third-party reviews, cost reduction, reductions in energy/water consumption and (Proprietary) process improvements.

### Process Design Center (PDC)

Catharinastraat 21

NL-4811 XD Breda

The Netherlands

www.process-  
design-center.com



## REDstack

REDstack is a Dutch impact-scale-up company in the area of sustainable energy generation and water desalination.



**Pieter Hack**  
Chairman and Founder  
+31 6 2249 0586  
[p.hack@redstack.nl](mailto:p.hack@redstack.nl)



REDstack has developed the technology and key components for generating full sustainable and full continuous power out of combining fresh and salt water flows, in her proprietary membrane-stacks. This technology also reduces the need for large scale power storage, and enhances grid stability as the generated power is available on a full-continuous basis.

REDstack's pilot plant is operating successfully and is now ready for upscaling into demonstration and implementation worldwide. At scale, this technology can generate more than 10% of global power demand. The ecological effects of such power plants are very minimal, the economics look very promising.

The same membrane-stacks can be used for efficient desalination of brackish water. The technology and systems are applicable for replacement in existing ED-desalination plants, and as process-units in new-build plants, by cooperating with [www.purewatergroup.com](http://www.purewatergroup.com).

REDstack is the first spin-off from the water-technology institute WETSUS. The full Board of Dutch Ministers has awarded REDstack with the title of Dutch National Icon.

The IP-position is build up by many national and international R&D-projects with respectable partners, and backed-up by a strong patent portfolio.

**REDstack**  
Graaf Adolfstraat 35G  
NL-8606 BT Sneek  
The Netherlands  
[www.redstack.nl](http://www.redstack.nl)



**Aslam Moola**  
Managing Director  
+97 150 899 9252  
[Aslam.moola@vopak.com](mailto:Aslam.moola@vopak.com)

## Royal Vopak

Royal Vopak is the world's leading independent tank storage company. We store vital products with care. With over 400 years of history and a focus on sustainability, we ensure safe, clean and efficient storage and handling of bulk liquid products and gases for our customers. By doing so, we enable the delivery of products that are vital to our economy and daily lives, ranging from chemicals, oils, gases and LNG to biofuels and vegoils.

We are developing key infrastructure solutions for the world's changing energy and feedstock systems, while simultaneously investing in digitalization and innovation.

Vopak is listed on the Euronext Amsterdam and is headquartered in Rotterdam, the Netherlands.

**Royal Vopak**  
Westerlaan 10  
3016 CK Rotterdam  
The Netherlands  
[www.vopak.com](http://www.vopak.com)



## Solartechno Europe



**Marco Ghirardello**

CEO / Owner

+31 6 5321 5667

[marco@solartechno.com](mailto:marco@solartechno.com)



Founded in 2009, Solartechno Europe is a specialist in solar power combined with a battery energy storage system. We have long term experience with B2B customers in the Middle East, Africa and Europe. Our smallest product is the OffGridBat. It is an innovative plug-and-play modular battery pack that integrates the Li-Ion battery cells and electronics directly on the back of any solar panel. The product is specifically designed to work in very hot climates, is water and dust tight. The passive cooling solution integrated inside the battery eliminates the need of an air conditioning system.

Solartechno also supplies medium size and large custom-made turn-key off-grid systems. These systems can be preassembled into a standard sea container making it easy to install them on location (one 250 kWh battery with solar panels is installed at a large villa near Dubai and can be visited). Passive cooling can be added as optional.

We can integrate our off-grid systems with existing diesel genset or with the local grid.

Solartechno can handle the entire project life-cycle, from the technical-financial feasibility study, to the system installation, including on-site training. We also provide consulting services to investors in the solar and lithium battery industry.

### Solartechno Europe

Hestiastraat 75 III  
NL-1076 DK Amsterdam  
The Netherlands  
[www.solartechno.com](http://www.solartechno.com)



**Thomassen Energy**  
a Hanwha company

## Thomassen Energy



**Mark Kooister**

Director Commercial  
Operations

+31 6 5176 6719  
mark.kooister@thomassen.  
psm.com

Thomassen Energy is a leading manufacturer and supplier of technologically advanced aftermarket gas turbine components, performance upgrades, in-house component repair and outage services for existing GE Frame 3, 5, 6B, 7E, 7F, 9E and 9F platforms. We offer flexible and comprehensive Service Agreements, ranging from parts supply and reconditioning to full scope agreements including remote monitoring and diagnostics and inventory management.

Thomassen Energy is a proven alternative with parts and upgrades successfully operating for more than 10 million operating hours in over 10 GW of installed gas turbines. We are owned by Hanwha General Chemical, a division of the Hanwha group headquartered in South Korea, which intends to play a major role in the transition to the low carbon economy. Together with our U.S.A. based sister company Power Systems Manufacturing, (PSM), we form the core of our parent company's gas turbine service group. Our vision is to supply cost effective advanced retrofit solutions for a Clean Energy World.

Thomassen Energy is leading a consortium targeting the demonstration of gas turbine retrofit technology for hydrogen. This technology will allow flex operation from 0-100% hydrogen in machines sized from 1MW to 300MW.

**Thomassen Energy**  
Havelandseweg 8-d  
NL-6991 GS Rheden  
The Netherlands  
[www.thomassen.energy](http://www.thomassen.energy)



## TNO



### Rader Abdul Fattah

Senior Business Developer

+31 6 4684 7307

rader.abdulfattah@tno.nl



TNO is an applied research and technology organization that works with industry and government on implementation of innovative technologies and concepts for solving societal challenges such as energy transition, health care, cyber security, circular economy, industry decarbonization. We work together with our innovative partners to develop pilots and demonstration projects to mature new technologies and concepts.

