

Netherlands economic mission to Spain

19 – 21 May 2026



Netherlands

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The Netherlands

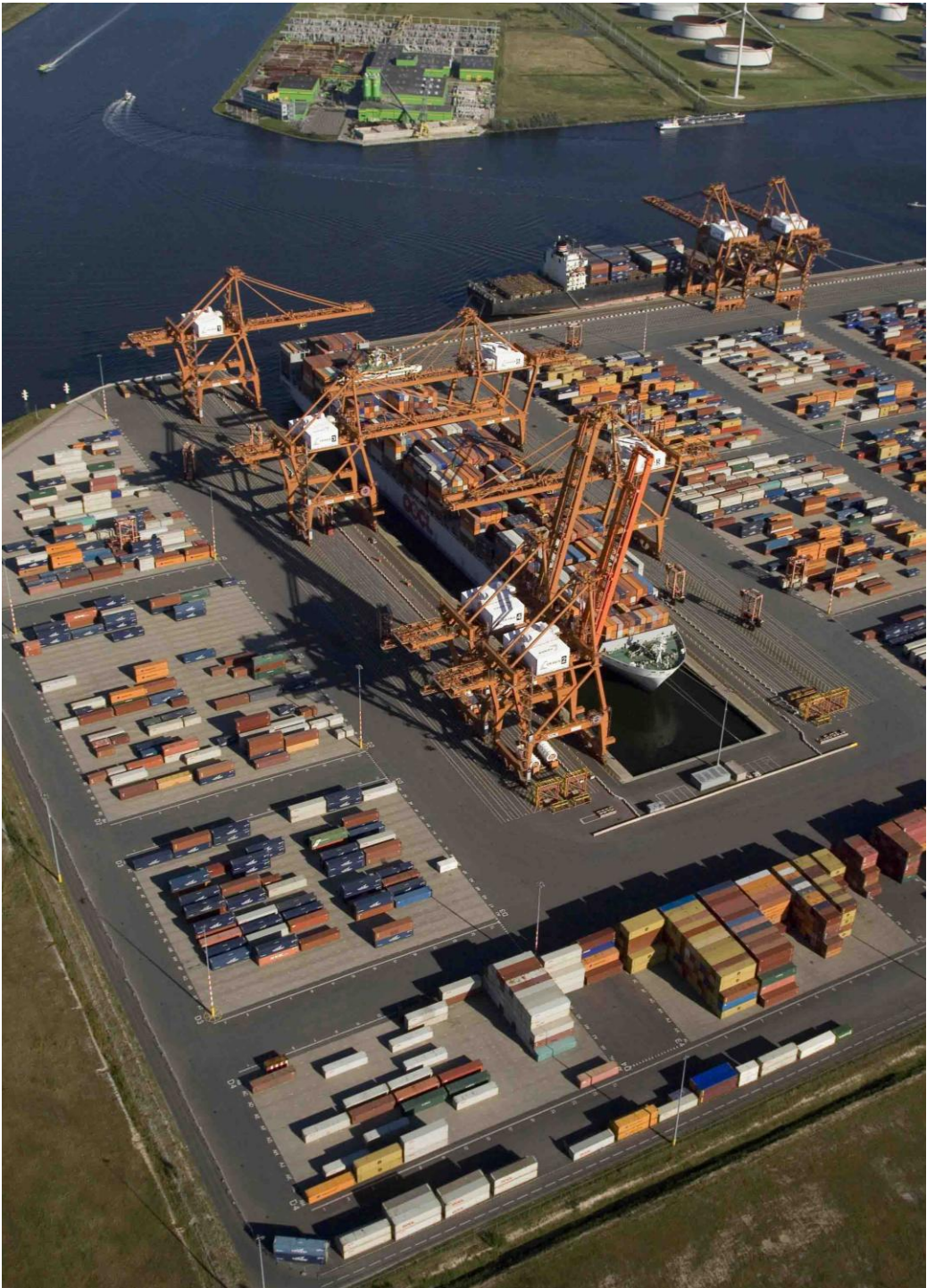
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Foreword



It is a great honour to lead this economic mission to the Kingdom of Spain. The delegation, consisting of over 30 leading companies and organizations, showcases the very best of Dutch expertise in the aerospace, defence, and maritime manufacturing sectors.

Spain and the Netherlands are close economic partners. Over the past decade, our bilateral trade has more than doubled. Within the European Union, Spain is among the countries with the largest industrial production capacity and is a key driver of economic growth. In recent years, cooperation between Spain and the Netherlands in the fields of aerospace, defence, and maritime manufacturing has been strengthened through innovation missions. This makes Spain a natural partner for a focused economic mission in these sectors.

In aerospace and defence, Spain is a pivotal player in the European Defence Fund and home to several major original equipment manufacturers. This offers concrete opportunities for Dutch companies to become trusted suppliers. Spain's ecosystem aligns closely with areas of strong Dutch expertise, such as aerospace technologies, air and missile defence, and cyber and digitalisation. The mission coincides with the Aerospace and Defence Meetings (ADM) in Seville, specifically designed to connect mission participants with the Spanish industry.

In the maritime manufacturing industry, our mission builds on existing cooperation between Spanish and Dutch ecosystems. As one of the leading shipbuilding nations within the European Union, Spain is a logical partner for the Netherlands. Spain's significant investments in the modernisation and greening of its maritime sector align closely with Dutch business opportunities and interests. In this context, the Navalia maritime trade fair in Vigo, with a strong Dutch presence and pavilion, offers an excellent platform to deepen cooperation and foster innovation partnerships.

I am confident that this mission will allow Dutch and Spanish companies to forge new partnerships, access new markets, and strengthen their collaboration in these strategic sectors.

I wish all participants an inspiring and successful mission.

Sjoerd Sjoerdsma
Minister of Foreign Trade and Development Cooperation

Foreword



It is a great honor and privilege to lead the business delegation as part of this economic mission to the Kingdom of Spain, on behalf of VNO-NCW.

This mission brings together a dynamic group of Dutch companies and organizations active in aerospace, defense and maritime manufacturing, including system designers, manufacturers and specialized suppliers. Each participant brings valuable expertise, experience and entrepreneurial drive, united by a shared ambition to connect, collaborate and turn opportunities into concrete results. The relationship between the Netherlands and Spain provides a strong foundation for this mission. Our countries are closely connected through trade, investment and growing collaboration within European value chains. For Dutch businesses, Spain is becoming an increasingly more important market. With it being a sizeable market with a growth percentage close to 3% in 2025, well above the European average, it offers clear opportunities for partnership.

The strength of this mission lies in bringing together businesses, knowledge institutions and government partners. This creates an environment where ideas can be exchanged, trust can develop and concrete cooperation can emerge. These are important steps in addressing shared European challenges, such as scaling up innovation, strengthening technological sovereignty, advancing sustainability and enhancing security, including through initiatives like the European Defense Fund. In sectors such as aerospace, defense and maritime manufacturing, where technological sophistication and reliability are paramount, Europe's resilience depends on strong supply chains and technological capacity. Spain and the Netherlands bring complementary strengths: Spain through its industrial scale and ability to deliver complete platforms, and the Netherlands through high-tech specialization and advanced innovation. Closer cooperation will help translate these strengths into a more resilient and competitive Europe.

I encourage all participants to approach this mission with an open mind and an entrepreneurial spirit, and to invest in relationships that extend beyond this visit. I am confident that this mission will lead to valuable connections and lasting partnerships. I wish you all an inspiring and successful mission.

Willemien Bosch

Deputy Director General at VNO-NCW

The Netherlands

The Netherlands



Locations

1. Amsterdam (and Airport Schiphol) |
2. Arnhem | 3. Assen | 4. Breda |
5. 's Hertogenbosch | 6. Eindhoven |
7. Enschede | 8. Groningen | 9. Haarlem |
10. The Hague | 11. Leeuwarden |
12. Lelystad | 13. Maastricht |
14. Middelburg | 15. Rotterdam |
16. Utrecht | 17. Zwolle |

Introducing the Netherlands

How do the Dutch make a difference?

Through their interactive approach to finding innovative solutions to the big challenges facing the world today. The Dutch way of thinking and working has been shaped by centuries of living in the low-lying delta of the Netherlands. Through the ages, the Dutch have joined forces to find ingenious ways to tackle challenges like water, urbanisation, energy, food, health and security. By being inventive, pragmatic and

open to new challenges, the Dutch have created a flourishing and resilient land.

The Netherlands is a constantly evolving ecosystem of cities, industry, agriculture and nature, all integrated through smart infrastructure. It is a source of knowledge and experience that the Dutch are keen to share with others. Learning from the past to create a better future. Together, seeking sustainable solutions for the most liveable world.



