

# Trade Mission to Singapore (22-26 March 2026)

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## Company description

Headquartered in Feldkirch, Austria, we are an international and rapidly expanding organization with over 500 employees worldwide. Our expertise speaks for itself through our diverse range of applications in the energy, industry and maritime sectors.

## Products & Services

We have been developing unique automation and system solutions for our customers on a global scale for over 55 years. The core of every Bachmann system solution is the powerful, modular hardware and software concept that guarantees maximum availability, future investment security and engineering efficiency.

## Unique Selling Points

We provide Scalable, Robust and Versatile maritime certified integrated automation technology.

## Looking for

We like to partner with OEM's and Systemintegrator to realize worldclass automation in the Maritime sector.

## Links to more information

[www.Bachmann.info/en/industries/maritime-automation](http://www.Bachmann.info/en/industries/maritime-automation)

Ronald Epskamp  
Manager BU Maritime



 [Ronald.epskamp@bachmannelectronic.com](mailto:Ronald.epskamp@bachmannelectronic.com)



# BAYARDS UP

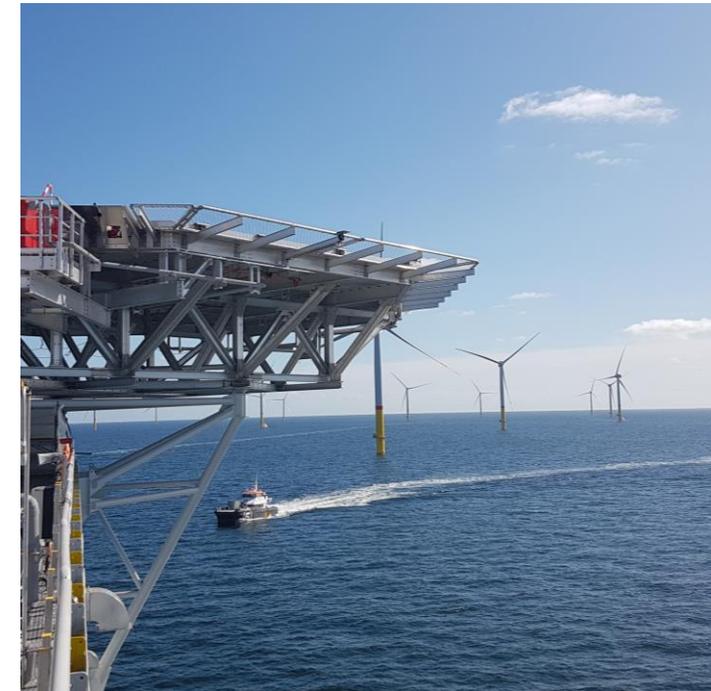


Martin de Groot  
Managing Director

 [Profile](#)



 [Martin.degroot@bayardsup.com](mailto:Martin.degroot@bayardsup.com)



## Company description

Bayards UP helps operators keep existing helicopter landing areas operational under current aviation regulations.

## Products & Services

- Helideck & helipad inspections (i.e. CAP 437 & Friction Test)
- Retrofit & compliance upgrade engineering
- Fluor-free firefighting system conversions
- Lighting & marking upgrades
- Heating & drainage improvements
- Spare parts & lifecycle support
- Preventive maintenance programs

## Unique Selling Points

Retrofit expertise | Flexible | Firefighting specialists| Resourceful (inventiveness & solution-oriented)| Lifecycle support

## Looking for

Operators of ageing helidecks or helipads, who expect regulatory inspections or standard updates or want to avoid operational restrictions or full replacement.

Links to more information: [www.bayardsup.com](http://www.bayardsup.com)

# Damen Shipyards



## Company description

We are a family owned and client-driven company since 1927. Damen operates 35 shipyards globally, supported by a worldwide sales and services network while offering direct employment to approx. 12,500 people. Damen provides maritime solutions not only through shipbuilding but also through design, ship repair and related services.

