

Netherlands Economic Mission to India

27 – 31 October 2025



Netherlands

The maritime future is NOW!

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Foreword



India is the fastest growing major economy and most populous country in the world. Its rapid development is accompanied by an expanding seaport infrastructure along its 11,000-kilometre coastline, not to mention its rich maritime sector. The close ties between India and the Netherlands speak for themselves. The two countries have shared a longtime special and cordial relationship.

It is a privilege to be leading the 2025 Dutch trade mission to India that will coincide with the India Maritime Week in Mumbai. As partners, we are strongly committed to intensifying our bilateral economic cooperation further. In these turbulent times, it is particularly important to reach out and value our strong economic ties.

For me, this visit marks a significant milestone in the relationship between the Ministry of Infrastructure and Water Management and our Indian counterparts.

Accompanied by twenty companies from the Dutch maritime sector, I will explore economic opportunities for strengthening international cooperation with our Indian partners. Participants will bring in their knowledge, international expertise, experience with public-private partnerships, ability to implement innovative concepts, and willingness to share their expertise with partners.

I am very proud of this delegation's excellent composition. Together, we will demonstrate the Netherlands' commitment to making a difference in maritime transport, logistics, port development, and inland shipping. Globally, and particularly in India.

There is great potential for growth in trade and mutual investment. I am confident that this visit will further strengthen the friendship and positive economic relations between our countries at governmental and business levels.

Robert Tieman

Minister of Infrastructure and Water Management

The Netherlands

The Netherlands



Locations

1. Amsterdam (and Airport Schiphol) |
2. Arnhem | 3. Assen | 4. Breda |
5. 's Hertogenbosch | 6. Eindhoven |
7. Enschede | 8. Groningen | 9. Haarlem |
10. The Hague | 11. Leeuwarden |
12. Lelystad | 13. Maastricht |
14. Middelburg | 15. Rotterdam |
16. Utrecht | 17. Zwolle |

Introducing the Netherlands

How do the Dutch make a difference?

Through their interactive approach to finding innovative solutions to the big challenges facing the world today. The Dutch way of thinking and working has been shaped by centuries of living in the low-lying delta of the Netherlands.

Through the ages, the Dutch have joined forces to find ingenious ways to tackle challenges like water, urbanisation, energy, food, health and security. By being inventive, pragmatic and

open to new challenges, the Dutch have created a flourishing and resilient land.

The Netherlands is a constantly evolving ecosystem of cities, industry, agriculture and nature, all integrated through smart infrastructure. It is a source of knowledge and experience that the Dutch are keen to share with others. Learning from the past to create a better future. Together, seeking sustainable solutions for the most liveable world.



Source: Van Oord

Worldwide rankings

1st

Largest flower exporter
(Source: OEC, 2022)

3rd

Largest exporter of agricultural products in the world
(Source: WUR/CBS, 2023)

4th

Largest importer of goods in the world, 842.05 billion US dollars
(Source: Statista, 2023)

4th

Largest exporter of goods in the world, 934,57 billion US dollars
(Source: Statista, 2023)

4th

Leading economy worldwide by Foreign Direct Investment (FDI) inward stock, 2,86 trillion US dollars
(Source: Statista, 2023)

6th

Greatest place to live
(Source: World Happiness Report, 2024)

7th

on the Global Innovation Index
(Source: WIPO, 2023)

9th

on the World Competitiveness Ranking
(Source: International Institute for Management Development, 2024)

Facts & figures

Official name:
Kingdom of the
Netherlands

Capital:
Amsterdam

Seat of government:
The Hague

Form of government
Parliamentary
democracy (cabinet
of Prime Minister and
Ministers) within a
constitutional
monarchy

Head of State:
His Majesty King
Willem-Alexander,
King of the
Netherlands,
Prince of Orange-
Nassau

Location:
Western Europe
bordering Germany,
Belgium and the
North Sea

Administrative structure:
The kingdom consists of four entities.
The Netherlands and three territories in the
Caribbean: Aruba and Curaçao and St. Maarten.

Special municipalities
The overseas islands of Bonaire, Saba and
St. Eustatius, all three of which are located in the
Caribbean.