The Netherlands your partner in sustainable solutions

Worldwide rankings

1st

Largest flower exporter
(Source: OEC, 2022)

3rd

Largest exporter of agricultural products in the world
(Source: WUR/CBS, 2023)

4th

Largest importer of goods in the world, 842.05 billion US dollars
(Source: Statista, 2023)

4th

Largest exporter of goods in the world, 934,57 billion US dollars
(Source: Statista, 2023)

4th

Leading economy worldwide by Foreign Direct Investment (FDI) inward stock, 2,86 trillion US dollars
(Source: Statista, 2023)

6th

Greatest place to live
(Source: World Happiness Report, 2024)

7th

on the Global Innovation Index
(Source: WIPO, 2023)

9th

on the World Competitiveness Ranking
(Source: International Institute for Management Development, 2024)

Facts & figures

Official name:
Kingdom of the
Netherlands

Capital:
Amsterdam

Seat of government:
The Hague

Form of government
Parliamentary
democracy (cabinet
of Prime Minister and
Ministers) within a
constitutional
monarchy

Head of State:
His Majesty King
Willem-Alexander,
King of the
Netherlands,
Prince of Orange-
Nassau

Location:
Western Europe
bordering Germany,
Belgium and the
North Sea

Administrative structure:
The kingdom consists of four countries: the
Netherlands on the European continent and three
countries in the Caribbean: Aruba, Curaçao, and
St. Maarten.

Special municipalities
The overseas islands of Bonaire, Saba and
St. Eustatius, all three of which are located in the
Caribbean.

Surface area

41,543 km²

Number of inhabitants (2024):

18 million

Monetary Unit:

Euro

Languages:

Dutch, Frisian and on the
overseas islands also
English and Papiamentu

GDP per capita
(World Bank, 2024):

57,800 US dollars

Number of provinces:

12

Number of inhabitants
per km² (2024):

533

Unemployment rate
(CBS, 2024):

3.7%

English speaking Dutch
people:

90%

Spain and the Netherlands:

Strengthening high-tech industries together

The Netherlands and Spain are both dynamic, outward-looking economies with a strong commitment to innovation, technological advancement and sustainable industrial development. As European partners, we share a collaborative approach to strengthening strategic industries: combining technological expertise with practical application, and fostering cooperation between government, business and knowledge institutions.

Spain's strong position in aerospace, defence, and maritime industries aligns closely with the Netherlands' strengths in high-tech systems, smart engineering, and integrated solutions. Both countries play an important role in European value chains and actively contribute to strengthening Europe's technological resilience and strategic autonomy. This economic mission brings together Dutch and Spanish partners to explore opportunities for collaboration in two key areas: aerospace & defence, and the maritime manufacturing industry. By connecting complementary ecosystems, we aim to accelerate innovation, enhance industrial capabilities, and contribute to a more resilient and future-proof Europe.

Aerospace & defence: Advancing innovation and resilience together

Spain is a key player in the European aerospace and defence landscape, with a fully developed value chain and strong capabilities in areas such as aircraft manufacturing, advanced materials, air traffic systems and defence technologies. The country is actively investing in innovation, R&D and European collaboration programmes. The Netherlands contributes a highly specialised ecosystem of companies and knowledge institutions with expertise in high-tech components, systems engineering, unmanned systems, and dual-use technologies. Dutch strengths lie in developing flexible, high-performance solutions and integrating complex technologies across the value chain. By working together, Dutch and Spanish partners can accelerate innovation, strengthen supply chains and co-develop solutions that enhance Europe's security, connectivity and technological leadership.

Maritime manufacturing: Driving sustainable maritime solutions

Spain has a strong maritime tradition and a leading position in European shipbuilding, particularly in fishing vessels, offshore support ships and naval construction. The country is investing in sustainable shipbuilding, efficiency and innovation within the maritime sector. The Netherlands is internationally recognised for its expertise in advanced ship design, sustainable maritime technologies and smart shipbuilding processes. Dutch companies are known for their innovative approach to reducing emissions, improving efficiency and integrating digital solutions into maritime operations. These complementary strengths create opportunities to jointly develop sustainable maritime solutions, accelerate the energy transition and strengthen the competitiveness of the European maritime industry.

Innovation through European partnership

The Netherlands and Spain share a belief in open collaboration and innovation as drivers of progress. By connecting ecosystems, exchanging knowledge, and building long-term partnerships, both countries can turn technological ambition into real-world impact. This mission supports that ambition by creating new partnerships and strengthening existing ones. Together, we contribute to a more innovative, sustainable, and resilient industrial future for Europe.

Aerospace & defense



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AcQ International

AcQ is a high-tech engineering and manufacturing company specializing in high-performance embedded and rugged electronics for mission-critical defense and aerospace applications. The company develops advanced computing platforms, including solutions optimized for platforms with strict size, weight and power (SWaP) constraints such as UAVs.

AcQ combines its product portfolio with custom engineering, supporting OEMs and system integrators with tailored solutions. Its expertise spans system architecture, high-speed data processing and subsystem integration.

With an end-to-end approach, AcQ supports the full lifecycle from concept and development to production and industrialization. AcQ serves leading defense and aerospace companies and contributes to international programs.

Products and Services Offered:

- High-performance rugged embedded computing platforms for mission-critical defense and aerospace applications.
- Combination of own products and custom engineering, from board-level design to complete systems.
- Form-fit-function replacements for obsolete components and systems, ensuring continuity and long-term support.

Unique Selling Points:

- Proven expertise in high-performance embedded and rugged electronics for mission-critical applications.
- Own product portfolio, including embedded computing modules (e.g. VPX, XMC, PMC, VME and (Compact)PCI).
- End-to-end capabilities, covering engineering, production and industrialization.
- AS9100-certified organization.
- Experience with military standards and aerospace certification frameworks (e.g. DO-178, DO-254).

Profile of Commercial Contacts Wanted

Defense and aerospace companies that develop mission-critical or avionics systems and require high-performance embedded and rugged electronic solutions.

AIRBUS



Guido Schwartz
Senior Strategist Aerospace
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Airbus Netherlands

Airbus Netherlands B.V. is supplier of high-tech products and services for the international aerospace industry. Founded in 1968, today Airbus NL employs up to 250 professionals at facilities in Leiden and Oegstgeest. Airbus NL, which is part of the Space Systems division of Airbus, develops solar arrays, launcher structures and technology for earth observations and optical communication.

In addition to the portfolio of space products that it is well-known for, Airbus NL is increasingly involved in domains such as sustainable aviation, public safety & security, the MRTT fleet, cybersecurity and helicopters.

The Airbus Tech Hub in the Netherlands, which was launched in 2024, aims to catalyze breakthroughs in aerospace research, technology and innovation within the local ecosystem. As part of a global network, the Tech Hub fosters collaboration between industry leaders, academia, knowledge institutes, government, and start-ups to shape the future of aviation.

Products & Services offered

- Aircraft & Services
- Space Solutions
- Defense products and services
- Corporate Jets
- Civil & military Helicopters
- Cybersecurity
- Critical Communications
- Airbus Protect
- Urban Air Mobility
- Technology Development

Airbus Netherlands

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Dennis Abels
Director
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Avek Haarlem

Avek Haarlem B.V. operates internationally and employs a skilled team of specialists dedicated to the design and production of high-quality products from strip and wire. Mainly springs. Our activities in the Netherlands focus on the development and manufacturing of technical products (Springs, clips, bracket, wireforms), serving a wide range of industries.

Our client portfolio is diverse, including large international enterprises, OEMs, middle-market companies, and specialized industrial partners. We support customers across sectors such as mechanical engineering, automotive, medical, and industrial applications.

With a strong focus on quality, reliability, and technical expertise, Avek delivers custom-engineered solutions that meet the highest industry standards. Our approach is practical, solution-driven, and built on long-term partnerships.

Products and Services Offered:

Avek Haarlem offers a comprehensive range of products and services in the field of spring technology:

- Compression springs
- Extension springs
- Torsion springs and custom wire forms
- Engineering and design support for spring calculations and applications
- Prototype development and small to large series
- Material expertise
- Quality control and testing according to strict industrial standards

We provide fully customized solutions tailored to the specific requirements of each customer.

Unique Selling Points:

- Automotive level quality
- Engineering and rapid prototyping
- Wide range of products
- Partnership from day 1
- We say what we do, do what we say

Profile of Commercial Contacts Wanted

We are looking for companies that are interested in:

- Expanding their activities into the Netherlands or Europe
- Outsourcing or improving their spring and wire component production
- Developing new products that require technical spring

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C-Cube International

C-Cube International specializes in advanced sensors and services to measure and predict coating degradation and corrosion on steel assets. With over 20 years of experience and more than 1.5 million measurements, we bring proven expertise to data-driven asset management. Our technology has been applied in projects across 20+ countries. Using sensor technology and data analysis, we provide actionable insights that enable predictive maintenance, helping asset managers reduce costs, minimize downtime, and extend asset lifetime. We serve industries such as offshore wind, oil & gas, infrastructure, maritime, and research, supporting the safety, reliability, and performance of critical assets including wind turbines, bridges, tunnels, and aircraft.