## Products & Services

Damen offers a broad portfolio of standardized and customized vessels - ranging from workboats, tugs, naval and offshore vessels to yachts - combined with ship repair, maintenance, lifecycle services, and digital maritime solutions delivered through a global network of shipyards and service hubs.

## Unique Selling Points

Damen builds a wide variety of standard hulls for stock. So: highly standardized, modular shipbuilding approach, which allows to deliver proven, innovative vessels faster, at competitive cost, and with reliable quality worldwide.

## Looking for

Possible collaborations and business network expansion by possibly acquiring new customers/contacts.

## Links to more information

[www.damen.com](http://www.damen.com)

Inge Hoogenboezem  
Sales Manager Asia Pacific



 [LinkedIn](#)



 [Inge.Hoogenboezem@damen.com](mailto:Inge.Hoogenboezem@damen.com)



# Delta Labs / X-Laboratory

## Company description

X-Laboratory is a deep-tech engineering company delivering world-leading marine motion compensation solutions for the offshore wind industry. We design and build high-performance products such as smart tagline systems for offshore heavy lifting and precision assembly, motion compensated pile grippers for floating monopile installation, and advanced horizontal and heave compensation systems.

Our force-controlled technologies deliver unmatched accuracy, reliability, and workability in harsh marine environments. With space-grade engineering roots and a track record of industry-firsts, X-Laboratory sets the standard for offshore installation excellence.

We work with EPCI contractors, and system integrators to develop solutions for any scale, ranging from motion compensation of suspended objects of 50mT up to 2500 mT and more.

## Links to more information

[www.deltaxlab.com](http://www.deltaxlab.com)

Dr. Andre Schiele  
CEO



 [andre@deltaxlab.com](mailto:andre@deltaxlab.com)

# ECONOWIND



Philippe Brands  
Area Sales Manager

 [linkedin.com/econowind/](https://www.linkedin.com/company/econowind/)



 [brands@econowind.nl](mailto:brands@econowind.nl)



## Company description

ECONOWIND is a marketleading supplier of innovative wind assisted ship propulsion systems.

## Products & Services

Foldable and autonomous wingsails (VentoFoil)

## Unique Selling Points

Very effective and lightweight wind propulsion systems that can easily be installed on existing and newbuild vessels.

## Looking for

Shipowners, shipmanagers and shipyards that are looking for cost-effective solutions to reduce fuel consumption and emissions.

## Links to more information

[www.econowind.nl](http://www.econowind.nl)

# Future Proof Shipping

## Company description

Future Proof Shipping (FPS) offers zero-emissions marine transportation services to enable players across the value chain to make the energy transition in shipping.

## Products & Services

As **Zero Emission Vessel Owner** we are building our own fleet of state of the art zero-emissions inland and short sea vessels, which we offer for charter. We also assist others to make the transition to zero-emissions through our **Advisory Service**.

## Unique Selling Points

We own & operate the first two (**green**) H2-Electric Inland Vessels that provide us with unique data & experience which will help others to make the transition too!

## Looking for

Maritime organisations that want to make the change to Zero Emission shipping.

## Links to more information

Website: [www.futureproofshipping.com](http://www.futureproofshipping.com)

LinkedIn: [Future Proof Shipping](#)

Youtube: [H2 Barge 2 sails with zero emissions](#)

News: [Hydrogen sets sail for zero-emission shipping in the Netherlands | Euronews](#)

Video: [Interreg North Sea Programme | LinkedIn](#)

Sander Janssen  
Head of Business Development

 [Sander Janssen](#)



 [Sander@futureproofshipping.com](mailto:Sander@futureproofshipping.com)



# Hydrex & Subsea Industries



## Company description

We help shipowners and offshore operators reduce downtime and maintenance costs through efficient underwater services and high-performance coating solutions.

## Products & services

Underwater repair and maintenance, combined with long-term corrosion-protective coatings such as Ecospeed, Ecoshield and Ecolock.

## Unique selling points

A unique combination of fast-response underwater services and proven high-performance coating technologies, delivering superior corrosion protection, reduced downtime and extended asset lifetime worldwide.