Surface area

41,543 km²

Number of inhabitants (2024):

18 million

Monetary Unit:

Euro

Languages:
Dutch, Frisian and on the
overseas islands also
English and Papiaments

GDP per capita
(World Bank, 2024):

57,800 US dollars

Number of provinces:

12

Number of inhabitants
per km² (2024):

533

Unemployment rate
(CBS, 2024):

3.7%

English speaking Dutch
people:

90%

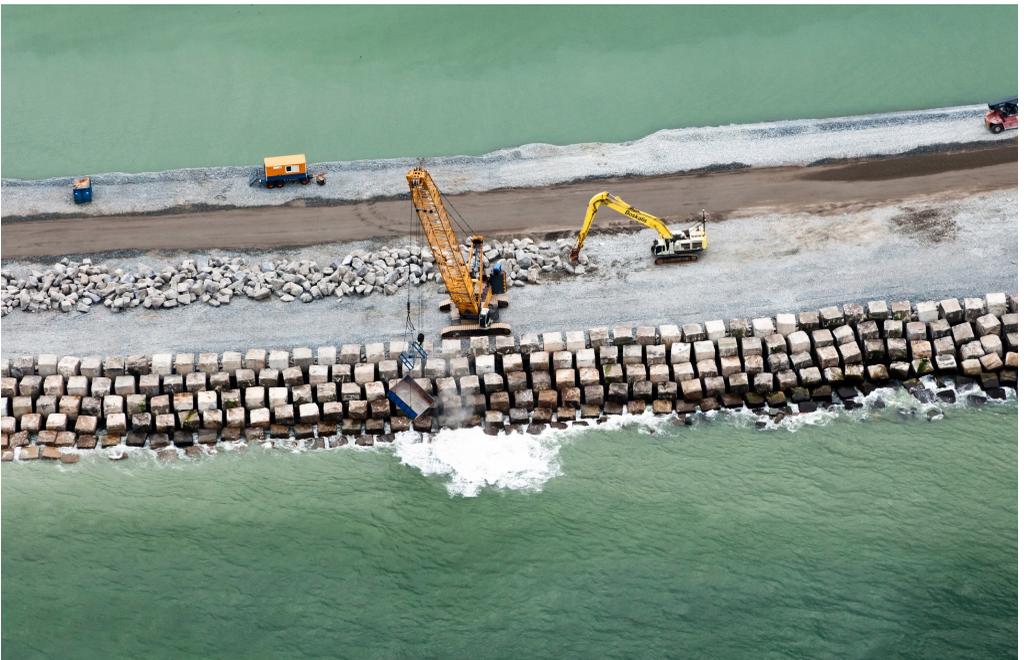
The Netherlands Economic Mission to India

India and the Netherlands share a strong and evolving partnership in the maritime sector, grounded in shared commitments to trade, innovation and sustainable development. With India's ambition of becoming a global maritime nation and the Netherlands bringing deep expertise in ports, shipping, logistics and coastal infrastructure, the possibilities for collaboration are significant.

This mission brings together Dutch and Indian partners to exchange knowledge and explore new opportunities for collaboration. Together, we will focus on areas such as decarbonization of shipping, smart and sustainable development of ports and related energy hubs (green hydrogen) incl. inland waterways, resilient supply chains, , digital and cyber-secure sea corridors, and capacity building.

By combining strengths and ambition, both countries aspire to drive forward a maritime realm that is efficient, resilient and sustainable. United in purpose, India and the Netherlands are charting a course toward a future that supports trade, innovation and environmental responsibility.

The maritime future is NOW!



Source: Vopak

Company Profiles



Paul Goris
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Amer Shipping / Ruijtenberg Shipyard

Amer Shipping specializes in the inland waterway transport of various types of cargo across Europe. Focus is on dry bulk commodities, grains and break bulk. Together with our partners, we offer complete supply chain solutions from sea, via port handling to hinterland to achieve seamless transport. At present, our fleet consists of 21 dry cargo inland vessels of different dimensions.