Products and Services Offered:

- **Sensor Technology:** Advanced sensors to measure coating quality and corrosion on steel assets, both handheld sensors and permanent systems.
- **Inspection Services:** On-site measurements using CQM-EIS and other methods to assess coating performance and detect early-stage corrosion.
- **Data Interpretation & Lifetime Prediction:** Analysis of measurement data using proprietary algorithms to provide insights and predict asset lifetime.
- **Material Testing:** Laboratory testing to evaluate coating performance, durability, and resistance under different conditions.
- **Dashboard & Data Access:** Online platform that visualizes measurement data, trends, and insights, enabling remote monitoring and informed decision-making.

Unique Selling Points:

- **Proven Track Record:** Backed by 20+ years of experience and over 1.5 million measurements across global projects.
- **Quantified Coating Performance:** Provides objective, data-based insights into coating quality instead of relying on visual inspections.
- **Supports Lifetime Extension:** Provides data to extend asset lifespan and support critical decisions such as repairs or replacements.
- **Detects Hidden Corrosion:** Identifies corrosion under intact coatings, reducing the risk of unexpected failures.
- **Supports Asset Prioritization:** Helps asset managers identify high-risk areas and prioritize maintenance based on actual condition data.

Profile of Commercial Contacts Wanted

Seeking companies in the infrastructure, maritime, oil & gas, aviation, defense, research sectors looking to implement advanced coating and corrosion monitoring solutions across the Netherlands and international markets.



Clear Corporate Finance

Clear is a financial advisory boutique specialized in helping growth ventures and projects to secure the right investors and funding. Focusing on deeptech, cleantech, climate tech, renewable energy, sustainable infrastructure, and defense - designing and implementing financing solutions that enable scale and long-term impact.



Willem-Jeroen Stevens
Managing Partner
wjs@clearcf.com

Headquartered in Amsterdam, with an international team, Clear combines sector expertise, entrepreneurial insight, and investor access, bridging strategic positioning and financial execution, turning opportunity into measurable growth and enduring value.

A trusted partner for visionary entrepreneurs, building their ventures and and project developers, rolling out their plans. Clear navigates complex growth trajectories and financing challenges.

Products and Services Offered:

- **EQUITY RAISES:** Positioning, investor engagement, and transaction support for deeptech and energy ventures.
- **PROJECT FINANCING:** Designing and navigation through complex (venture) debt and hybrid instruments for ambitious energy and infrastructure projects.
- **STRUCTURED FINANCE ADVISORY:** Strategic guidance on preparing large-scale energy and infrastructure ventures for structured platform-based capital solutions, alongside regulated partners.
- **SELL-SIDE EXECUTION:** Strategic guidance for deeptech and energy venture founders, shareholders and management teams throughout divestment processes.
- **EU SUBSIDY AND GRANT APPLICATION:** Supporting energy and infrastructure ventures and projects in securing non-dilutive EU funding to accelerate innovation and development.



Laura Mendera
Director Business
Development
lm@clearcf.com

Unique Selling Points:

- Clear stands at the intersection of finance, innovation, and impact. Combining strategic insight, sector expertise and experience, financial acumen, topped with hands-on deal execution to deliver measurable results for companies and projects driving deeptech and the energy transition.

Profile of Commercial Contacts Wanted

Companies raising or aiming to raise funds.

Clear Corporate Finance

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www.clearcf.com



Frank Voskeuil
CEO
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Compumatica Secure Networks

An independent Dutch cybersecurity manufacturer founded in 1991, specializing in encryption hardware and software. The company develops secure, user-friendly solutions for the protection of sensitive information, with a strong emphasis on European digital sovereignty and backdoor-free technologies.

Its clientele includes governmental organizations such as ministries and the military, as well as organizations in the retail and manufacturing sectors, particularly within critical and vital infrastructure. The company's solutions hold multiple certifications issued by authorities in the Netherlands, the European Union, and NATO.

Products and Services Offered:

- CryptoGuard - A line-encryptor system
- CompuWall - Certified firewall for 'restricted' usage
- MagiCtwin - Data Diode system
- CompuMail Gateway - A high-end solution to encrypt e-mails
- HSM - Reseller of Utimaco Hardware Security Modules

Unique Selling Points:

- Dutch owned manufacturer
- European and NATO certified
- Unique and propriety encryption

Profile of Commercial Contacts Wanted

Seeking to engage with organizations interested in becoming strategic partners, as well as end customers requiring robust solutions for the encryption of data at rest and data in transit.

Compumatica Secure Networks
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www.compumatica.com

Destinus'



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Destinus Group

Destinus is a European defense and aerospace manufacturer headquartered in the Netherlands, with over 900 employees across Germany, Switzerland, France, Spain, and Ukraine. Founded in 2021, the company designs and produces advanced autonomous flight systems, strike and air defense solutions, and propulsion technologies. Destinus has raised nearly €400 million in capital and already has significant operations in Spain through Destinus Spain SL in Tres Cantos, and Madrid.

Products and Services Offered:

- Long Range Precision Strike (Kryla & Ruta), and kinetic interceptors (Hornet) for defense applications
- Propulsion, Avionics, Rocket Engines, Payload, Autonomy
- AI-driven flight software and autonomous navigation systems

Unique Selling Points:

- Established presence in Spain with €27M in Spanish government grants for hydrogen propulsion R&D, and partnerships with ITP Aero and INTA
- Deep vertical integration combining autonomous flight systems, advanced propulsion, and AI-driven software
- Joint venture with Rheinmetall for industrial-scale missile production, strengthening European defense autonomy

Profile of Commercial Contacts Wanted:

Seeking B2G engagement with the Spanish Ministry of Defense, Ministry of Foreign Affairs, and national defense procurement agencies (DGAM) to explore collaboration on scaling autonomous strike and air defense capabilities for European and allied forces.

Destinus Group

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Mischa German
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evofenedex

evofenedex is the Dutch business association for companies active in trade and logistics. We support businesses in the Netherlands with practical knowledge, advice, advocacy, and network opportunities in the field of international entrepreneurship, export, import, and supply chain management. Our network includes exporting companies, manufacturers, trading businesses, logistics service providers, and other internationally active organizations. We help companies strengthen their international position and do business across borders in a practical and future-oriented way.

I work for evofenedex as Portfolio Manager Export Management within the department of International Entrepreneurship. My main focus is on supporting Dutch exporting companies. I help businesses further develop their export activities, explore international opportunities, and address practical challenges related to international trade and market development. During this trade mission to Spain, our aim is to explore opportunities in the Spanish defense sector for our members and wider network. We want to gain a better understanding of developments in this market and identify where opportunities may exist for Dutch companies. We are particularly interested in meeting organizations that can provide insight into the Spanish defense ecosystem, including market trends, innovation, supply chain developments, and potential areas for international cooperation.

Products and Services Offered:

Support for companies involved in international business and export; knowledge sharing on export management and international entrepreneurship; events, practical tools, and guidance for internationally active businesses; representation of business interests in trade, export, and logistics.

Unique Selling Points:

Strong expertise in international entrepreneurship, trade, and logistics; practical support for exporting companies; a broad Dutch business network; and a strong understanding of the opportunities and challenges companies face in international markets.

Profile of Commercial Contacts Wanted:

We are looking to connect with Spanish companies, industry representatives, cluster organizations, and public or private stakeholders active in the defense ecosystem. Our goal is to better understand the market and identify relevant opportunities for Dutch companies interested in cooperation, innovation, and supply chain partnerships.



Thomas Hieltjes
Commercial Director
t.hieltjes@tebooy.nl

Industrial parts te Booy

Industrial parts te Booy operates in many countries and has more than 40 staff working. Our activities in the Netherlands comprise multiple services. The Te Booy client portfolio is diverse, comprising major Dutch foreign based and international enterprises.

Industrial parts te Booy BV produces, processes and/or assembles a wide range of metal or plastic products for a wide variety of markets, companies and industries since 1955. The range of products varies from small and simple to very complex and high-quality. As a solution-oriented manufacturer, Te Booy prefers to work on making ideas ready for production, implementing innovations and improving existing products or logistic processes. These optimizations regularly lead to unexpected, original solutions in terms of material choices and execution. Solutions that not only meet the highest quality requirements, but also offer the customer financial benefits. By looking at each issue from all sides, Te Booy prevents tunnel vision thinking and the 'typecasting' of materials, resources and methodologies. The company therefore enjoys working for professional clients and partners at home and abroad who are looking for structural results. With a long history in sectors like Automotive, Medical, High Tech and Defense and a ISO-9001 certification Industrial parts te Booy is the perfect partner for high series of precision components.