In the energy domain, our focus is on industry transformation to low carbon solutions, such as electrification, hydrogen and CCUS. We work together with the oil and gas industry to transition from an oil and gas dominated business towards a low carbon and mixed energy model which integrates producing offshore wind and solar power, green hydrogen from renewables, and the storage of CO<sub>2</sub> in the depleted gas fields. We advise the Dutch government and European Commission on energy transition policies.

## TNO

Princetonlaan 6

NL-3584 CB Utrecht

The Netherlands

[www.tno.nl](http://www.tno.nl)



**Dop Brzesowsky**

CEO

+31 6 1850 0033

d.brzesowsky@tss4u.com



## TSS4U

TSS4U builds fully integrated and optimized Tailor-Made solar & solar hybrid energy solutions for remote sites in e.g. oil & gas, telecom, water treatment and industrial plants.

TSS4U is a Dutch based company, which was established in 2003 by former management of Shell Solar, with offices in The Netherlands (HQ), UAE (MENA Region) and Malaysia (South East Asia).

TSS4U has over 25 years' experience in stand-alone off-grid solar and solar hybrid systems. We have deployed over 1,500 Tailor-Made off-grid solar and solar hybrid solutions for mission-critical applications worldwide.

Our stand-alone solar energy solutions are designed for reliability and uptime, providing continuous energy 24/7 365 days a year. Our expertise is to keep you up and running even in the harshest conditions.

### Unique Selling Points are:

- Own Developed Charge Controllers
- In Depth Battery knowledge and own battery management system
- Unique Passive cooling(No forced cooling required)
- Strong reduction in:
  - OPEX savings
  - Total Costs of Ownership (TCO)
  - CO2-footprint
  - Noise reduction
  - Air-pollution

### TSS4U

Looyenbeemd 3  
NL-5652 BH Eindhoven  
The Netherlands  
[www.TSS4U.com](http://www.TSS4U.com)



**Michael Boot**

Co-founder & CEO

+31 6 2883 2595

Michael@Vertoro.com



## Vertoro

Vertoro, founded in 2017, is a Dutch bio-tech scale-up that converts residual agricultural- and forestry residues into a sustainable oil platform (Goldilocks®) that can be used for fuel-, chemical-, and material applications.

Our mission is to accelerate the decarbonization journey of our fossil-world clients.

Vertoro's shareholders include Maersk Growth (DK), LIOF (NL), Brightlands Venture Partners (NL), and SHIFT Invest (NL).

We are interested to connect with local stakeholders that have an interest in sustainable marine- and aviation fuel.

## Vertoro

Urmonderbaan 22

NL-6167 RD Geleen

The Netherlands

<https://vertoro.com>



**Daan Schutte**

Director of Business  
Development  
+31 6 8209 0111  
dschutte@  
vestaterminals.com



## Vesta Terminals

Vesta Terminals is an independently operated company offering its customers safe and reliable logistics services in the form of storage and transshipment, primarily for crude oil, refined petroleum products, bio fuels and petrochemicals.

Vesta currently wholly owns and operates three storage terminals in Antwerp (Belgium), Flushing (The Netherlands) and Tallinn (Estonia) with a total capacity over 1.6 million cubic meters. The corporate headquarters are located in Utrecht, The Netherlands. Vesta's terminals benefit from deep water access and excellent hinterland connection via seagoing vessel, barges, rail, road and pipeline. All of our sites have expansion possibilities.

We have a strong ambition to grow our company to serve the demand of expanding customer base. Our diverse customer portfolio includes international oil traders, major oil companies, petrochemical producers, local fuel distributors and bunker suppliers.

### Vesta Terminals

Euclideslaan 131  
NL-3584 BR Utrecht  
The Netherlands  
[www.vestaterminals.com](http://www.vestaterminals.com)



**Niels Hokke**

Co-founder

+31 6 3083 9898

N.H.Hokke@ZED-IoT.com

## Zero Energy Development

Zero Energy Development or ZED for short is a business to business IoT solution provider. With more than 30 years of combined research experience in Wireless and Batteryless technologies, ZED enables enterprises to harness the potential of the next generation of IoT applications.

From large scale predictive maintenance to precision agriculture, or from perpetual weather stations to inventory management. ZED specializes in customizing solutions based on the client's needs and aids in a seamless integration into existing systems.

By harvesting the ambient energy from its surroundings ZED's solutions don't require batteries, greatly reducing both the material and maintenance costs. This reduction in costs enables new large-scale applications not seen before.

### Zero Energy Development

Trompetstraat 9

NL-2611 KL Delft

The Netherlands

[www.ZED-IoT.com](http://www.ZED-IoT.com)



## Water

Atradius Dutch State Business	48
Avic	49
Axionomic	50
Deltares	51
GreenMax	52
Hans Moor Architects	53
LG Sonic	54
Megabiss Holding	55
Natural Ventures	56
PBS People's Business Support	57
Royal Eijkelkamp	58
Royal IHC	59
TreeBuilders	60
VGE	61
Wageningen University & Research	62
Water Alliance	63
Watermediar	64
Wavemakers United	65
Witteveen+Bos	66

## Atradius Dutch State Business



**Irene Visser**

Head of Strategy and  
International Relations  
+31 6 1249 7964  
[irene.visser@atradius.com](mailto:irene.visser@atradius.com)

Atradius Dutch State Business (ADSB) is the official export credit insurer of the Netherlands. On behalf of the Dutch government, we offer exporters of capital goods, internationally operating contractors, banks and investors a wide range of insurance and guarantees for risks when doing business abroad.