Via our company Ruijtenberg Shipyard we are specialized in the design, construction, new building and maintenance & repair of inland waterway vessels. For our further expansion, we are looking for a shipyard partner in India to construct vessels in comakership.

Products and Services Offered:

- Inland Waterway Transport (Amer)
- Supply Chain Solutions Sea – Inland (Amer)
- Ship Design and Construction (Ruijtenberg)
- Ship Maintenance & Repair (Ruijtenberg)

Unique Selling Points:

Amer Shipping is unique in offering the total supply chain around inland waterway transport with own, environmentally friendly modern vessels. Ruijtenberg is positioning to increase its shipbuilding capacity for the future.

- Supply chain based on inland waterway transport (Amer)
- Modernised, green vessels for sustainable transport (Amer)
- Inland waterway vessels in own construction (Ruijtenberg)
- Short leadtime from order to construction (Ruijtenberg)

Profile of (Commercial) Contacts Wanted

We are in search for a comakership with a shipyard. This Shipyard should be capable of constructing hulls and shell constructions. According to rules and regulations of recognized classification bodies. With proven knowledge of maritime standards and compliance with the statutory requirements for ship construction, etc.

Online information

[Website Amer Shipping](#)

[Website Ruijtenberg Shipyard](#)

Amer Shipping

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APM Terminals B.V.

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APM Terminals

APM Terminals, part of the A.P. Moller–Maersk Group, operates one of the world’s largest and most diversified port and inland logistics networks, with over 60 terminals across more than 40 countries. The company enables global trade by providing safe, reliable and efficient container handling and logistics solutions that connect shipping lines, cargo owners and inland markets. APM Terminals is consistently recognized for operational excellence, with independent benchmarks such as Drewry and the World Bank ranking its ports among the most productive and efficient globally. Through a focus on sustainability, digitization and customer-centric partnerships, APM Terminals plays a key role in shaping the future of integrated logistics.

Products and Services Offered:

- Container terminal operations – vessel, yard and gate handling for global and regional shipping lines.
- Port development and concession management – investment, design and operation of world-class port infrastructure.
- Marine and cargo services – pilotage coordination, berth planning, reefer management and cargo storage.
- Digital and data-driven terminal solutions – enhancing visibility, efficiency and customer experience.
- Sustainability initiatives – reducing emissions, electrifying equipment and promoting greener port operations.

Unique Selling Points:

- Proven track record in high-performance terminal operations, validated by independent benchmarks (Drewry, World Bank).
- Global scale with local partnerships, combining international standards with regional expertise.
- Strong integration with Maersk’s end-to-end logistics ecosystem, enhancing connectivity and reliability.
- Commitment to sustainability and digital innovation, enabling greener, smarter trade.
- Focus on safety, productivity, and long-term value creation for customers and partners.

Profile of (Commercial) Contacts Wanted

- Port authorities and maritime boards exploring PPPs or concession partnerships.
- Infrastructure investors, financial institutions and development agencies supporting port-led growth.



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ATAI Labs

ATAI is specializing in AI Vision solutions designed to digitize and optimize global supply chain and logistics operations.

Our core mission is to enhance the efficiency, capacity, and transparency of terminals and ports worldwide. ATAI utilizes deep learning AI models and Computer Vision, leveraging existing or off-the-shelf camera infrastructure, to automate processes.

ATAI offers a comprehensive product suite tailored for various operations across seaports, inland terminals, Ro-Ro terminals, and warehouse logistics. Our solutions provide real-time data capture, process visualization, and actionable insights to reduce manual checks, cut costs, and improve operational reliability.

Products and Services Offered:

- ATGate - automates and digitizes the entire terminal gate process.
- ATRail - real-time visibility into rail movements, captures precise data, and damage detection to improve data accuracy and streamline inspection workflows.
- ATLocation - provides real-time, precise tracking and visibility for all assets and inventory within the terminal yard.
- ATCrane - provides precise data on container handoffs between vessel and landside equipment, enhancing overall container flow.

Unique Selling Points:

- AI with Low CapEx: Terminal automation using your existing and off-the-shelf cameras and deep learning AI, minimizing hardware investment.
- Data Reliability: Pre-trained AI models ensure accurate, real-time data capture across all operations.
- Operational Control: Gain end-to-end visibility and automate processes from gate to quay with AI.