Products and Services Offered:

- Series of plastic and metal components and (sub-) assemblies. Between 100 – 100.000+ pcs annually.
- Milling operations up to 500 x 500mm.
- Turning operations between $\varnothing 2$ – 300mm bar size.
- Component and product design and (co-)engineering.
- (Sub-)Assemblies of components and products.
- 8D Quality control.

Unique Selling Points:

- European sourcing partner for high-precision, mission-critical metal and plastic parts.
- Proven experience in Defense, Aerospace and Maritime supply chains.
- Engineering-driven component manufacturing with full quality and traceability control.
- Single point of contact from drawing to delivery.

Profile of Commercial Contacts Wanted

Industrial Parts te Booy is interested in establishing contact with companies active in the Defense, Aerospace and Maritime sectors that require a reliable European manufacturing partner for high-precision metal components.

Industrial parts te Booy
Goorsestraat 16
NL 7041GA 's-Heerenberg
The Netherlands
www.tebooy.nl



Frank Wiersma
Managing Director
f.wiersma@itter.nl

Itter

Itter is a family-owned business with around 70 employees located in Hardenberg. We're focused on machining aluminium for a broad range of industries such as; Semicon, Medical, (aero)space and defense.

Our production facility is fully air-conditioned and equipped with 30 milling machines with a high level of automation for both single piece production as well as large quantities exceeding 10.000 pcs.

We are ISO 9001, AS 9100, ITAR and NIST compliant.

As technology partner and supplier of aluminium parts and modules, we're capable to deliver parts from 10x10x10mm up to 5.000x3.000x1.500mm. Machining is done in a highly automated environment with product and pallet loading. Internal transportation is done by AGV's and we're using smart ERP software to support our production processes.

Our quality department is equipped with several CNC measuring machines and has capacity to measure parts up to 4000mm.

Products and Services Offered:

- Aluminium CNC Machining
- Assembly
- Mechanical Engineering

Unique Selling Points:

- 24/7 automated production
- Aluminium expertise (Alloys, Surface Treatments, etc.)
- Partnering with customers

Profile of Commercial Contacts Wanted

Looking for companies who needs to have a reliable, flexible, scalable and cost competitive partner/supplier in aluminium.

Itter

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PREZIS



Martijn Kalle
Director Innovations
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Prezis

Prezis is delivering battle-proven and AI-enabled, multi-domain defense systems to global Defense and Security markets. As an EU-based System Integrator with platform authority, we deliver our products directly to end-customers worldwide. The Prezis portfolio includes C-UAS solutions, EW systems, Precision Strike devices and Predictive Analysis capabilities.

With a Netherlands based headquarters, Prezis has multiple offices throughout Europe and Ukraine, servicing governmental and non-governmental customers with a local team of specialists.

Products and Services Offered:

- Fully integrated, modular C-UAS systems, providing full kill-chain support from detection to neutralization.
- Electronic Warfare systems with advanced sensing, analyzing and influencing signal capabilities.
- Predictive Analysis, enabling the anticipation of patterns, behaviors and anomalies within complex operational environments.
- Precision Strike capabilities, designed to deliver controlled, accurate effects in any situation.

Unique Selling Points:

- Connective layer between sensing, classification, and intervention in our own user interface.
- Hard- and software integration of 'best-of-breed' battle proven subsystems, no OEM vendor lock-in.
- Inhouse rapid development capability to shorten the go-to-market leadtime.

Profile of Commercial Contacts Wanted

Looking for potential partners providing us with cutting-edge sensors or effectors. Also looking for suppliers to further enhance our systems and services.

Prezis

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René Vassilière
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**Royal Netherlands
Aerospace Centre**
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The Netherlands
www.nlr.org

Royal Netherlands Aerospace Centre

Royal Netherlands Aerospace Centre (NLR) has been an ambitious applied research organization for over 100 years, driven to make aerospace more sustainable, safer, efficient and effective through innovation. To that end, we offer specific, innovative solutions and technical expertise. We do this for instance at NLR's state-of-the-art research infrastructure and field labs, simulators and wind tunnels. NLR works in an objective and independent manner, for and with (inter)national industry and government.

NLR contributes to a safer and more sustainable society while strengthening the competitive position of the Dutch industry. Using this approach, NLR plays a pivotal role between science, industry and government at home and abroad, bridging the gap between fundamental research and practical applications. In the field of aerospace, we are the strategic partner of the Dutch government and Defense, and whether we work for SMEs or large international companies, our commitment is the same for every project. Together with our partners, we contribute to shaping the fascinating world of tomorrow.

Products and Services Offered:

Royal NLR conducts research and develops knowledge and technological solutions for applications in Aerospace & Defense
Areas of expertise:

- Aircraft Operation and Certification
- Air traffic management and Airport operations
- Construction and Manufacturing
- Data Science and Engineering
- Defense and Security
- Maintenance and Repair
- Platform technology and system design
- Safety and Human performance
- Space technology
- Sustainability and Environment
- Training and Simulation

Unique Selling Points:

- Royal NLR is strategic partner for NL Government & Defense
- Global player with Dutch roots
- Covering the entire development chain
- Multi-disciplinary knowledge
- State-of-the-art facilities
- EASA Qualified Entity
- Innovative, Engaged and Practical

Profile of Commercial Contacts Wanted

Looking for companies and Governments that might be interested in expanding their business from Spain to the Netherlands and vice versa.

SECTRA



Wouter Bijl
Managing Director
Wouter.bijl@sectra.com



Steven Jansen
Account Director
Steven.Jansen@sectra.com

Sectra Communications

Sectra is a leading provider of secure communication solutions for defense organizations, civil authorities and corporations. Our NATO- and EU-approved products enable customers to securely exchange confidential information and communicate—up to and including the TOP SECRET classification level.

Based in Europe, all our products and solutions are designed, developed and built here. We are proud to play a vital role in delivering trustworthy, state-of-the-art communication solutions that protect your most crucial information.

Products and Services Offered:

- Secure communication systems for voice and data, designed to protect classified and sensitive information across organizations and domains.
- End-to-end encrypted solutions supporting secure collaboration, interoperability, and information exchange in mission-critical operations.
- Support, lifecycle management, and advisory services ensuring long-term reliability, compliance, and operational readiness.

Unique Selling Points:

- Our solutions are built on nearly 50 years of hands-on experience delivering reliable products for demanding environments.
- A highly experienced local team consisting of Dutch and Swedish professionals, based in the Netherlands and Sweden, with deep technical and operational expertise.
- In-depth market and segment knowledge, built through long-term collaboration with defense organizations, civil authorities, and critical infrastructure operators.

Profile of Commercial Contacts Wanted

Senior decision-makers and strategic influencers within Spanish defense, national security, and security-critical public sector organizations as well as trusted industrial partners. Particularly interested in engaging with leaders responsible for secure communications, cyber resilience, digital sovereignty, and defense IT modernization, who are shaping long-term strategies in response to evolving geopolitical threats and European security requirements. The goal is to explore trusted European cooperation, exchange perspectives on secure and resilient communications in mission-critical environments and identify opportunities for strategic partnerships or long-term collaboration rather than transactional engagements.

Sectra Communications

Prinsessegracht 3
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The Netherlands
<https://communications.sectra.com/>



Sjoerd van der Zwaan
Chief Product Officer
sjoerd@solidsands.nl

Solid Sands

At Solid Sands, we ensure that safety-critical software is built on a solid foundation. Founded in Amsterdam, we provide the world's most rigorous compiler validation and library test suites - SuperTest™ and SuperGuard™ - helping industries like automotive, aerospace, medical, rail, robotics, and semiconductor achieve compliance with absolute confidence. We help our clients eliminate uncertainty, ensure quality, and build the safest, most reliable software systems possible. We give our clients more than testing tools - we give them Confidence by Design.

Our products are test and validation suites for C and C++ compilers and libraries, widely used in safety-critical system and embedded domains by leading compiler vendors (e.g. Arm, Qualcomm, Wind River, NVIDIA) and by companies in safety-critical industries (e.g. Bosch, AdaCore, KUKA, ZOOX, Elektrobit).

Products and Services Offered:

- SuperTest Compiler Test and Validation Suite verifies C and C++ compilers and libraries, ensuring confidence in every compiled line of code.
- SuperGuard Library Safety Qualification Suite builds a solid foundation of trust in your C and C++ libraries - from specification to certification.
- Qualification service: our engineers support the qualification of any compiler or library for your specific use case.