Export credit insurance is complementary to the private credit insurance market and is therefore mainly intended for transactions that are difficult to insure due to long credit terms, or the size of the transaction.

This often concerns the delivery of capital goods such as machines, ships or greenhouses with a credit term longer than twelve months or transactions with completion periods longer than twelve months, such as large contracting works.

For credit insurance on behalf of the government, international agreements apply such as a maximum financing of the contract amount of 85% and usually a maximum credit term of 10 years. Dutch exporters can insure themselves via Atradius against, among other things, payment risks, debtor risks and country risks.

### We offer products such as:

- Insurance of suppliers credit or buyers credit
- Direct Guarantees
- Counter Guarantees
- Insurance of working capital

### Atradius Dutch State Business

David Ricardostraat 1  
NL-1066 JS Amsterdam  
The Netherlands  
<https://atradiusdutch-statebusiness.nl/en>





## Avic



**Halbe de Vries**

CEO Avic

+31 6 5385 0127

[bert.devries@avic.nl](mailto:bert.devries@avic.nl)

Avic delivers worldwide secure, cost-effective, scalable and flexible IoT solutions for more than 20 years. The best solution regardless of the diversity and complexity of your assets and suitable for all types of IoT services. We develop and manufacture the LegioBox IoT hardware suitable for virtually any application. We are also the developer of the Avision IoT platform which allows you to easily build (or have built) your own IoT application.

We specialize in extremely low power devices that can do their job with a solar cell or battery. Even in situations where no energy is available, processes can be monitored using sensors. The integration of our IoT hardware products with the platform make the solutions completely plug and play. Local configuration is not required and all parameterization can be done easily through the platform.

Our platform is characterized by the combination of Asset management and Device management. The Design environment offers the possibility to build an application in a very short time. Writing software is not necessary. With already developed solutions (water, soil, energy, temperatures, RO) you can start working immediately.

The speed with which new solutions can be introduced makes the combination of LegioBox IoT hardware with the Avision IoT platform ideal for companies that want to develop new services with IoT or strengthen their existing business with new business models.

### Avic

Molenwal 20A  
NL- 5301 AW Zaltbommel  
The Netherlands  
[www.avic.nl](http://www.avic.nl)



## Axionomic



**Wilfried Hoffman**

CEO / Co-founder

+31 6 5151 9130

[who@axionomic.com](mailto:who@axionomic.com)

We are a boutique consulting firm for leaders who want to discover opportunities and harness digital technologies, such as

- Robotic Process Automation,
- Artificial Intelligence & Machine Learning,
- Blockchain,
- Internet of Things,
- Mixed Reality and
- Additive Manufacturing

to develop and implement new business opportunities.

Our firm is an energetic blend of management consultancy and digital expertise. Our consultants work closely with clients to inspire new ideas and drive practical innovation. We have a pragmatic approach towards process improvement, product development and system engineering, with services around:

- Digital strategy
- Digital business design
- Digital enablement
- Digital innovation labs.

Our domain expertise lies in diverse sectors including water, construction, smart industry and government.

### Axionomic

Oudeweg 91-95

NL-2031 CC Haarlem

The Netherlands

[www.axionomic.com](http://www.axionomic.com)

# Deltares

## Deltares



**Toon Segeren**

Director Deltares

International

+31 6 5129 5319

[Toon.Segeren@deltares.nl](mailto:Toon.Segeren@deltares.nl)



Deltares is a leading (not-for-profit) internationally operating specialist consultancy and applied research institute in the field of water and subsurface. Deltares is an independent foundation under Dutch law. Throughout the world, we work on innovative solutions and applications for people, environment and society. Our main focus is on deltas, coastal regions and river basins.

Our mission is Enabling Delta Life. As an applied research institute, the success of Deltares can be measured in the extent to which our expert knowledge can be used in and for society. For Deltares the quality of our expertise and advice comes first.

Managing densely populated and vulnerable areas is complex, which is why we work closely with governments, businesses, other research institutes, universities and NGO's at home and abroad.

## Deltares

Boussinesqweg 1

NL-2629 HV Delft

The Netherlands

[www.deltares.com](http://www.deltares.com)



**Elco van Uden**  
Managing director  
+316 2700 0844  
[e.vanuden@greenmax.eu](mailto:e.vanuden@greenmax.eu)



## GreenMax

Our GreenMax products are used to protect and establish newly transplanted trees, and also to invigorate and enhance the future growth and value of existing trees.

### Helping Trees to Survive

Our products are designed to help trees to survive in a world of increasing concrete, paving and buildings whilst protecting trees and infrastructure from each other and providing the best method for sustainable urban water management. We see the increasing demand for complex infrastructure and the need for more planting green in the urban environment. This is a positive development because there are many economical benefits for increasing the life expectancy of trees, providing a good infrastructure and creating healthy street trees within the city. Together with the economical benefits, the quality of life in our cities will also be positively affected by an increase in the number of trees and the creation of landscapes.

### Innovation and durability

For decades, the innovative products of GreenMax have been used to improve the tree planting pit and protect the infrastructure. GreenMax values the quality and the correct installation of the materials. Our products are made of high-quality 100% recyclable materials which can be returned for recycling when they are no longer needed.