Profile of (Commercial) Contacts Wanted

Port and Terminal Operators, Terminal and Port Authorities

Online information

[LinkedIn ATAI](#)

ATAI Labs BV

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Boskalis

Boskalis creates new horizons for all its stakeholders. As a leading global dredging contractor and marine services provider we offer a unique combination of experts, vessels and services. We provide innovative and competitive all-round solutions to our clients in the offshore energy sector, ports, and coastal and delta regions of the world.

Products and Services Offered:

- Traditionally, dredging has been Boskalis' core activity. Our services include the construction and maintenance of ports and waterways, land reclamation, coastal defense and riverbank protection.
- Today we also offer a wide variety of maritime services and contracting to the offshore energy sector. These include the development, construction, transport, installation, inspection, repair & maintenance (IRM) and decommissioning of oil and LNG import/export facilities, offshore platforms, pipelines and cables and offshore wind farms.
- We provide emergency response and salvage through SMIT and terminal services through Smit Lamnalco.

Unique Selling Points:

Boskalis has more than 11,000 experts who are driven by a passion for their work and an entrepreneurial spirit. We understand that delivering a project safely, on time and within budget demands professionalism, building trust, teamwork and close cooperation. Boskalis is able to build a team around your needs with our global team of professionals from a wide range of discipline.

Profile of (Commercial) Contacts Wanted

Our main clients are governments, port and terminal operators, oil, gas and wind energy companies, mining companies and related EPC contractors and subcontractors, shipping companies, insurance companies and international project developers.



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Broekman Logistics

Broekman Logistics is a full-service logistics organisation headquartered in the Port of Rotterdam, with 65 years of experience in global supply chain solutions. We operate our own breakbulk terminal and manage strategically located warehouses near key logistics hubs in the Netherlands.

Our freight forwarding services go beyond standard shipment solutions as we customise or combine modes of transport to meet specific needs. With a solid presence in India for more than two decades and operations in seven countries across Europe and Asia, we offer unmatched local expertise and efficiency in international logistics.

As experts in the Netherlands–India trade lane, we provide tailored, end-to-end logistics services that connect markets efficiently. Together with you, we look beyond logistics by delivering solutions that create real value across the entire supply chain.

Products and Services Offered:

- Air, Ocean & Road Freight Solutions
- Project Logistics & Chartering
- Customs Clearance & Fiscal Representation
- Trade Lane Management between the Netherlands and India

Unique Selling Points:

- Strategic control and coordination from our headquarters in Rotterdam, the Netherlands
- International forwarding offices in 7 countries, supported by an extensive global network of trusted partners and agents
- A solid presence in India for more than two decades, operating from 18 strategically located offices
- Expert and dedicated in the Netherlands–India trade lane

Profile of (Commercial) Contacts Wanted

We support companies involved in trade between the Netherlands and India that aim to strengthen their international supply chains. This includes manufacturers, importers and exporters who value reliability, flexibility and a personal approach. With more than 20 years of experience in India's logistics landscape and strategic control from our headquarters in Rotterdam, we combine local insight with global coordination. Our tailored logistics solutions go beyond standard freight services.



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Damen Shipyards Group

Damen Shipyards Group has been in operation for over ninety-five years and offers maritime solutions worldwide, through design, construction, conversion, maintenance and repair of ships and ship components. By integrating systems we create innovative, high-quality platforms, which provide our customers with maximum added value.

Damen operates 35 shipyards and 20 other companies in 20 countries, supported by a worldwide sales and service network. We deliver in the region of 150 vessels per year, with a total turnover of 3.1 billion euros. We offer direct employment to 12,500 people worldwide. In all that we do, our aim to ensure a positive impact on the local environment and society. Damen has been active in Vietnam for over 30 years and currently building ships at 6 different locations throughout the country. Boosting local economy and further developing the shipbuilding industry.