Unique Selling Points:

- Safety-critical compliance focus, aligned with standards such as ISO 26262 and IEC 61508, enabling reliable use in regulated industries.
- Comprehensive, proven test suites with deep coverage of C and C++ standards, uncovering subtle defects in both open-source and proprietary compilers and libraries.
- End-to-end qualification expertise, combining tooling with methodology and support; we help customers efficiently achieve toolchain qualification and certification.

Profile of Commercial Contacts Wanted

We look for companies that develop and integrate safety critical embedded software in the Aerospace and Defense Industry.

Solid Sands

Overschiestraat 186
NL 1062 XK Amsterdam
The Netherlands
www.solidsands.com



Louis Huijzen
Managing Director
louis.huijzen@tssh.com

TSS International

TSS International is a small family business with a worldwide footprint. TSS focuses on vehicle mobility, positioning itself as a one-stop-shop. Runflat inserts have been part of the portfolio since the company's inception, delivering to OEMs, SMEs and government entities all over the world. TSS offers product synergy, being able to coordinate between engineers and distributing high quality components. In that context, TSS has expanded its portfolio with Heavy Duty Wheels, Security Brake Systems, Heavy Duty Suspension Systems, Self-Sealing Fuel Tanks, EMC certified vehicle intercoms and blast mitigating floor mats to protect occupants against IEDs. TSS operates from Barendrecht, just south of Rotterdam.

Recently, TSS has added new shock absorbing products to its line-up: Blunt Trauma Reduction Layer (BTRL) for ballistic plates in body armor, and Skydex Isofit Helmet Protection System, allowing for more (trauma) protection, stability, heat management and comfort in ballistic helmets.

Products and Services Offered:

- Heavy Duty Runflat Wheel Assemblies, Heavy Duty Brake Upgrades, Heavy Duty Suspension Systems, Self-Sealing Fuel Tanks, Vehicle Intercoms, Blast Mitigation Mats
- Skydex Blunt Trauma Reduction Layers (BTRL) for ballistic body armor
- Skydex Isofit Helmet Protection Systems: Impact Protection, Stability, Comfort and Perfect Fit for Ballistic Helmets

Unique Selling Points:

- Family-owned business with almost an almost 50 year track record;
- One-stop-shop for high-quality vehicle mobility products;
- ISO9001 certified since 20 years;
- Long-lasting relationships with our strategic suppliers;
- In-depth market and segment knowledge;
- Testing and certification of strategic products.

Profile of Commercial Contacts Wanted

Looking for suppliers and sub-contractors to OEMs and Government organizations such as MOD, Police etc. for (wheeled) vehicles, high speed boats, ballistic helmets and body armor. Open for discussions about distributorship for complementary products in the Netherlands and surrounding countries.

TSS International
Zuideinde 30-34
NL 2991 LK Barendrecht
The Netherlands
www.tssh.com
www.better-helmet.com



Wouter Lotgerink
Sales Manager
w.lotgerink@wvm.nl

Witte van Moort

Witte van Moort is a family owned and operated company located in the Netherlands, founded in 1948, and specialized in the production of deep drawn, stamped and mesh parts including the production of welded sub-assemblies.

A family business that has built up a substantial reputation by producing a wide range of high-quality sheet metal products for various industrial OEM customers in the world.

Focus on long lasting partnerships with well-known European and US OEM companies within the Agricultural, Material Handling, Construction, Truck & Trailer and Defense Industry. Specialized in processing materials such as cold- and hot-rolled steel plate, galvanized steel plate, stainless steel, aluminum and so on.

Certified according NEN-ISO/14001, 9001 and 3834 with a high focus on sustainability including ECOVADIS. Scheduled for 2026 are the ISO 9001-AQAP & ISO 27001.

Products and Services Offered:

- Production of deep drawn, stamped and mesh parts.
- Production of welded subassemblies including surface treatment and the assembly of these parts including subparts.
- In house engineering including feasibility study and in house tooling manufacturing.

Unique Selling Points:

- In house engineering including feasibility study and in house tooling manufacturing.
- Highly automated production facility with for example 20 hydraulic presses with build in quality systems and long extensive experience in the production of deep drawn and stamped parts.
- A company specialized in processing materials such as cold- and hot-rolled steel plate, galvanized steel plate, stainless steel, aluminum and mesh.
- Family-owned company with one production facility centrally located in Europe, enabling a good logistical connection throughout Europe and the USA.

Profile of Commercial Contacts Wanted

Purchasing Managers/Commodity Managers from OEM companies within the Defense branch.

Witte van Moort
Westeinde 632
7671CW Vriezenveen
The Netherlands
www.wvm.nl

Maritime manufacturing industry



Martin Bloem
Vice President
martin.bloem@damen.com

Damen Shipyards Group

The family-owned Damen Shipyards Group has been in operation for over ninety years and offers maritime solutions worldwide, through design, shipbuilding, ship repair and related services. Damen operates 35 shipyards in thirteen countries. We offer direct employment to more than 12,500 people, with a turnover of over 3 billion euros and delivering over 175 ships annually. We think long-term and aim to be the most sustainable shipbuilder and maritime service provider in the world. Digitalization and standardization of platforms are important preconditions in our operational excellence program.

Products and Services Offered:

Our main activities are the design and serial construction of inventive ships by integrating various components and subsystems into high-quality platforms. Damen Shipyards Group focuses on niche maritime markets e.g. ports and terminals, dredging, renewables, offshore, fishing, aquaculture, defense & security and exclusive yachts. In addition, we are also active in (digital and financial) servitization as well as repair and conversion of existing ships and the sale and production of components for the maritime industry

Unique Selling Points:

We support local yards to build proven Damen designs from our extensive portfolio, wherever they are in the world. This option enables customers to build a quality Damen vessel at a remote or inland location, and it also allows them to meet political and local content requirements.



Ronald De Vries
Managing Director
ronald@floororganise.com

Floororganise

Shipyard Process Innovation, that's Floororganise. With our Spanish R&D center and our Dutch roots we deliver predictability in operations for over 30 shipyards worldwide.

We combine technology with domain expertise to improve production flow, cut costs and boost operational results.

Products and Services Offered:

- **Technology:** Integrated shipyard MES, MOM and APS technology providing full digital control over planning, production and execution.
- **Knowledge:** Proven shipbuilding expertise applied through best practices to optimize planning, coordination and execution.
- **Customization:** Tailor-made software engineering fully aligned with each shipyard's processes and systems.

Unique Selling Points:

- **Proven impact:** more than 15% reduction in ship project duration and man-hours through improved planning accuracy, execution control, and coordination.
- **Deep domain expertise:** developed by professionals with firsthand shipbuilding experience, combined with advanced software engineering.
- **All-in-one operational platform,** combining MES, MOM and APS functionalities tailored to the unique challenges of shipbuilding.

Profile of Commercial Contacts Wanted

Shipyards and industry leaders that want to apply or explore process innovation.

Floororganise

Av Consignatarios 21
ES 35008 Las Palmas de
Gran Canaria
Spain
www.floororganise.com

Invest International



Vanessa Hart
CFRO
vanessa.hart@invest
international.nl



Sonia Krijger
Senior Investment
Manager Maritime
sona.krijger@invest
international.nl

Invest International

Invest International is the Dutch public investment and financing institution for international projects and the foreign activities of Dutch companies. It supports businesses and governments in international growth and cooperation, with the dual objective of strengthening the competitiveness and long-term earning capacity of the Dutch economy while contributing to solutions for global challenges.

Operating through a hybrid aid-and-trade approach, Invest International connects public and private capital with entrepreneurship, knowledge and diplomacy. Its core mission is to link Dutch solutions to global needs, with a strong focus on sustainability, economic resilience and secure, future-proof value chains.

Products and Services Offered:

Invest International works through three complementary roles: financing, coordinating and developing. It provides tailored financing solutions and complex deal structuring, brings together public and private stakeholders within international ecosystems, and actively develops new projects, markets and sectors in partnership with governments, companies and multilateral institutions.

Unique Selling Points:

Active across sectors such as energy, water and infrastructure, agri-food, healthcare, manufacturing and strategic technologies, Invest International serves as a single point of contact for international trade, investment and development—creating mutual value by strengthening resilience and development in partner countries while enabling the sustainable international growth of Dutch businesses.

Invest International
Malietoren,
Bezuidenhoutseweg 12
NL 2594 AV, The Hague
The Netherlands
www.investinternational.nl



Arjan Visser
Account Manager
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Industrial parts te Booy

Industrial parts te Booy operates in many countries and has more than 40 staff working. Our activities in the Netherlands comprise multiple services. The Te Booy client portfolio is diverse, comprising major Dutch foreign based and international enterprises.