#### GreenMax

De Morgenstond 16  
NL-5473 HG Heeswijk-  
Dinther  
The Netherlands  
[www.greenmax.eu](http://www.greenmax.eu)

HANS MOOR ARCHITECTS

## Hans Moor Architects



**Hans Moor**

Architect

+31 6 5580 8271

info@hansmoor.nl



My main spatial and architectural questions have revolved around a new architectural way of communal living for thirty years. This way of living seeks a spatial and economic connection with the basic human needs of water, energy, and food. I want to create a vital emotional connection (sacrifice your waste!) with public space through my personal architectural views. The key to this renewal is the implementation of innovative and technical solutions, which can mean economic and emotional progress for people.

Visions and concepts in progress to develop and share like:

- The 'green' house living community and the wastewater city hub:
- These are eco-balanced blueprints for housing and cities, uniting water, energy, and food engineered by wind and water (innovation) machines.
- Economic circulation by waste.
- Cooperation with engineers, including a multistakeholder model with decision-making by artificial intelligence.

I look at collaboration in the field of urban public space design. Partners involved in waste as raw material, food production in cities, decentralizing water issues with smart urban water grids by natural base solutions, municipalities with visions of the waste economy, and business with a particular interest of foreign UAE investors South-Africa (eco-balance of the world).

### Hans Moor Architects

K.P. Van den Mandelelaan 110

NL-3062 MB Rotterdam

The Netherlands

[www.hansmoor.nl](http://www.hansmoor.nl)



## LG Sonic



**Yousef Yousef**

CEO

+31 6 2603 6777

[yousef@lgsonic.com](mailto:yousef@lgsonic.com)



LG Sonic is the forerunner of sustainable algae management in open water reservoirs in 55 countries across 12 industries. Investments in research and development have made LG Sonic leaders in algae management. LG Sonic manufactures cutting-edge technologies that control algae and restore aquatic ecosystems without chemicals or other harmful pollutants. Our patented ultrasound is integrated into our technologies with real-time monitoring that is controlled by our team of experts.

### LG Sonic

Heliumstraat 7

NL-2718 SL Zoetermeer

The Netherlands

[www.lgsonic.com](http://www.lgsonic.com)



**Mark Jenkins**

Managing Partner

+31 6 3607 4425

mdjenkins1964@gmail.com

## Megabiss Holding

Managing Partner of a venture capital fund with an impact-driven approach to investment that is at the center of addressing the interrelated challenges arising from climate change, world population growth and the transformation of the world's water system. The fund is focused on accelerating the transformation to a sustainable and economic supply of clean water, with its primary investment themes of digitalization, decentralization and circularization.

The U.A.E. is one of the regions of the world facing critical water related challenges at the water, energy and food nexus; and as such we seek strategic partners to bring some of the world's leading technologies to deploy in the region.

### Megabiss Holding

Pieter Postlaan 20

NL-2242 PL

The Netherlands



## Natural Ventures

Natural Ventures is an expert investor in technology companies solving today's global water issues.



**Maarten ter Keurst**

Managing Partner

+86 131 6620 6997

[maarten@natural.ventures](mailto:maarten@natural.ventures)

We invest in Series A & B technology companies across the Water-Energy-Food Nexus, with a focus on the themes of Digitalisation, Decentralisation and Circularisation.

We provide our portfolio with access to our unique network of industry experts, leadership team developers and business advisors in the Middle East and Asia. Together we build a collaborative advantage to overcome the global water issues we are facing today.

The Natural team is looking to meet with family offices, corporates and other investors with an interest in sustainable investment, as well as players who can be partners for our portfolio in the local market.

### Natural Ventures

Pieter Postlaan 20

NL-2242 PL Wassenaar

The Netherlands

<http://natural.ventures>





**Cyril Swart**  
Managing Director  
+31 6 5438 1702  
[c.swart@pbs.nl](mailto:c.swart@pbs.nl)

**PBS People's Business Support**

De Trompet 1840  
NL-1967 DB Heemskerk  
The Netherlands  
[www.pbs.nl](http://www.pbs.nl)

## PBS People's Business Support

### Specialists in Providing a Complete Project Support Service.

Peoples Business Support (PBS), founded in 1992, provide flexible solutions to meet your capacity demand in an unstable and ever changing market. PBS are specialist in providing project support from individual experienced project staff up to complete project teams on an interim or project basis. The focus is specifically on technical environments. The areas we cover are Civil & Architectural Engineering, Infrastructural Engineering, Mechanical Engineering, Electrical Engineering, HVAC, MEP, Sustainability, Power Generation and Environmental solutions.

### Why PBS?

Clients and candidates alike choose PBS because of our winning concept of “thinking and acting within the industry”. They select us largely because we speak their language, like birds of a feather.

Our consultants are all highly experienced in the recruitment of technical specialists. Thanks to their thorough knowledge of the industry, they are able to forge ethical partnerships with candidates and clients alike, without compromising their integrity.

### Company values

We seamlessly adhere to the company values and quality standards our client sets. Companies like Nakheel, Starbucks and Brush have chosen PBS because we are committed to ensuring that the client gets the best quality by getting the best value for money. We are simply dedicated to providing the best.



**Erik Keurtjes**

Area Sales Manager Asia &  
Middle East

+31 6 1217 9392

[e.keurtjes@eijkelkamp.com](mailto:e.keurtjes@eijkelkamp.com)

## Royal Eijkelkamp

Personal attention and a unique range of solutions: for more than 110 years, this has been our trademark at Royal Eijkelkamp. Royal Eijkelkamp has been devising, developing, producing and delivering smart solutions for soil and water projects worldwide since 1911.

