

Trade mission to Navalshore Brazil 2026

18-20 August 2026



Netherlands



Foreword

Ambassador of the Kingdom of the Netherlands to Brazil

The maritime relationship between Brazil and the Netherlands has a long-standing history and offers significant opportunities for the future. In 2026, we will also celebrate 200 years of diplomatic relations between our two countries, a remarkable milestone that highlights the importance of our partnership.

I am pleased that the Netherlands will be represented at Navalshore 2026 by a strong maritime delegation. This exhibition provides an excellent platform to strengthen existing relationships and develop new partnerships between the Netherlands and Brazil.

Brazil boasts the largest maritime sector in Latin America. With a coastline of approximately 8,000 kilometers, an economy that relies heavily on maritime transport, and extensive offshore oil, gas, and renewable energy industries, the demand for innovative shipbuilding, maritime technology, port development, and offshore solutions continues to grow. These are precisely the areas in which the Netherlands is recognised as a global leader.

The Dutch delegation in this mission brings together companies, knowledge institutions, and organizations with world-class expertise and innovative solutions. By combining knowledge, technology, and entrepreneurship, the Netherlands and Brazil have a unique opportunity to join forces in building a greener, smarter, and more sustainable maritime sector.

I warmly invite you to visit the Dutch delegation and wish you an inspiring and successful Navalshore 2026. I am confident that this exhibition will contribute to new and lasting partnerships that will further strengthen the maritime ties between Brazil and the Netherlands.



Aldrik Gierveld

Ambassador of the Kingdom of the Netherlands to Brazil

The Netherlands



The Netherlands



Locations

1. Amsterdam (and Airport Schiphol) | 2. Arnhem |
3. Assen | 4. Breda | 5. 's Hertogenbosch | 6. Eindhoven |
7. Enschede | 8. Groningen | 9. Haarlem | 10. The Hague |
11. Leeuwarden | 12. Lelystad | 13. Maastricht |
14. Middelburg | 15. Rotterdam | 16. Utrecht | 17. Zwolle |

Introducing the Netherlands

How do the Dutch make a difference?

Through their interactive approach to finding innovative solutions to the big challenges facing the world today. The Dutch way of thinking and working has been shaped by centuries of living in the low-lying delta of the Netherlands. Through the ages, the Dutch have joined forces to find ingenious ways to tackle challenges like water, urbanisation, energy, food, health and security. By being inventive, pragmatic and open to new challenges, the Dutch

have created a flourishing and resilient land.

The Netherlands is a constantly evolving ecosystem of cities, industry, agriculture and nature, all integrated through smart infrastructure. It is a source of knowledge and experience that the Dutch are keen to share with others. Learning from the past to create a better future. Together, seeking sustainable solutions for the most liveable world.



Source:

The Netherlands, your partner in sustainable maritime solutions

Worldwide rankings

1st

Largest flower exporter

(Source: OEC, 2024)

1st

Quality of Life Index
by Country

(Source: Numbeo, 2026)

2nd

Euro Health Consumer
Index Score

(Source: World Population
Review, 2026)

4th

Technology
Readiness

(Source: Economist
Intelligence Unit,
2018–2022)

4th

Largest importer of
goods in the world,
842.05 billion US
dollars

(Source: Statista, 2023)

4th

Largest exporter of
goods in the world,
934,57 billion US
dollars

(Source: Statista, 2023)

4th

Leading economy
worldwide by
Foreign Direct
Investment (FDI)
inward stock, 2,86
trillion US dollars

(source: Statista, 2023)

7th

Greatest place to live

(Source: World Happiness
Report, 2026)

8th

on the Global
Innovation Index

(Source: WIPO, 2025)

Facts & figures

Official name:

Kingdom of the Netherlands

Capital:

Amsterdam

Seat of government:

The Hague

Form of government

Parliamentary democracy (cabinet of Prime Minister and Ministers) within a constitutional monarchy

Head of State:

His Majesty King Willem-Alexander, King of the Netherlands, Prince of Orange-Nassau

Location:

Western Europe bordering Germany, Belgium and the North Sea

Administrative structure:

The kingdom consists of four countries: the Netherlands on the European continent and three countries in the Caribbean: Aruba, Curaçao, and St. Maarten.

Special municipalities

The overseas islands of Bonaire, Saba and St. Eustatius, all three of which are located in the Caribbean.