Industrial parts te Booy BV produces, processes and/or assembles a wide range of metal or plastic products for a wide variety of markets, companies and industries since 1955. The range of products varies from small and simple to very complex and high-quality. As a solution-oriented manufacturer, Te Booy prefers to work on making ideas ready for production, implementing innovations and improving existing products or logistic processes. These optimizations regularly lead to unexpected, original solutions in terms of material choices and execution. Solutions that not only meet the highest quality requirements, but also offer the customer financial benefits. By looking at each issue from all sides, Te Booy prevents tunnel vision thinking and the 'typecasting' of materials, resources and methodologies. The company therefore enjoys working for professional clients and partners at home and abroad who are looking for structural results. With a long history in sectors like Automotive, Medical, High Tech and Defense and a ISO-9001 certification Industrial parts te Booy is the perfect partner for high series of precision components.

Products and Services Offered:

- Series of plastic and metal components and (sub-) assemblies. Between 100 – 100.000+ pcs annually.
- Milling operations up to 500 x 500mm.
- Turning operations between $\varnothing 2$ – 300mm bar size.
- Component and product design and (co-)engineering.
- (Sub-)Assemblies of components and products.
- 8D Quality control.

Unique Selling Points:

- European sourcing partner for high-precision, mission-critical metal and plastic parts.
- Proven experience in Defense, Aerospace and Maritime supply chains.
- Engineering-driven component manufacturing with full quality and traceability control.
- Single point of contact from drawing to delivery.

Profile of Commercial Contacts Wanted

Industrial Parts te Booy is interested in establishing contact with companies active in the Defense, Aerospace and Maritime sectors that require a reliable European manufacturing partner for high-precision metal components.

Industrial parts te Booy
Goorsestraat 16
NL 7041GA 's-Heerenberg
The Netherlands
www.tebooy.nl



Tom Rodenberg
Area Sales Manager
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donk.com

Kranendonk Production Systems

Kranendonk Smart Robotics operates for over 40 years in many countries with supporting offices globally. Our activities in the Netherlands comprise development, production and installation of robotic welding and cutting machines for shipbuilding and offshore industries.

Products and Services Offered:

- Cobot welding for double hull/blocks
- Welding automation machines
- Panel welding gantries
- Block welding gantries
- Profile Cutting systems
- Pipe welding automation
- Assembly automation
- Automatic programming software for all machines

Unique Selling Points:

- Our software allows machines to be automatically programmed. No scanning, no teaching, no programming is needed
- Multiple Kranendonk cobots called Portabot van be operated by one operator, specialized to weld in tight ship sections
- We have a very experienced service team in the Netherlands and worldwide;
- In-depth market and segment knowledge.

Profile of Commercial Contacts Wanted

Looking for companies and contact persons that might be interested in automating their shipbuilding cutting and welding processes.



Michael Pinna
Business Development
Manager
michael.pinna@lama-
groep.nl

LAMA Empowers

We support organizations with large numbers of assets or complex asset management challenges. As a partner, we provide asset lifecycle management solutions based on IBM Maximo. We advise, implement, develop, and support — always working shoulder to shoulder with our clients.

Smarter maintenance, stronger compliance, and full lifecycle control for shipbuilders, OEMs, and vessel operators. DMMS by LAMA Empowers, built on IBM Maximo, helps maritime organizations reduce downtime, improve visibility, and manage assets with confidence.

The maritime sector is shifting from vessel delivery alone to long-term lifecycle support. Shipbuilders, OEMs, and fleet operators are under growing pressure to reduce unplanned downtime, comply with increasingly complex regulations, and gain real-time insight into asset condition and performance.

DMMS: a maritime Asset Lifecycle Management solution built to connect maintenance, compliance, service, and operational insight across the full lifecycle of a vessel.

Products and Services Offered:

LAMA Empowers helps maritime organizations move from fragmented maintenance and service processes to an integrated lifecycle approach. With DMMS, maintenance, certification, documentation, inspections, and asset performance are managed in one central platform. This gives shipbuilders, OEMs, and operators greater control over reliability, compliance, and long-term asset value.

Unique Selling Points:

- End-to-end asset lifecycle management for vessels
- Deep maritime expertise built on IBM Maximo (since 2006)
DMMS: maritime-specific, proven and scalable
- Focused on availability, cost control, and compliance
- Software and consultancy with a true partnership mindset

Profile of Commercial Contacts Wanted

Looking for maritime companies seeking to expand their business and gain control over configuration management, regulatory compliance, maintenance and asset availability across the vessel lifecycle.

LAMA Empowers
Schumanpark 103
NL 7336 AS Apeldoorn
The Netherlands
www.lamaempowers.nl



Bob Lamers
Managing Director
b.lamers@LSCare.nl

Lamers System Care

Lamers System Care is a Dutch technology company specialized in sustainable antifouling solutions for the maritime industry. We design, manufacture and install our SmartFlow ultrasonic antifouling systems, helping shipowners and operators keep both hulls and seawater systems clean without the use of chemicals or copper-based methods. With installations on 300+ vessels worldwide all installed by our own engineers we combine in-house expertise with extensive hands-on experience in maritime applications.

Products and Services Offered:

Lamers System Care provides complete ultrasonic antifouling solutions for vessels, including:

- SmartFlow ultrasonic antifouling systems
- Engineering and system design (including SPL modelling)
- Installation and commissioning on board by in-house engineers
- Remote monitoring via our dedicated portal
- Remote system optimization and adjustments
- Service and maintenance contracts

Lamers System Care B.V. aims to fully unburden its customers by offering a complete solution from installation to remote monitoring, optimization and long-term service support. Our systems are applied on both external and internal ship systems, including:

- Hull protection
- Seachest
- Box coolers
- Strainers
- Pipework
- Heat exchangers

Unique Selling Points:

- No chemicals. No copper. Just sound.
- Proven in practice – 300+ vessels installed by our own engineers
- Tailor-made performance – SPL and frequency optimization per application
- Intelligent software-driven tuning for optimal ultrasonic efficiency
- Full-service solution – from installation to remote monitoring and service
- One system for hull and internal seawater systems

Profile of Commercial Contacts Wanted

Lamers System Care B.V. is primarily looking for a reliable local distributor, agent or dealer in Spain with a strong network in the maritime sector. In addition, we aim to connect with shipyards, shipowners and technical managers for potential collaboration on newbuild and retrofit projects.

Lamers System Care
Oostwijk 9
NL 5406 XT Uden
The Netherlands
www.LSCare.nl



Fabian Serén Martínez
Project Manager
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Lavastica International

Lavastica International is a specialized engineering and technical solutions provider for the maritime, offshore, energy and industrial sectors. With headquarters in the Netherlands and a regional service office in Thailand, Lavastica supports customers worldwide with advanced safety and detection systems. Our core expertise lies in the engineering, supply, commissioning and service of fire detection, gas and oil mist detection systems for demanding operational environments. We deliver reliable turnkey solutions for vessels, offshore platforms and industrial facilities where safety and continuity are critical.

Lavastica operates with a dedicated in-house team of experienced engineers who travel globally to execute projects, perform site surveys, supervise installations, provide commissioning support and carry out upgrades or retrofits. This hands-on engineering capability allows us to respond quickly and efficiently anywhere in the world. With more than 25 years of maritime experience, Lavastica is known for combining technical expertise, flexibility and fast response with a practical solution-focused approach.

Products and Services Offered:

- Engineering of fire, gas and oil mist detection systems
- Newbuild and retrofit engineering projects
- Commissioning, installation and on-site technical support worldwide
- Spart parts supply and system upgrades
- Custom-made technical solutions

Unique Selling Points:

- In-house engineering team with global project capability
- Service offices in the Netherlands and Thailand
- Fast mobilization of engineers worldwide
- Turnkey support: engineering, supply, commissioning and aftersales
- Flexible and client-oriented project execution
- Proven experience in marine, offshore and industrial markets

Profile of Commercial Contacts Wanted

We are looking to connect with Spanish shipyards, offshore companies, vessel managers/owners and engineering firms requiring reliable fire and gas detection systems, technical engineering support or worldwide field service. We believe personal contact is the foundation of successful cooperation and look forward to building strong partnerships in Spain.

Lavastica International
Vareseweg 45
NL 3047 AT, Rotterdam
The Netherlands
www.lavastica.com



Ingobert Veen
Owner
iveen@metier.nl

Métier

Métier operates in several European countries and works from the Netherlands with a team of six employees. Our activities focus on services related to organizational design, recruitment and selection, and effective collaboration. Our client portfolio primarily consists of SME manufacturing companies (metal and plastics) based in the northeastern Netherlands, typically led by an owner/director without an HR department. Some of these companies have an international branch or the ambition to establish one.

Our label European Professionals specifically focuses on organizational consulting and supporting entrepreneurs in the technical SME sector with international challenges.