## Looking for

Shipowners, fleet managers, shipyards and offshore operators seeking cost-efficient performance improvements and long-term service partnerships.

## Links to more information

<https://hydrex.be>  
<https://subind.net>

Manuel Hof  
Sales & Production Executive

 [LinkedIn Manuel Hof](#)

  [mhof@hydrex.be](mailto:mhof@hydrex.be)



# Hydromaster



## Company description

Global leader in 360° steerable marine propulsion, trusted for robust, fully mechanical, long-life thruster systems powering vessels worldwide.

## Products & Services

Steerable azimuth thrusters: Deck Mounted, Well Mounted, Transom Mounted, High Speed, Retractable, Steerable jet and Tunnel thrusters, Thruster control systems.

## Unique Selling Points

70+ years of propulsion engineering experience. Fully mechanical, simple and durable design with long lifecycle. 30 to 900 kW power range, class-certified. Proven in remote, challenging environments, diesel, electric and hybrid vessels.

## Looking for

Shipowner, Shipyard, Ship management, Naval Architect.

## Links to more information

[www.hydromasterpropulsion.com](http://www.hydromasterpropulsion.com)

Ona Tang  
Business Development



 LinkedIn



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# InterDam

## Company description

InterDam is a Dutch specialist in fire- and blast-rated architectural solutions for offshore, maritime and energy projects worldwide. We design, engineer and supply certified walls, doors, windows and related architectural scope for offshore platforms, FPSOs, substations and industrial facilities, working closely with EPC contractors, shipyards and operators.

## Products & Services

InterDam has its own tested and certified designs, manufactured in our dedicated fabrication facility in Ridderkerk, the Netherlands. Our product range consists of:

Walls – Welded wall system Generation II and bolted sandwich panel wall system G21 FirePanel

Doors – External and internal doors, hinged and sliding

Windows – Openable and fixed windows

Cladding – Heat shields, blast relief wind shield cladding and louvres

All products are engineered to meet stringent offshore fire, blast and safety requirements.

## Unique Selling Points

In-house tested and certified fire- and blast-rated designs

Strong engineering capability for complex offshore and FPSO modules

Proven track record with EPC contractors and shipyards worldwide

Integrated approach: engineering, manufacturing and project support

Focus on quality, compliance and long-term reliability in harsh environments

## Looking for

We are looking to connect with EPC contractors, shipyards and engineering companies involved in offshore production decks, living quarters and FPSO projects. We are open to commercial collaboration and early involvement in projects requiring fire- and blast-rated doors and architectural scope for offshore modules. Such as:

Seatrium Limited

McPEC Marine & Offshore Engineering Pte Ltd

MODEC Offshore Production Systems

BW Offshore Singapore Pte Ltd

Hanwha Offshore Singapore

## Links to more information

<https://interdam.com/> <https://www.linkedin.com/company/interdam-bv> <https://www.youtube.com/@InterDam>



# InterDam

Your shield in the field.

Petra Hoogakker

CTA

 [LinkedIn](#)



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# Invest International

## Company description

Dutch state-owned financier supporting Dutch businesses and partner governments with debt and equity solutions in foreign markets, including a strong focus on maritime transition and resilience .

## Products & Services

- Financing across all company sizes: start-ups, SMEs and multinationals.
- Active across all sectors, with particular focus on Maritime, Manufacturing, Agri-Food, Energy, Healthcare and Water and Infrastructure.

## Solutions & Technology

Tailor-made financial solutions, including investment loans, export finance, asset-based finance, project development, start-up loans, bank guarantees and equity.  
In Maritime, we support fleet renewal, retrofitting, low-emission vessels, maritime technologies and port infrastructure.

## Looking for

Project and companies with:

- A strong Dutch link and with a clear international component;
- Limited availability of commercial financing;
- Investments that contribute to the greening and modernisation of the maritime sector and generate positive impact aligned with the Sustainable Development Goals.