Surface area

41,543 km²

Number of inhabitants (2026):

18,4 million

Monetary Unit:

Euro

Languages:

Dutch, Frisian and on the overseas islands also English and Papiamentu

Number of provinces:

12

Number of inhabitants per km² (2025):

536

Unemployment rate (CBS, 2025):

4%

GDP per capita (World Bank, 2024):

68,219 US dollars

English speaking Dutch people:

90%

Brazil and the Netherlands

Building the future of maritime infrastructure together

The Netherlands and Brazil are two nations that owe much of their prosperity to the sea. For centuries, the Netherlands, as a densely populated, low-lying country, has learned to work in harmony with the forces of the oceans, building what is today known as the world's best protected delta. Brazil, with its vast Atlantic coastline, has long looked to the sea as a gateway for trade, energy, and growth. Connected by the Atlantic Ocean, our two nations share a common opportunity: to shape a maritime sector that is sustainable, innovative, and ready for the future.



That opportunity is timely. Brazil is investing in its maritime industry with ambition, renewing its fleet, modernising its shipyards, expanding its ports, and building the offshore renewable energy and green hydrogen capacity that will define the next era of maritime trade. As cargo volumes grow and the pressure to decarbonise logistics intensifies, Brazil's ports and shipbuilders are set to play a decisive role in meeting both the country's economic ambitions and the world's environmental challenges.

The Netherlands is well placed to be a partner in that journey. Recognised globally for its centuries-long experience in smart and sustainable maritime development, Dutch expertise spans two areas of direct relevance to Brazil's agenda. In ports and infrastructure: port engineering and green dredging, infrastructure electrification, digital twins and predictive maintenance, green logistics corridors, and climate resilience for ports adapting to rising seas and extreme weather. In shipbuilding and vessels: sustainable vessel design, alternative propulsion systems, offshore support vessels, shipyard modernisation, specialised maritime services and smart maritime technologies.

Together, these capabilities open real opportunities for both countries. For Brazil, they support the energy transition and strengthen a modern, competitive maritime industry. For the Netherlands, they create opportunities for Dutch shipbuilders and maritime suppliers to build lasting partnerships in one of the world's most dynamic maritime economies.

This mission is also part of a Dutch strategic multi-year programme to accelerate the development of sustainable port infrastructure and clean energy solutions. The programme brings together Dutch and Brazilian companies, research institutions, industry organisations and government partners. As a result, we aim to exchange knowledge, build local capabilities, and develop solutions for a more resilient and sustainable maritime sector.

Navalshore 2026 marks an important milestone in this partnership. At the NL Lounge, Dutch and Brazilian stakeholders are invited to come together and explore how long-term cooperation can build a thriving maritime and shipbuilding ecosystem in both countries, connecting Dutch innovation with Brazilian ambition to deliver results today that lay the foundation for sustainable growth tomorrow.

Together for sustainable maritime solutions



Coordinating partners



**MARITIME &
OFFSHORE NL**
DUTCH INNOVATION AT SEA

Maritime & Offshore NL

Trade association Maritime & Offshore NL connects, strengthens, and represents the Dutch maritime and offshore manufacturing industry.

Our 800 members include shipyards, marine equipment suppliers, offshore infrastructure suppliers, service providers, and more. All are united in our close-knit network.

Maritime & Offshore NL represents the interests of all its members: locally, nationally and internationally. We are committed to an industrial policy that strengthens our position, creates a level playing field, and provides space for entrepreneurship.

We find our strength in connecting. We bring companies together in a network of knowledge, collaboration, and innovation. Based on a shared pride and passion for the trade, Maritime & Offshore NL provides professional project support, export support, and carries out independent research wherever necessary.

The network of Maritime & Offshore NL is connected by innovation. Together we work on the major challenges of the future: energy security, protection from the sea, and safety. The Netherlands must maintain and strengthen its maritime knowledge, skills, and industry to safeguard vital interests such as safety, earning capacity, and energy independence.

Together, we help ensure that the Dutch maritime and offshore sector remains strong and innovative, and continues to blaze a trail for the rest of the world to follow.

Maritime & Offshore NL, Dutch innovation at sea.



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Maritime & Offshore NL

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Rotterdam Partners is the official marketing, investment, and promotion agency of the City of Rotterdam. On behalf of the City of Rotterdam, we promote the sustainable economic growth of the city and its region. We focus on strengthening Rotterdam's international image and positioning by attracting businesses, visitors, international congresses, and new residents.