These innovative solutions, together with the existing knowledge and expertise, have served to raise projects to a higher level. From field measurement equipment to smart sensing & sampling and from Edelman augers to CPT and sonic drilling machines, Royal Eijkelkamp has quite a range on offer.

Royal Eijkelkamp is involved in soil and water projects worldwide within the themes Land Degradation, Food Security, Urbanisation, Pollution, Land Development and Natural Resources.

Specially selected partners in more than 90 countries represent Royal Eijkelkamp. These are the first points of contact for our local customers and they know all about our product range.

The difference is being made, both literally and figuratively, in the Netherlands. To be sure and to guarantee that the customer gets the absolute best, all our equipment is made in The Netherlands. Royal Eijkelkamp has a production department where quality products are produced by skilled workers: products that are making the difference in soil and water projects worldwide.

### Royal Eijkelkamp

Nijverheidsstraat 9  
NL-6987 EN Giesbeek

The Netherlands

[www.royaleijkelkamp.com](http://www.royaleijkelkamp.com)



## Royal IHC

Anchored in a rich Dutch maritime history, Royal IHC is a leading supplier of maritime technology and expert craftsmanship.



**Amin Ezzeddin**

Area Sales Director

+31 6 1030 8015

[a.ezzeddin@royalihc.com](mailto:a.ezzeddin@royalihc.com)

With the right people and skills on board, and driven by innovation, we provide a competitive edge to our worldwide customers in the dredging, offshore, mining and defence industries. However, Royal IHC is much more than vessels, equipment and services. We deliver reliable, integrated solutions that improve operational efficiency and allow for a more sustainable performance.

All over the world, our people are deeply committed to technological innovation, supported by our long-standing experience in our core markets. Our experts work in close collaboration with multiple stakeholders to meet the specific needs of each customer.

As we navigate new waters in an ever-changing world, our aim remains unchanged: to discover the smartest and safest way forward for both our customers and our people. Together, we create the maritime future.

### Royal IHC

Smitweg 6

NL-2961 AW Kinderdijk

The Netherlands

[www.royalihc.com](http://www.royalihc.com)



Urban tree solutions



**Eric van Oss**

Director

+31 6 5339 8787

[e.vanoss@treebuilders.eu](mailto:e.vanoss@treebuilders.eu)



## TreeBuilders

Sustainable landscapes are essential for our cities. Mature, functional trees are the most nature-based urban solution to limit the impacts of climate change in public spaces.

Effective urban tree planting systems address all issues concerning the planting of trees in the urban environment. The right root growth capacity, stormwater management and managing heavy traffic loads while integrating existing and new utilities.

We help increase the life expectancy of urban trees. Our urban tree planting system allows trees in the urban environment to grow while also providing urban water management. By connecting blue, green and grey urban infrastructures we create sustainable urban landscapes and future-proof cities and reduce stormwater runoff.

Our underground bioretention system serves both functions; bioretention and underground water storage. A “submerged rain garden”, existing of modular units, that uses soil to support large tree growth and provides powerful on site stormwater management through absorption, evapotranspiration, interception and filtration, while not taking up extra space in the crowded city area.

All our products are made of circular plastics, another important issue we always work on.

### TreeBuilders

De Morgenstond 18

NL-5473 HG Heeswijk Dinther

The Netherlands

[www.treebuilders.eu](http://www.treebuilders.eu)



**Mario Sigmans**

CEO

+316 5121 0843

[ms@sinvestgroup.nl](mailto:ms@sinvestgroup.nl)

## VGE

Clean and safe water is vital. Sustainable developments in the field of water disinfection is therefore an important theme worldwide. VGE B.V. is aware of this as a manufacturer of UV-C equipment. As a company, we are therefore focused on new sustainable developments in the field of water disinfection for the private, recreational and industrial sector.

No matter the sector, water quality is always vital. It should be safe and without pathogenic micro-organisms. By adding a VGE Pro UV-C system to your water treatment installation you can be sure of safe water. The UV radiation inactivates microorganisms in the water. For instance, a legionella contamination can be controlled or the amount of chloramines in swimming pools can be reduced. Safe water is important to guarantee the safety and health of human beings.

In addition, a VGE Pro UV system also makes it possible to reuse water. This saves costs and increases the sustainability of an organization. The water is disinfected after use, making it free of pathogenic microorganisms and thus safe for reuse. This prevents water wastage and can reduce water costs.

Our main customers are installation companies and engineering agencies on the markets of drinking water, swimming pool, food and process industry, waste water, aquaculture and horticulture.

## VGE

Nieuwe Eerdsebaan 26

NL-5482 VS Schijndel

The Netherlands

[www.vgepro.nl](http://www.vgepro.nl)



## Wageningen University & Research

### Wageningen University, Environmental Technology.

Coordination of water research and demonstration programs Water Nexus and AquaConnect ([www.aquaconnect.nu](http://www.aquaconnect.nu)) on treating and making saline and other industrial and domestic effluents available for industrial and agricultural reuse. This will reduce energy input into fresh water production through desalination plants and reduce the problem of brines.



**Huub Rijnaarts**

Professor, Environmental

Technology

+31 6 1327 1214

[huub.rijnaarts@wur.nl](mailto:huub.rijnaarts@wur.nl)



We specifically are interested in “greening the desert programs” and seek partners from industries, consultants and universities to collaborate on that and start up joined projects in the middle east including VEA.