[Invest International Corporate video](#)

# Invest International

Sona Krijger-Dolbakyan  
Sr. Investment Manager



[in Sona Krijger-Dolbakyan](#)



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Quirine Winthagen-Royaards  
Country Manager for Vietnam,  
Malaysia and Singapore



[in Quirine Winthagen](#)



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# KWANT CONTROLS



## Company description

World leading manufacturer of control equipment and control systems for the sea going vessels. We provide complete control solutions, including engineering, manufacturing, commissioning and lifetime support tailored to the specific vessel and operational requirements.

## Products & Services

Control levers, steering tillers/wheels, joysticks, and more. Integrated control system solutions for **propulsion**, **steering** and **motion damping**, we enable captains and crew to perform safe and efficient operations with the highest reliability. Our bridge control solutions operate seagoing vessels worldwide.

## Unique Selling Points

High quality standards, flexible and customer tailored solutions, seamless integration with third party systems & machinery, and reduction of operational costs by maximizing efficiency and reliability.

## Looking for

Strong contacts and decision makers within shipowners, shipyards including superintendents and engineers, who are looking for reliable and efficient control solutions and long-term cooperation.

[kwantcontrols.com](http://kwantcontrols.com)

Arie Gerrits  
Account manager



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LinkedIn: [/arie-gerrits-261438a2/](https://www.linkedin.com/in/arie-gerrits-261438a2/)



# Lavastica Asia Co., Ltd.



## Company description

Lavastica International is a leading technical supply and service company headquartered in Rotterdam, the Netherlands. Since 1998, we have supplied technical systems, spare parts, and services to the maritime, offshore, and industrial sectors worldwide. Our Thai branch in Chiang Mai was opened in May 2023 and continues to grow steadily. From Thailand, we support global customers together with our sales and engineering teams in the Netherland.

## Products & Services

Lavastica supplies and services safety-critical systems for the maritime industry, with a strong focus on fire detection, water mist, oil mist, and cargo hold smoke detection. Our engineering team supports the full project lifecycle. From drawings and system design to installation and commissioning, for both retrofit projects and newbuild vessels.

In addition, we represent a selected range of manufacturers, supplying solutions such as valve remote control systems, tank level measurement, and signaling equipment.

## Unique Selling Points

Our strength is speed with expertise. With large stock availability, in-house engineers, and offices in Europe and Asia, we respond quickly, provide direct technical support, and keep vessels moving, putting our customers' needs first.

## Looking for

We aim to meet vessel owners and managers to strengthen existing relationships and establish new contacts during APM week, with a focus on practical cooperation and upcoming technical needs.

## Links to more information

- [Website](#)
- [Company video](#)
- [Brochures](#)



Emma de Nood

*Regional Director*

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Suttida Tratwong

*Sales Representative*

 [LinkedIn](#)



 [prae@lavastica.com](mailto:prae@lavastica.com)



# Maritime Research Institute Netherlands



## Company description

MARIN is a globally recognised leader in maritime research and committed to the sustainable, safe and secure use of the oceans for a thriving maritime sector.

## Products & Services

MARIN combines comprehensive test facilities, software, simulators and measurement techniques to reliably predict performance during design and optimise the operational use of ships and structures. MARIN provides a full spectrum of services, including desk studies, CFD analysis, the Zero Emission Lab, software tools and simulations, simulators, model testing, sea trials and monitoring.

## Unique Selling Points

We are an independent knowledge partner supporting the maritime sector, government and society. We enable our customers to experience and evaluate their designs, operations and/or policies before they are actually implemented.

## Looking for

We offer our services to the maritime industry like regulators, navies, design offices, shipyards, suppliers, ship owners, operators and port authorities

## Links to more information

<https://www.marin.nl/en>

Rob Grin

Senior Project Manager

 [LinkedIn MARIN](#)



 [info@marin.nl](mailto:info@marin.nl)



# Motas Dredging Solutions



Name : Joeri Claessens

Job title: CCO

LinkedIn [link](#)

Email: [jcl@motas.group](mailto:jcl@motas.group)

## Company description

Motas Dredging Solutions designs and delivers innovative, high-quality dredging and offshore equipment worldwide, supporting sustainable maritime infrastructure development.