We support local companies in expanding abroad by identifying export and trade opportunities and attracting foreign investment. Through our efforts, we aim to enhance the city's international profile and contribute to a vibrant, inclusive, and future-proof economy.

Products & Services offered

We offer a range of services to support the international positioning of Rotterdam and promote the region's economic development.

International Marketing & Promotion

Positioning Rotterdam internationally through campaigns, strategic partnerships, and events.

Investment & Business Acquisition

Attracting foreign companies, investors, and entrepreneurs to establish operations in Rotterdam.

Trade Promotion & Export Support

Supporting local businesses in exploring international markets and finding global opportunities.



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Company Profiles



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AlphaDiagnostics

As IoT and Industry 4.0 redefine how machines are monitored and maintained, we empower companies to shift from reactive fixes to truly predictive maintenance.

Our flagship solution, AlphaSystem, is a next-generation predictive diagnostic platform for combustion engines, rotating machinery, and bearings. By continuously monitoring torsional vibration and applying advanced analytics, AlphaSystem delivers actionable insights into machine health — delivered anytime, anywhere through our AlphaCloud solution. Designed for easy retrofitting across diverse asset types,

AlphaSystem provides operators with both comprehensive overviews and detailed condition reports. Real-time alerts detect emerging issues early, helping teams prevent unplanned downtime, reduce maintenance costs, and stop costly last-minute failures before they occur. Rooted in Swiss engineering and innovation,

AlphaDiagnostics equips industries with the tools to maintain reliability, efficiency, and operational confidence in an increasingly connected world.

Products & services offered

Condition based monitoring systems for combustion engines.

Unique selling points

In depth cylinder performance analysis (including TVA) of combustion engines

Profile of desired commercial contacts

Shipowners and asset operators

AlphaDiagnostics

Christoph Merian-Ring 11
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DAMEN

Damen Shipyards is a Dutch based shipbuilding company, providing a wide range of maritime solutions in 14 market segments. Our vessels are optimized solutions related to amongst others, Harbour & Terminal, Offshore Energy, Dredging, public transportation, inland shipping and Defence & Security. Currently Damen employs well over 12,000 persons, on our 35 shipyards around the world.

Damen provides customers with three distinct building strategies - the legendary Damen Standardisation approach, Damen Technical Cooperation (DTC) local construction options and vessels that are Engineered to Order. Our Chairman Kommer Damen was a pioneer of standardised shipbuilding. Customers benefitted from being able to order vessels based on proven technology directly from stock. With our DTC construction option local yards can build our designs worldwide. Plus, we offer 'engineered to order' vessels, where our standardised designs are adapted to the specific requirements of customers. Products and Services Offered:

Products & services offered

- Tug boats, Multi Cats, Dredgers, Pilot, SAR and patrol vessels for operation and support during port construction and operational phase.
- Cable laying vessels, Platform supply vessels, Walk to work vessels for all stages of offshore energy projects.
- Lifecycle support services including maintenance, repair, refit, conversion, spare parts, training and technical support adapted to the client needs.

Unique selling points

- Damen Stock building policy, give customers a wide range of benefits such as being able to order vessels based on proven technology directly from stock, resulting in exceptionally fast delivery times;
- Damen has the ambition to become the most sustainable maritime solution provider in the world. We will deliver products and services that leave a positive impact on the environment and society, ensuring our long-term resilience;
- Dedicated presence in Brazil through Damen Services Brazil and longstanding cooperation with regional maritime stakeholders

Profile of commercial contacts wanted

- Looking for companies and governmental entities that are active on, or shaping Offshore Energy and Port sector and want to discuss on the broad opportunities related to the sustainable solutions.



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Deno Compressors

Deno Compressors is a manufacturer of air compressors and a specialist in the field of marine applications for compressed air systems.

Our compressors have been designed and constructed since 1918 and thousands of compressor systems have been installed since then.

Deno Compressors is an ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certified company. Our Quality, Environmental and OHS Policy statement is available upon request.

We advise ship designers, shipbuilders, ship owners, engineers and ship managers on the most reliable and efficient compressed air systems.

Deno Compressors is represented in more than 30 countries and has regional operating service engineers.

An adequate stock of all components maintained for all types, at all times. The price level of spare parts compares excellently with other manufacturers.