Products and Services Offered:

- Organizational design: improving business processes, achieving optimal task allocation, setting up effective meeting structures, and delivering other tailored solutions
- Recruitment and Selection: thorough analysis of vacancies (project managers, directors, sales, marketing, finance roles, etc.) and guidance throughout the recruitment process. We work with a fixed low fee.
- Effective collaboration: development and selection assessments, communication scans, and guidance in improving collaboration within executive teams, management teams, and departments

Unique Selling Points:

- a strong drive to support entrepreneurs, their businesses, and their employees
- transparent, collaborative partnerships with clients; and a service-oriented approach;
- 25 years of experience and in-depth knowledge of the SME manufacturing industry and the labor market

Profile of Commercial Contacts Wanted

Looking for companies that might be interested in expanding their business from other European countries to the Netherlands and vice versa.

Métier

Schrevenweg 22
NL 8024 HA Zwolle
The Netherlands
www.metier.nl
www.europeanprofessionals.com/en

NEWTHEX



Rik Bos
Commercial Manager
r.bos@newthex.com

Newthex

Newthex is a leader in the design, assembly and installation of high-quality doors, hatches and elevators for all superyacht and naval applications. Our products can be found on many of the world's finest superyachts as well as on board naval, commercial and offshore vessels.

All our products are produced with high precision in our production facility in Kolham (Groningen), The Netherlands. Our team is working daily to exceed all expectations, and we only work with the highest quality of materials. Our clients are based all over the world. With extensive technical expertise and a longstanding commitment to innovation, Newthex delivers tailor-made solutions for owners, designers and shipyards around the world.

Products and Services Offered:

- Superyacht | Stern, Beach, Tender Garage, Crew, Mooring Shell Doors and Platforms, (Bulwark) Balconies, Helicopter Lifting Platforms with Hatch, Weathertight Exterior Sliding and Accommodation Doors, Hatches and WT (Sliding) Doors.
- Navy | Shell doors, Deck Hatches, Cargo Elevators and Doors, (Bow) Ramps and Parts.
- Service, Commissioning, Parts & Refit possibilities for superyachts & navy vessels.

Unique Selling Points:

- High-end niche expertise, premium positioning in the superyacht & naval sector.
- Custom engineering and standard solutions, we are not just a supplier but a technical partner.
- Full in-house capabilities, vertical integrations ensures the best quality & products.
- Extreme quality & safety standards, proven reliability in mission-critical environments.
- Turnkey delivery, we manage the full lifecycle.

Profile of Commercial Contacts Wanted

Newthex is looking to expand its international network within the superyacht and naval industry as part of a Dutch business delegation.

We aim to connect with: shipyards (superyacht & naval), yacht designers & naval architects, project managers and owners' representatives, yacht management companies and marine engineers.

Our focus is on new build and refit projects, and long-term partnerships for custom marine access solutions. We are open to discussing new project opportunities and strategic collaborations across international markets.

Newthex
Einsteinlaan 20
NL 9615 TR Kolham
The Netherlands
www.newthex.com



Koen Hiemstra
Sales Director
koen.hiemstra@optics11.com

Optics11

Optics11 is Dutch scale-up that builds ultra-sensitive fiber-optic sensing systems that “listen with light”, detecting underwater threats to protect seabed infrastructure. A particularly relevant offering considering the recent sabotaging of undersea cables and pipelines and its geopolitical implications. With a diverse team of 115 experts in our Amsterdam and Dublin offices and a strong patent portfolio, Optics11 delivers ultra-sensitive, reliable, and low-power solutions that give operators more time to respond.

Application areas for Optics11’s technology include Submarines, Unmanned Surface Vessels (USVs), Autonomous Underwater Vehicles (AUVs), and permanent seabed sensor systems for monitoring underwater activity near ports, offshore energy assets, subsea cables and pipelines. Optics11 is collaborating for many years with the Dutch MoD and Navy in the new Orka-class submarine. Also, Optics11 is involved in various European defense and NATO programs, such as SeaSEC and REPMUS.

Products and Services Offered:

- OptiBarrier for static permanent seabed monitoring. OptiBarrier forms a modular, all-optical acoustic sensing grid that creates a persistent early-warning around harbors, wind farms, pipelines, and cables. It delivers 24/7, wide-area threat detection (e.g. divers, AUVs, submarines, surface vessels) that’s being real-time streamed to a command system, so operators have more time to respond.
- OptiArray is a thin-line passive towed array for underwater surveillance providing submarines, USVs and AUVs with improved defensive capability for anti-submarine warfare (ASW) missions.

Unique Selling Points:

- Optics11 provides unique patented fibre-optical technology that enables advanced sensitive, more robust equipment and deployment at scale.
- 50+ R&D engineers solely focusing on the latest underwater acoustic technology.
- OptiArray included in the Orka-class new Dutch submarines.

Profile of Commercial Contacts Wanted

Looking for partners in Spain to build strong partnerships in system of systems approach for underwater surveillance.

Optics11
Hogehilweg 1
NL 1101 CA Amsterdam
The Netherlands
www.optics11.com



Walter van Harberden
Director
Walter.vanharberden@padmos
.nl



Maurits van Maaren
Naval Architect
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.nl

Padmos

Padmos is a family business for 3 generations with almost 100 years of experience in building, repairing and refit of fishing vessels and workboats. We serve and build a diverse range of European vessels from our locations Stellendam and Bruinisse (The Netherlands), Kilmore Quay (Ireland) and Dieppe (France). Main goals for newbuilding and refit are always to optimize propulsion and energy systems. Padmos intends to build the lowest fuel consumption vessels in their kind and did several studies regarding the usage of alternative fuels on board fishing vessels. Several times Padmos won the prestigious “ship of the year” award in the Netherlands for their innovative newbuilding’s.

Our current innovations are complete modular designs with HDPE hulls, (partly) battery driven. The material HDPE offers a much lower carbon footprint and a sustainability over the lifetime of the vessel. The low weight of this material creates a good base for the heavy weight of batteries and alternative fuels compared to conventional fuels. This material is also very suitable for construction of Unmanned Surface Vessels (USV’s). Beside this Padmos is continuously optimizing existing ships by designing and installation of exhaust treatment systems, changing to diesel-electric configuration and optimizing electric load distribution for lower fuel consumption and lower emissions.

Products and Services Offered:

- Newbuilding – Complete newbuilding of workboats and fishingvessels
- Refit – Major conversion of existing vessels
- Maintainance – Drydocking and repair of existing vessels
- Energy systems – Mitsubishi propulsion engines/generatorsets and assembly of battery modules of more than 1 MW
- Plastics - Delivery and installation of HDPE products

Unique Selling Points:

- Constantly optimizing the ships and production process
- Almost a century of experience
- Built the most fuel-efficient fishing vessels in their kind
- In-depth market and segment knowledge.

Profile of Commercial Contacts Wanted

Looking for companies that might be interested in expanding their business from Spain to the Netherlands and vice versa.

Machinefabriek Padmos
Stellendam
Deltahaven 18
NL 3251 LC Stellendam
The Netherlands
www.padmoss.nl



Kim Wagenmakers
Business Manager
kim.wagenmakers@pronomar.com

Pronomar

Founded in 2007 and born from a maritime background, Pronomar is a key player globally, specializing in innovative drying systems for workwear and the environmentally friendly Merus water treatment technology. With a strong emphasis on international partnerships and a commitment to sustainability, we have established ourselves as a global player in the industry here at Pronomar. Our professional drying equipment is a long-term investment, which is why we only use sustainable materials for our products. All of our equipment is made by experienced professionals, according to the highest European standards.

Products and Services Offered:

- Stainless steel drying systems for all type of workwear.
- Drying from the inside out using warm air (AIR) or electric heating (ELEDRY).
- Solutions such as workwear & coverall dryers – for jackets, all types of suits and jacket/trousers combinations; boot & glove dryers – also suitable for masks and helmets; drying cabinets & lockers – for aesthetic and practical reasons, available for all types of workwear.
- Mobile drying containers – for onshore and offshore purposes.
- Custom drying room solutions - our engineering team is ready to assist with specific inquiries.
- AutoCAD engineering services for integration into existing spaces.
- Supply of accessories to complete your drying room.

Unique Selling Points:

- 25+ years of experience in drying solutions – proven expertise and a strong track record across industries.
- In-house technical knowledge & engineering – full control over design, customization and quality.
- Modular & fully customizable systems – suitable for small spaces up to complete drying rooms.
- Body-shaped hangers – faster and more effective than standard hangers.
- Spare parts availability & serviceability – individual components are easily replaceable, meaning systems do not need to be fully replaced in case of damage or wear.