## Products & Services

World-leading dredging equipment – from single components to fully engineered dredgers, including pumps, cutterheads, ladders, winches, and spud systems.

## Unique Selling Points

Agile, responsive, and client-focused engineering with global delivery en sourcing capability.

## Looking for

Seeking collaboration with dredging contractors, shipyards, offshore operators, strategic suppliers, and engineering partners for joint projects, innovation development, and long-term global partnerships.

## Links to more information

[www.motasdredgingsolutions.com](http://www.motasdredgingsolutions.com)



# nC Protect



## Company description

For over 20 years, we empower shipowners to manage corrosion during active service, transforming maintenance from a constant operational burden into a controlled, cost-effective process.

## Products & Services

nC Corrosion Passivator - High-performance primers that chemically transform rust into a stable, protective layer. Specifically developed for in-service application.

## Unique Selling Points

Ideal surface preparation is rarely achievable while a vessel is in service, often causing conventional coatings to fail prematurely. Our passivating primers bridge this gap: by passivating residual rust rather than simply covering it, they significantly extend the service life of onboard coatings. This breaks the cycle of repeated maintenance and minimizes crew workload, leading to a measurably lower total cost of ownership and improved crew satisfaction.

## Looking for

We would like to connect with Fleet Management and Procurement Officers, to explore effective solutions for corrosion challenges within their fleet.

## Links to more information

**Website:** [www.nc-protect.com](http://www.nc-protect.com) **Case study:** [Mineral Honshu - Bulk carrier](#)

Paul de Heij  
Managing Director

 [LinkedIn](#)



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Ivo de Groot  
Director of Operations

 [LinkedIn](#)



 [i.degroot@nc-protect.com](mailto:i.degroot@nc-protect.com)



## Company description

NRF is a leading manufacturer and supplier of cooling solutions and heat transfer products with more than 100 years of experience. Within the marine segment, NRF designs, manufactures, and services cooling systems for commercial vessels, workboats, offshore applications, and shipyards worldwide. With production and service facilities in Europe and a global distribution network.

## Products & Services

Marine engine cooling systems for OEM and aftermarket

## Unique Selling Points

- In-house engineering and manufacturing capabilities
- Strong experience in custom and small-batch production
- Fast refurbishment and repair turnaround
- Combination of OEM-level quality with aftermarket flexibility

## Looking for

- Distributors and agents for marine cooling products
- Shipyards, system integrators, and engine builders
- Collaboration on custom cooling projects

## Links to more information

Website: <https://www.nrf.eu/>  
Industrial & Marine division: <https://www.nrf.eu/industrial>



Frank Toebes  
Managing Director

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Renate Van Kilsdonk  
Marine Sales & Business  
Development Manager

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# Roodhart Marine & Offshore Services



## Company description

Roodhart Marine & Offshore Services delivers reliable and flexible rotating equipment solutions for the Marine and Offshore industry since 1982 together with our 120 employees. With a strong focus on safety, technical expertise and our tailor-made solutions, we support projects ranging from maintenance and inspection to full operational support with regards to pumps. We work hands-on, respond quickly, and ensure your operations run safely, efficiently, and to the highest standards.

## Products & Services

Products: Pumps, Separators, E.motors.

Services: Engineering of tailor-made solutions, project management during larger scale projects (life extension campaigns), retrofitting of pumps, repair services.

## Unique Selling Points

As a family-owned company, we offer direct and effective communication. Our products and services are backed by extensive technical expertise in pumps, ensuring we always have an in-house solution.