Products & services offered

- A wide range of type approved starting air compressors.
- Oil-injected screw compressors ranging from 3 kW up to 315 kW.
- Selected air treatment systems from optimal air quality.
- Tailor-made compressor packages according to the clients specifications.
- Complete range of different air receivers for all type of applications.



Mickael Siegers

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Deno Compressors B.V.

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Fiera

We are a global supplier of high-quality OEM spare parts, components, and technical solutions for the marine and power generation industries. Our expertise covers diesel and gas engines used in different vessels like, cargo vessels, container ships, cruise ships, Ro-Ro vessels, ferries, offshore applications, and land-based power plants and more.

In addition to engine spare parts, we provide a comprehensive range of products and services for centrifugal separators, with a strong focus on Alfa Laval and Westfalia systems. Our capabilities include the supply of spare parts, complete separator units, bowl balancing, and specialized technical support.

Our portfolio also includes IMO pumps, heat exchangers.

We also supply parts for turbochargers, and related spare parts for leading brands such as ABB, KBB, NAPIER and more. We support customers worldwide with reliable solutions for maintenance, repair, and overhaul, helping ensure maximum equipment performance and operational reliability.

Serving clients across the global marine and energy sectors, we are committed to delivering quality, technical expertise, competitive lead times, and outstanding customer service. Whether supporting commercial shipping, cruise operations, industrial facilities, mining projects, utilities, or independent power producers, we provide dependable solutions tailored to our customers' needs.

Products & services offered

- Engines: OEM spare parts for, Wartsila, MAN, Hyundai, MAK,
- Separators: OEM spare parts for Alfa Laval and Westfalia separators.
- Turbos: OEM spare parts for ABB, KKB, MAN and Napier turbos.



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Heila

Heila Cranes is a manufacturer specializing in the design and production of custom-built marine and offshore cranes. Founded in the 1970s, the company has built a strong reputation for delivering heavy-duty, reliable lifting solutions tailored to the demanding conditions of the maritime industry.

Our product range includes cranes for deck operations, shipboard use, offshore platforms, tugs, workboats, supply vessels, and naval or coast guard ships. Each unit is engineered to meet strict international safety and performance standards, ensuring durability even in harsh marine environments.

Heila's approach is highly customer-focused, offering not only manufacturing but also technical assistance, maintenance, and emergency repair services through a global network of service points. This ensures that clients—from Asia to the Americas—receive prompt support wherever their operations take them.

In essence, Heila Cranes combines Italian engineering excellence with a deep understanding of maritime challenges, making it a trusted partner for operators who require precision, safety, and long-term reliability in their lifting equipment.



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Heila

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Hull Vane

Hull Vane BV is a Netherlands-based company that provides proven hydrodynamic solutions to enhance vessel efficiency, reduce fuel consumption, and improve onboard comfort. Our patented Hull Vane® technology is a submerged stern wing that optimizes water flow at the stern, reducing resistance and improving seakeeping performance. The technology has been successfully applied to offshore support vessels, patrol vessels, ferries, dredgers, naval vessels, yachts and cruise ships worldwide.



Lex Blok

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Hull Vane offers three product families: the T-series for transom stern vessels, the U-series for vessels with more complex stern geometries, and custom-designed solutions for specialized applications. Depending on the vessel type and operational profile, fuel savings typically range from 5% to 25%, while vessel motions in waves are reduced, to improve comfort and operational effectiveness.

Using advanced CFD analysis and full-scale performance validation, Hull Vane provides reliable predictions of fuel savings and return on investment for both retrofit and newbuild projects. As the maritime industry accelerates towards decarbonization, Hull Vane delivers a proven Dutch-engineered solution that combines sustainability with measurable commercial benefits.

Products & services offered

- Hull Vane® T-series, U-series and custom-designed Specials stern wings for newbuild and retrofit projects.
- Hydrodynamic consultancy and vessel optimization.
- Engineering support from concept through to installation.

Hull Vane B.V.

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BETTER SHIPS, BLUE OCEANS



Bruno Rossin

Senior Project Manager

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Maritime Research Institute Netherlands (MARIN)

MARIN is a globally recognised top institute for maritime research. MARIN is committed to the sustainable, safe and secure use of the oceans for a thriving maritime sector. We do this as an independent knowledge partner for the maritime industry, government and society.