### Wageningen University & Research

Bornse Weiland 9

NL-6708 WG Wageningen

The Netherlands

[www.wur.nl/en](http://www.wur.nl/en)

## Water Alliance



**Hein Molenkamp**

Managing Director

+31 6 1240 3750

[h.molenkamp@](mailto:h.molenkamp@wateralliance.nl)

[wateralliance.nl](http://wateralliance.nl)



Water Alliance is a partnership of public and private companies, government agencies and knowledge institutes involved in the Dutch water technology. We focus on innovative and sustainable water technology that can be used worldwide and support small and medium sized enterprises in the water technology industry in terms of (international) matchmaking, networking and business development.

Water Alliance is based at WaterCampus Leeuwarden, the Netherlands. WaterCampus Leeuwarden is the physical core of the Dutch water technology sector and has the ambition to play a sector uniting role for the rest of Europe as well.

The WaterCampus is an innovation eco-system, which brings together a complete chain of innovation for water technology, from first ideas to research & development, specialized laboratories, a water application centre and various demo sites to launching customers and ultimately tangible business. We help companies to find the best way through the innovation chain to cover their needs and speed up their developments.

WaterCampus stimulates cooperation between (inter)national businesses, knowledge institutes and governments within the water technology sector, in order to create synergy for world class innovation, education and entrepreneurship. This strengthens the global position of the European water technology sector.

### Water Alliance

Agora 4

NL-8934 CJ Leeuwarden

The Netherlands

[www.wateralliance.nl](http://www.wateralliance.nl)

[www.watercampus.nl](http://www.watercampus.nl)



**Egbertha Schuiling**

Director

+31 6 5057 6881

[e.schuiling@watermediair.nl](mailto:e.schuiling@watermediair.nl)

## Watermediair

Watermediair has been working as an intermediary in the water management sector since 2010, by making connections between the various facets of water management, by connecting organisations, and by encouraging people to look at their professional knowledge from a different angle.

Climate mitigation and adaptation are major priorities, but always with a focus on the relationship with residents and stakeholders, whether Watermediair is commissioned by educational institutions, water boards or regional and national governments.

Good participation starts with communication, and results in a neighbourhood, city or region in which everyone recognises, and accepts, their own responsibility in climate adaptation.

Watermediair works both within the Netherlands and internationally: on urban sanitation projects in southern Africa, and in partnership with Wavemakers United on projects around increasing climate awareness and the developing of education programs in Cape Town, Hong Kong, and Newport, RI, USA.

### Watermediair

Dr. Schonfeldstraat 1

NL-9971 CE Ulrum

The Netherlands

[www.watermediair.nl](http://www.watermediair.nl)





**Tilly Stroo Smit**

Founder, Director

+31 6 5171 6894

[tilly@wavemakersunited.com](mailto:tilly@wavemakersunited.com)

## Wavemakers United

Water doesn't stop at the border, and neither do we! Our goal is to establish an International Wavemaker Academy to educate the youth within local communities. An online platform full of water, food and energy knowledge, examples of projects, and speeches of inspirational youngsters. The proof of this strategy in the Netherlands gives us the experience to create a new, worldwide wave of valuing water.

Wavemakers United is also a Consortium that conducts research in the area of Learning Communities. Based on the SDGs, they inspire and stimulate each other to conduct research at a local level and act for a healthy climate in their own living environment. By 2030, we have built an online global community that has worked together to achieve the Paris climate goals in the field of technical innovation linked to social innovation. This community can grow into a breeding ground for PHD & master students.

Together we are working on accelerating the energy transition with a positive, balanced and result-oriented approach with attention to people, society, and our environment. Our enterprising and decisive team deals with projects at operational, organizational, strategic and policy level. We are involved in various strategic water, food, and energy policy issues.

### Wavemakers United

Visserijkade 9

NL-4382 ZA Vlissingen

The Netherlands

[www.wavemakersunited.com](http://www.wavemakersunited.com)



**Evelien Martens**

Water Technology  
Consultant  
+31 6 8687 1574  
+971 524 28 1714  
evelien.martens@  
witteveenbos.com



## Witteveen+Bos

Established in 1946, Witteveen+Bos is an engineering and consultancy firm headquartered in the Netherlands, with a network of 23 offices in 13 countries around the world. Witteveen+Bos currently employs approximately 1,450 engineers and consultants worldwide who provide engineering and consultancy services for a wide variety of projects that require different areas of expertise.

In order to keep abreast of new challenges and developments in the various sectors of expertise, the company is organized into four business lines:

- Built Environment.
- Deltas, Coasts and Rivers.
- Energy, Water and Environment.
- Infrastructure and Mobility.

Each year, Witteveen+Bos completes around 4,000 projects in these fields with the aim of maximal value creation. This means sustainable solutions for clients, and opportunities for talent development for our employees. The four business lines consist of expert groups within the different disciplines, relevant to that area of expertise.

Witteveen+Bos has been active in the Middle East for over 25 years, and since 2014 we have had a permanent presence there. From our office in Dubai, we focus on providing sustainable, innovative and cost-effective solutions for several of the regions' major challenges, such as rapid urbanization, water scarcity, environmental stress and climate resilience.