## Looking for

Fleetmanagers, superintendents, purchasing managers, Technical managers

## Links to more information

<https://www.roodhart.com/marine/>

<https://www.youtube.com/watch?v=g7sHr6QI4uI>

**Deborah Touwslager**  
Sales Manager

 [deborahouwslager](#)



 [deborahouwslager@roodhart.com](mailto:deborahouwslager@roodhart.com)



# Royal Roos BV

## Company description

Royal Roos is a maritime engineering company providing retrofit solutions, modifications, and upgrades for all floating assets from navy vessels to the largest crane vessels and FPSOs

## Products & Services

Retrofits for WAPS, Air Lubrication Systems, Shore power systems, Engine Room refits, IPMS systems and modifications for vessels, offshore & offshore wind assets and FPSOs. Our sister company [UniBallast](#) provides in-port BWT and retrofit solutions

## Unique Selling Points

Royal Roos provides engineering services ranging from feasibility and conceptual design to complete turnkey solutions including fabrication, installation and commissioning – **WE KNOW WHAT TO EXPECT**

## Looking for

Maritime and offshore companies that are looking for integrated solutions to reach a defined goal: improved sustainability, reduced obsolescence or de-risking integration of new technology on ship owner's assets

## Links to more information

[www.royalroos.com](http://www.royalroos.com)

[www.uniballast.nl](http://www.uniballast.nl)

[www.royal3d.nl](http://www.royal3d.nl)

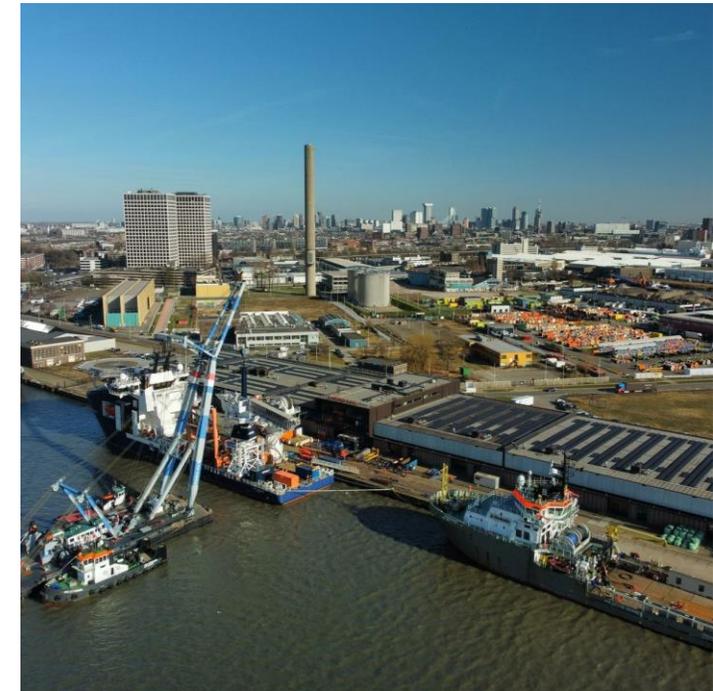


Fulko Roos (M.Sc, B.Sc)  
Managing Director

 [Royal Roos / Fulko Roos](#)



 [f.roos@royalroos.com](mailto:f.roos@royalroos.com)



# SafeSystems B.V.

## Company description

We are an independent engineering company in maritime operations, geared to improve safety and efficiency with marine services and dedicated software.

## Products & Services

Our Three Pillars of Excellence:

**Marine Services** - Engineering support and problem-solving for complex maritime and offshore projects, backed by over 40 years of practical experience.

**Maritime Software** - Industry-leading solutions including SafePlan, SafeTow, CPC 2.0, CPC 3.0, and Hull Monitoring Systems that enhance safety, efficiency.

**Maritime Education** - Sharing knowledge through training and course materials to support industry-wide innovation and professional development.

## Unique Selling Points

Independence

Service, flexibility and speed combined with quality and ability to improvise

## Looking for

Organisations looking for transport engineering in problem solving for complex maritime operations.

Knowledge through training and course materials to support industry-wide innovation and professional development.

On board decision support systems, hardware and software for safe operations.