Profile of Commercial Contacts Wanted

We focus on partners or end customers who require reliable and efficient solutions for drying and maintaining workwear and personal protective equipment (PPE). Typical partners or end customers include shipyards, offshore operators, or interior design firms where employees (of their end customers) work in damp, cold, or harsh conditions and where the rapid availability of dry workwear is essential.

Pronomar
Noordeinde 88C
NL 3341LW
Hendrik-Ido-Ambacht
The Netherlands
www.pronomar.com



Andrés López Veiga
Director/Naval Architect
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Royal Roos

Royal Roos operates in many countries and has more than 30 staff working around the world. Our activities in the Netherlands and Spain comprise marine engineering services. The Royal Roos client portfolio is diverse, comprising major Dutch foreign based and international enterprises, middle market companies, nonprofit organizations and government institutions.

Royal Roos offers engineering and project support for ship and offshore structure docking, repair, maintenance, retrofit, conversion and new construction.

Products and Services Offered:

- Marine engineering, design and consultancy, vessel maintenance and repair
- Vessel retrofit solutions like wind-assisted propulsion system, shore power and air lubrication
- (Portable) ballast water treatment solutions for vessels and ports
- Large scale 3D printing, like transport cradles, floaters, aquatic drones

Unique Selling Points:

- We invest in the future of green shipping, modernizing and upgrading vessels to suit shifting market needs and fulfil latest criteria of FuelEU Maritime and IMO GHG reduction regulations.
- We have a very experienced engineering team, consisting of Spanish, Dutch and international professionals, based in the Netherlands and in Spain.

Profile of Commercial Contacts Wanted

Looking for companies that are be interested in expanding their maritime business from Spain to the Netherlands and vice versa.



Jeroen Hendrikk
Key Account Manager
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VDL Klima

VDL Klima is part of the VDL Groep. We supply industrial heat exchangers in various industries. The systems are designed, engineered and tested in our own R&D department and produced directly in house by our professionals.

We have more than 110 years of knowhow and experience with heat and cooling systems and we supply tailor-made coolers for various applications. VDL Klima's heat exchangers are used worldwide for the direct or indirect cooling of water or (hydraulic) oil for (electric) motors, POD-drives, generators, transformers and hydraulic systems.

Thanks to this broad product range, VDL Klima has a firm foothold in various market areas. We count a large number of Original Equipment Manufacturers for many years among our customers. VDL Klima is able to offer customer-specific cooler solutions.

Products and Services Offered:

- Air/air coolers
- Air/water coolers
- Boxcoolers
- Shell-and-tube-heat exchangers
- Tube heat exchangers
- POD-coolers

Unique Selling Points:

- Smart combination of engineering and production
- Due to long experience, we achieved the highest standard in quality equipment for toughest marine conditions
- Boxcooler is coated with ECO-friendly coating
- Reliable cooling equipment

Profile of Commercial Contacts Wanted

Looking for companies that might be interested in looking for a partner, rather than a supplier. We like to help you from the beginning of the project.

VDL Klima
Meerenakkerweg 30
NL 5652 AV Eindhoven
The Netherlands
www.vdlklima.com

Partners



Jeroen de Graaf
Managing director
Jeroen.degraaf@maritime
offshore.nl



Pieter Oeds Kuipers
Trade promotion manager
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.nl

Maritime & Offshore NL

Maritime & Offshore NL is the independent trade association for the Dutch maritime manufacturing, and offshore energy industries, representing the sector at national, and international level. As the sector's branch organization, we bring together over 800 companies and stakeholders across the maritime and offshore value chain. Our focus is on strengthening the international position of the Dutch maritime manufacturing industry by connecting industry, government and knowledge institutions, facilitating collaboration, and representing shared sector interests.

For this economic mission to Spain, Maritime & Offshore NL acts as co-organizer and has been closely involved in the development and substantive positioning of the mission program.

Products and Services Offered

Maritime & Offshore NL supports its members through sector representation, networking and knowledge sharing. Our activities include the organization of events, missions, trainings and meetings, as well as facilitating cooperation and matchmaking at national and international level.

We represent the Dutch maritime manufacturing and offshore sector in areas such as shipbuilding, maritime equipment and systems, offshore wind, hydrogen, carbon capture and storage (CCS), marine energy and related enabling technologies.

Unique Selling Points

Guided by the principle "Shaping the future of offshore and maritime industries", Maritime & Offshore NL contributes to the development of a resilient and sustainable maritime ecosystem. From vessels and offshore infrastructure to the transition from fossil fuels to renewables, we act as a neutral platform for dialogue, cooperation and international engagement in support of Europe's climate ambitions towards 2050.

Profile of Commercial Contacts Wanted

For this mission, Maritime & Offshore NL represents and positions its Dutch members. We are interested in engaging with Spanish stakeholders active in or connected to the maritime manufacturing and offshore ecosystem, including industry organization's, public authorities, ports, companies and knowledge institutions, to foster dialogue, cooperation and long-term collaboration between the Dutch and Spanish maritime sector.

Maritime & Offshore NL
Boompjes 40
NL 3011 XB Rotterdam
The Netherlands
www.maritimetechnology.nl



Netherlands Aerospace Group (NAG) & LRN

NAG-LRN is the leading organization representing the Dutch aerospace and airport development sector. Building on 50 years of experience, NAG-LRN brings together over 100 members, including companies, research institutes, and public authorities, collectively employing around 17,000 professionals.



Paul Eijssen
Managing Director
Paul.eijssen@nag.aero

The organization connects leading industry players such as Fokker KGN, Airbus Netherlands, KLM, Embraer Netherlands, and Vanderlande, alongside key research institutions including NLR, TPRC, and TU Delft.

NAG-LRN operates across the full aviation transport system, with a focus on aerospace production, manufacturing and services, as well as airport development and infrastructure. By fostering collaboration across these segments, the organization drives sector-wide dialogue and ensures strong alignment with member priorities.



Mark Reijndorp
International affairs
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Through national and international activities, NAG-LRN supports its members with expert knowledge, advocacy, access to global markets, and an extensive network. Core services include industry representation, international business support, networking, and knowledge development, all aimed at driving innovation, competitiveness, and sustainable growth across the Dutch aviation ecosystem.

NAG-LRN was formed in 2026 through the merger of the Netherlands Aerospace Group (NAG) and Lucht & Ruimtevaart Nederland (LRN).

Products and Services Offered:

- Industry representation
- International business development support
- Networking
- Knowledge development

NAG-LRN
Prinses Margrietplantsoen 81
NL 2595 BR The Hague
The Netherlands
www.nag.aero



TRANSFER LC

TRANSFER your Local Consultancy has been specialized for 25 years in business development and in establishing partnerships between Dutch and other European companies and institutions.

More than 20.000 companies have been supported by TRANSFER's offices in Bogotá, Barcelona, Düsseldorf, London, Mexico City, Rotterdam, Paris, São Paulo;

For this trade mission, TRANSFER has been appointed by the Dutch government to organize the matchmaking. This is done in close collaboration with the mission organization team, which includes the Netherlands Enterprise Agency (RVO) and the Embassy of the Kingdom of the Netherlands in Madrid.

Products and Services Offered:

- Export Sales Increase
- Cross border Business Development
- Partner Selection
- Trade Missions & Matchmaking
- FDI Lead Generation

With TRANSFER offices in amongst other:

- Barcelona
- Düsseldorf
- London
- Paris
- Rotterdam



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VNO-NCW

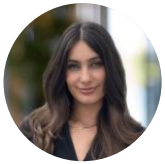
The Confederation of Dutch Industry and Employers, known as VNONCW, is the largest employers' organization in the Netherlands. It has 160 branch organizations and more than 400 individual enterprises as affiliate members, representing a total of over 185,000 companies.



Willemien Bosch
Deputy Director General
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It covers practically all sectors of the Dutch economy: industry, commercial services, construction, the retail trade and the health sector; from the smallest firms to the largest corporates. It represents 80% of companies with more than ten employees and 95% of companies with over 100 employees and all companies in the Netherlands employing more than 500 staff.

In cooperation with governments and other social parties, VNO-NCW strives for an inclusive and sustainable Netherlands, where everyone benefits from increasing prosperity. This requires sustainable economic growth and a high-quality business and investment environment.



Isabelle Diniz
Advisor International
Affairs
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VNO-NCW represents the interests of its members by active ongoing contacts with the government, politicians, public authorities, trade unions and nongovernmental bodies. VNO-NCW sits on numerous government advisory and consultative committees in The Netherlands, in Brussels and in international bodies as the International Labour Organisation and, through the BIAC, in the OECD.

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www.vno-ncw.nl

Contact details

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<https://www.netherlandsandyou.nl/web/spain/contact-form>

To learn more on how The Netherlands is cooperating with its international counterparts:

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Netherlands