### Witteveen+Bos

Leeuwenbrug 8  
NL-7411 TJ Deventer  
The Netherlands  
www.witteveenbos.com



# Partners

Holland Circular Hotspot	68
Netherlands Water Partnership (NWP)	69
VNO-NCW	70



**Ruben Dubelaar**

Senior advisor  
international strategy  
+31 6 3410 6230  
ruben.dubelaar@holland-  
circularhotspot.nl



**Stéphanie Schuitemaker**

Head marketing &  
communication  
+31 6 4452 6702  
stephanie.schuitemaker@  
hollandcircularhotspot.nl

## Holland Circular Hotspot

Holland Circular Hotspot (HCH) is the international gateway to the Dutch circular economy. Based on our knowledge of the international market and in collaboration with our international network, we create mutual business opportunities, link foreign circular investors to The Netherlands, organize international programmes on circularity, act as a content partner on circular economy, and we showcase Dutch CE leaders abroad.

HCH is a not-for-profit collaboration between the business community, knowledge institutions and governments. HCH was founded in 2015 as one of the actions of the government-wide program 'The Netherlands Circular!' and works closely with ministries, the Netherlands Enterprise Agency, Rijkswaterstaat, NLinBusiness and the missions abroad. HCH has established a unique network of companies, but also a strategic network of international circular hubs. These public-private coalitions of the willing, provide access to a local circular market. HCH is unique because of its knowledge of the CE landscape in the Netherlands, insights into market opportunities abroad and the effective way of connecting and supporting to realize mutual opportunities.

### Holland Circular Hotspot

Rijnlanderweg 916  
NL-2132 MN Hoofddorp  
The Netherlands  
[www.hollandcircularhotspot.nl](http://www.hollandcircularhotspot.nl)

## Netherlands Water Partnership (NWP)



**Nicole Hellwig**

MT member  
Manager Marcom, Events,  
Business relationships  
+31 6 8295 5975  
[n.hellwig@nwp.nl](mailto:n.hellwig@nwp.nl)

NWP is the first point of call for anyone seeking expertise on water management issues or contact with the Dutch water sector. Given its wide and growing network, NWP is also the first point of call for its members in the Netherlands who are seeking expertise and partnerships internationally.

NWP believes that strong collaborative partnerships and the sharing of expertise can help solve global water issues.



**Marieke Leenhouts**

Project Manager  
Communication & Events  
+31 6 5199 8761  
[m.leenhouts@nwp.nl](mailto:m.leenhouts@nwp.nl)

The Netherlands is a major player in the international water sector and always looks for ways to share its expertise and to learn from others. The Netherlands Water Partnership works along cross-cutting themes that make it possible to look at different challenges from an integrated approach. Among these are, climate resiliency, water & agri-food, finance for water, water technology, water & crisis.

Contact us at [info@nwp.nl](mailto:info@nwp.nl)

### Netherlands Water Partnership (NWP)

Bezuidenhoutseweg 2  
NL-2594 AV The Hague  
The Netherlands  
[www.nwp.nl](http://www.nwp.nl)



**Ingrid Thijssen**  
President VNO-NCW



**Mirian Keuning**  
Deputy Director  
International Affairs  
+31 6 1379 9869  
[keuning@vnoncw-mkb.nl](mailto:keuning@vnoncw-mkb.nl)



**Kees Bakhuis**  
Spokesperson VNO-NCW  
+31 6 1279 2151  
[bakhuis@vnoncw-mkb.nl](mailto:bakhuis@vnoncw-mkb.nl)

**VNO-NCW**

Bezuidenhoutseweg 12  
NL-2594 AV The Hague  
The Netherlands  
[www.vno-ncw.nl](http://www.vno-ncw.nl)

The Confederation of Dutch Industry and Employers, known as VNO-NCW is the largest employers' organization in the Netherlands. It has 150 branch organizations and more than 400 individual enterprises as affiliate members, representing a total of over 120,000 companies.

It covers practically all sectors of the Dutch economy: industry, commercial services, construction, the retail, trade and the care sector. VNO-NCW represents the whole of Dutch industry, from the smallest firms to the largest corporates. It represents 80% of companies with more than ten employees, 95% of companies with over 100 employees and all companies in the Netherlands employing more than 500 staff.

In cooperation with governments and other social parties, VNO-NCW strives for an inclusive and sustainable Netherlands, where everyone benefits from increasing prosperity. This requires sustainable economic growth and a high quality business and investment environment.

VNO-NCW represents the interests of its members by active contacts with the government, politicians, public authorities, trade unions and non-governmental bodies. VNO-NCW sits on numerous government advisory and consultative committees in The Netherlands, in Brussels and in international bodies as the International Labour Organisation and, through the BIAC, in the OECD.

# Delegations & Contact Details

Ministry of Infrastructure and  
Water Management

Ministry of Economic Affairs and  
Climate Policy | Netherlands  
Enterprise Agency

Embassy of the Kingdom of the  
Netherlands in Abu Dhabi

Consulate General of the Kingdom  
of the Netherlands in Dubai

# Official delegation

## Ministry of Infrastructure and Water Management

PO Box 20901

NL-2500 EX The Hague

The Netherlands

[www.government.nl/ministries/  
ministry-of-infrastructure-and-water-management](http://www.government.nl/ministries/ministry-of-infrastructure-and-water-management)



### Mark Harbers

Minister for Infrastructure and Water Management

[mark.harbers@minienw.nl](mailto:mark.harbers@minienw.nl)



### Peter Díez

Director of International Affairs

+31 6 5380 1278

[peter.diez@minienw.nl](mailto:peter.diez@minienw.nl)



### Bob Oeloff

Coordinating Policy Advisor

M: +31 6 5250 5514

E: [bob.oeloff@minienw.nl](mailto:bob.oeloff@minienw.nl)