We offer integrated solutions, from concept development and design to operation, making optimal use of our test facilities, computer simulations, simulators and full-scale measurements. In developing, applying and sharing our knowledge, we stimulate innovation and global collaboration. The knowledge and involvement of our people are our strength.

MARIN

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John Verly

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Royal IHC

Royal IHC represented by IHC do Brasil in LatAm, a global technology and equipment provider to the maritime, dredging and offshore industries. Combining local presence with international expertise, Royal IHC supports customers in Brazil and across Latin America through engineering, commercial, project management and lifecycle support services. Our client base includes dredging contractors, offshore operators, shipowners, ports, mining companies and government organizations seeking reliable and innovative maritime solutions.

Products & services offered

- Design and supply of dredging vessels and equipment, including Cutter Suction Dredgers (CSDs), Trailing Suction Hopper Dredgers (TSHDs), dredge pumps and automation systems.
- Offshore vessel solutions, including PLSVs, Offshore Support Vessels and specialized assets for subsea construction, offshore energy and maritime operations.
- Lifecycle support services including spare parts, maintenance, upgrades, training, commissioning support and technical consultancy.

Unique selling points

- Global leader in dredging and specialized maritime solutions.
- Strong local presence in Brazil backed by worldwide engineering and service capabilities.
- Proven experience in dredging, offshore energy and mining projects.
- Full lifecycle support, from concept and design to operation and maintenance.

Profile of Commercial Contacts Wanted

Looking for dredging contractors, shipowners, offshore operators, ports, government agencies and mining companies interested in developing, expanding or modernizing maritime, dredging and offshore operations in Brazil and Latin America.

Royal IHC

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Eelco Adriaansz

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Tullp

Tullp BV is a leading independent supplier of high-quality spare parts and technical services for marine separation systems. We specialize in suitable replacement parts for Alfa Laval and GEA Westfalia separators, as well as freshwater generators, plate heat exchangers, and marine electronics. Through our global network of service engineers and partners, we provide fast, reliable, and cost-effective support to ship owners, operators, and shipyards worldwide.

Products & services offered

- Suitable spare parts for Alfa Laval and GEA Westfalia separators
- Separator overhauls and onboard maintenance
- Exchange bowls and major components
- Marine electronics and control systems
- Freshwater generator spare parts
- Plate heat exchanger spare parts
- Global field service and technical support
- Troubleshooting and condition inspections
- Sustainable "Second Life" OEM-quality components

Unique selling points

- Independent supplier with competitive pricing
- Large inventory of new, refurbished, and obsolete spare parts
- Worldwide service network with rapid response
- Experienced marine service engineers
- OEM-equivalent quality and sustainable Second Life solutions
- Fast worldwide delivery
- Personal technical support and flexible service approach

Profile of desired commercial contacts

- Ship Owners
- Ship Management Companies
- Technical Superintendents
- Fleet Managers
- Purchasing Managers
- Marine Service Companies
- OEM Partners
- Marine Equipment Distributors

Tullp B.V.

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VDL Klima

VDL Klima is part of the VDL Groep. We supply industrial heat exchangers in various industries. The systems are designed, engineered and tested in our own R&D department and produced directly in house by our professionals.

We have more than 110 years of knowhow and experience with heat and cooling systems and we supply tailor-made coolers for various applications. VDL Klima's heat exchangers are used worldwide for the direct or indirect cooling of water or (hydraulic) oil for (electric) motors, POD-drives, generators, transformers and hydraulic systems.

Thanks to this broad product range, VDL Klima has a firm foothold in various market areas. We count a large number of Original Equipment Manufacturers for many years among our customers.

VDL Klima is able to offer customer-specific cooler solutions.

Products & services offered

- Air/air coolers
- Air/water coolers
- Boxcoolers
- Shell-and-tube-heat exchangers
- Tube heat exchangers
- POD-coolers

Unique selling points

- Smart combination of engineering and production
- Due to long experience, we achieved the highest standard in quality equipment for toughest marine conditions
- Boxcooler is coated with ECO-friendly coating
- Reliable cooling equipment

Profile of commercial contacts wanted

Looking for companies that might be interested in looking for a partner, rather than a supplier. We like to help you from the beginning of the project.



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Key contacts

Key contacts in Brazil



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<https://nlplatform.com/smm-harbour-energy-brazil>

Scan the QR code to get in touch with us!

NL

Netherlands