## Links to more information

[www.safe-systems.nl](http://www.safe-systems.nl)

**NL** Netherlands

**SAFE**  
**SYSTEMS**

Name: Ton Bos

Job title: Director

 Ton Bos



 [bos@safe-systems.nl](mailto:bos@safe-systems.nl)



# Van Halteren Technologies

## Company description

Van Halteren Technologies is a family-owned Dutch company delivering large-scale, custom drive and control systems for demanding sectors including offshore and maritime, defense, civil engineering, simulation, research and energy.

## Products & Services

Custom drive and control systems, motion-compensation solutions (incl. passive and active heave-compensation systems), hydraulic cylinders, electric actuators, hydraulic power units and specialized test and simulation equipment for offshore and maritime operations, together with complete lifecycle services and a full range of offshore installation and handling tools.

## Unique Selling Points

- 50+ years of offshore & maritime experience with an extensive track record
- Proven expertise in both new-build and service projects
- End-to-end supply chain capabilities
- Turnkey project delivery
- Full in-house engineering
- Integrated engineering, factory and production capacity

## Looking for

Contacts with shipyards, maintenance and overhaul companies, companies active in offshore installation and decommissioning, suppliers of cranes and installation tools.

## Links to more information

Want to learn more? Discover our [offshore page](#) for deeper insights into our solutions



### Steven den Hartog

Sales Manager Offshore Projects

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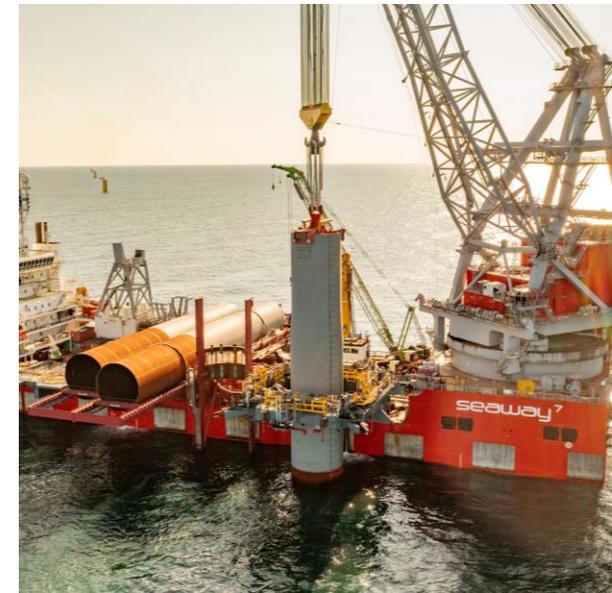
### Mark Timmermans

Sales Manager Offshore Services

 [LinkedIn](#)



 [Mark.timmermans@vanhalteren.com](mailto:Mark.timmermans@vanhalteren.com)



# Varuna Marine Services



## Company description

Varuna Marine Services B.V. helps ship owners and technical managers navigate complex maritime regulations with confidence, backed by 100+ years of combined industry expertise. We deliver digital, compliant, and sustainable maritime solutions through global partnerships—ensuring precision, efficiency, and cost-effective results worldwide.

## Products & Services

Maritime regulatory compliance (EU ETS, FuelEU), carbon market advisory and reporting, vessel inspections and surveys, technical audits and consultancy, digital maritime solutions, maritime cybersecurity support, hazmat consultancy, and sustainability and decarbonization advisory.

## Unique Selling Points

Seafarer-founded expertise combined with multidisciplinary technical depth, digital innovation, and practical regulatory insight—delivering precise, compliant, and future-ready maritime solutions globally.

## Looking for

Ship owners and technical managers for EU ETS and FuelEU compliance; maritime tech and digital partners; carbon market and sustainability experts; shipyards and retrofit providers; cybersecurity partners; port and regulatory stakeholders; and strategic investors for global expansion.

## Links to more information

<https://varunamarine.eu/> <https://www.linkedin.com/company/varuna-marine-services/>  
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