### Maartje Willemsen

External Affairs Advisor to the Minister

+31 6 5259 5130

[maartje.willemsen@minienw.nl](mailto:maartje.willemsen@minienw.nl)



### Lisette Ebeling Koning

Spokesperson

+31 6 1061 9062

[Lisette.ebelingkoning@minienw.nl](mailto:Lisette.ebelingkoning@minienw.nl)



# Official delegation

## Ministry of Infrastructure and Water Management

PO Box 20901

NL-2500 EX The Hague

The Netherlands

[www.government.nl/ministries/ministry-of-infrastructure-and-water-management](http://www.government.nl/ministries/ministry-of-infrastructure-and-water-management)



### Arnoud Passenier

Coordinating Policy Advisor

+31 6 5347 4478

[arnoud.passenier@minienw.nl](mailto:arnoud.passenier@minienw.nl)

## Ministry of Economic Affairs and Climate Policy | Netherlands Enterprise Agency

PO Box 93144

NL-2509 AC The Hague

[www.hollandtradeandinvest.com](http://www.hollandtradeandinvest.com)



### Margriet Veenstra

Project Manager Economic Missions

+31 6 1594 7994

[Margriet.Veenstra@rvo.nl](mailto:Margriet.Veenstra@rvo.nl)



### Hanneke Bogaerts

Project Manager Economic Missions

+31 6 4615 2480

[hanneke.bogaerts@rvo.nl](mailto:hanneke.bogaerts@rvo.nl)

## Contact details

### Embassy of the Kingdom of the Netherlands in Abu Dhabi

Al Khaleej al Arabi Street | Centro Capital  
Centre | Building 11 | 14th floor | Abu Dhabi |  
United Arab Emirates

PO Box 46560

[www.netherlandsworldwide.nl/countries/  
united-arab-emirates](http://www.netherlandsworldwide.nl/countries/united-arab-emirates)



**Lody Embrechts**

Ambassador

[abu@minbuza.nl](mailto:abu@minbuza.nl)



**Douwe Buzeman**

Deputy Head of Mission

+971 50 6660 279

[douwe.buzeman@minbuza.nl](mailto:douwe.buzeman@minbuza.nl)



**Fleur Hoog Antink**

Senior Commercial and Economic Advisor

+972 56 5247 282

[fleur.hoogantink@minbuza.nl](mailto:fleur.hoogantink@minbuza.nl)



**Yela Naletto**

Senior Commercial and Economic Advisor

+971 56 9948 730

[yela.naletto@minbuza.nl](mailto:yela.naletto@minbuza.nl)



**Mehdi Diouri**

Regional Economic Advisor on Water,  
Energy and Food Nexus

+971 50 651 1448

[Mehdi.diouri@minbuza.nl](mailto:Mehdi.diouri@minbuza.nl)

## Contact details

### Embassy of the Kingdom of the Netherlands in Abu Dhabi

Al Khaleej al Arabi Street | Centro Capital  
Centre | Building 11 | 14th floor | Abu Dhabi |  
United Arab Emirates  
PO Box 46560  
[www.netherlandsworldwide.nl/countries/  
united-arab-emirates](http://www.netherlandsworldwide.nl/countries/united-arab-emirates)



#### **Heba Leith**

Business Developer Gulf Region  
At Netherlands Embassy in Doha, Qatar

+974 503 174 84  
[heba.leith@minbuza.nl](mailto:heba.leith@minbuza.nl)



#### **Marrieke van Oversteeg**

Business Developer Gulf Region  
At Netherlands Embassy in Muscat, Oman

+968 914 048 80  
[Marrieke-van.oversteeg@  
minbuza.nl](mailto:Marrieke-van.oversteeg@minbuza.nl)

## Contact details

### Consulate General of the Kingdom of the Netherlands in Dubai

Al Habtoor Business Tower | 31st floor  
| Dubai Marina  
PO Box 7726 | Dubai  
United Arab Emirates  
[www.dutchdubai.com](http://www.dutchdubai.com)



**Carel Richter**

Consul General

+971 4 440 7621  
[dba@minbuza.nl](mailto:dba@minbuza.nl)



**Maarten Froger**

Deputy Consul General

+971 50 213 5444  
[Maarten.froger@minbuza.nl](mailto:Maarten.froger@minbuza.nl)



**Jeroen Schillings**

Senior Economic Advisor

+971 56 398 2831  
[jeroen.schillings@minbuza.nl](mailto:jeroen.schillings@minbuza.nl)



**Nienke Gelderloos**

Senior Economic Advisor

+971 50 248 3606  
[Nienke.gelderloos@minbuza.nl](mailto:Nienke.gelderloos@minbuza.nl)



**Suzanne Hartog**

Program Coordinator Expo2020

+971 56 505 3776  
[Suzanne.hartog@minbuza.nl](mailto:Suzanne.hartog@minbuza.nl)

## Contact details

**Consulate General of the Kingdom of  
the Netherlands in Dubai**

Al Habtoor Business Tower | 31st floor  
| Dubai Marina  
PO Box 7726 | Dubai  
United Arab Emirates  
[www.dutchdubai.com](http://www.dutchdubai.com)



**Edo de Ronde**

Executive Director Middle East &  
North Africa

+971 56 546 5688  
[edo@nfia.com](mailto:edo@nfia.com)



**Faouz Ibrahim**

Senior Economic Advisor

+971 50 790 5501  
[Faouz.ibrahim@minbuza.nl](mailto:Faouz.ibrahim@minbuza.nl)