Products and Services Offered:

- Tugboats and workboats
- Naval & Patrol Vessels
- Offshore Vessels
- Cargo Ships
- Dredgers
- Ferries & Water Transport
- Superyachts
- Marine Components
- Ship Repair & Conversion (global yards)
- Maintenance & Spare Parts
- Training & Knowledge Transfer
- Shipyard Design & Construction
- Sustainable Solutions

Unique Selling Points:

Damen Shipyards' unique selling points include its standardized, modular shipbuilding approach, enabling faster delivery and cost-effective customization. With a global network of shipyards and service hubs in Vietnam and abroad, it offers full lifecycle support and a wide range of vessel types across commercial, defense, and offshore markets. Damen is also a leader in sustainable maritime solutions and supports local shipbuilding through its technical cooperation programs.

Profile of Commercial Contacts Wanted

Damen Shipyards is targeting sectors like port and terminals, public transport, offshore energy, defense and dredging. Ideal contacts are decision-makers seeking reliable, cost-efficient, and sustainable vessels with fast delivery and local support.

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Dry Bulk Terminals Group (DBTG)

DBTG is internationally representing over 90 dry bulk terminals members, operating 460+ terminals. We are an NGO within IMO with a consultative status in order to reach safer and better vessel handling in ports. We exchange best practices and improvements on safety, technical, operational, IT and labour issues. We are a non-profit organisation. Founded with Dutch members, we do now have dry bulk terminals from all over the world. Within the group of Members, we can also establish contacts between Members if a specific Member is requiring peer experiences on operational and technical matters. Fields that we touch also include safety, equipment improvement, dust prevention, staffing etc. etc. We meet frequently in work groups, project groups and have conferences for our Members, Associate Members and other interested and selected parties 2 times per year.

Products and Services Offered:

- Exchange peer practices between dry bulk terminals
- Reach safer and more secure vessel handling in dry bulk ports
- Represent our industry in International Maritime Organisation
- Organising 2 conferences per year for our industry

Unique Selling Points:

- Global voice for the dry bulk terminal handling terminals
- Unique platform, bringing common issues together
- Spokesman at International Maritime Organisation
- Improve global safety in our industry

Profile of (Commercial) Contacts Wanted

We are looking for dry bulk handling terminals and ports, aiming to join our Association. Striving for better and safer handling of dry bulk commodities.

Online information

[LinkedIn Paul Goris](#)

[LinkedIn The International Dry Bulk Terminals Group](#)

Dry Bulk Terminals Group

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Jan Fransen
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Green Award Foundation

Founded in 1994, the Green Award Foundation is an independent, non-profit organization promoting safety, quality, and environmental excellence in global shipping.

We certify ships and companies that go above and beyond international standards, rewarding them with tangible incentives from ports, service providers, and suppliers. Guided by 30+ industry experts, our unique in-house auditing approach aligns with ESG principles and the UN Sustainable Development Goals.

Products and Services Offered:

- Certification Programmes for sea-going and inland ships exceeding international standards.
- Auditing & Assessment covering 60+ topics, from emissions and waste to crew welfare.
- Incentive Network of 200+ ports and service providers offering discounts and rewards.
- Benchmarking & Recognition through annual evaluations and visibility in global maritime platforms.

Unique Selling Points:

- Pioneering Programme: The world's first global environmental incentive initiative for ships and shipping companies.
- Independent & Non-profit: Neutral organization focused on safety, quality, and environmental excellence.
- Comprehensive Standards: A unique in-house auditing approach covering operational, managerial, and technical aspects, aligned with ESG and 13 UN SDGs.
- Tangible Benefits: Certified ships and companies gain financial incentives, stronger reputation, and improved inspection outcomes.
- Industry-wide Collaboration: Backed by 30+ maritime experts and a global network of ports, suppliers, and partners working together for sustainable shipping.

Profile of (Commercial) Contacts Wanted

- Shipping Companies & Fleet Owners
- Ports & Terminals
- Maritime Service Providers
- Governmental Institutions
- Financial Institutions & Insurers
- Technology & Innovation Firms
- Industry Associations & NGOs

Online information

[LinkedIn Green Award](#)

[Website Green Award](#)

Green Award Foundation

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Innovation North Consultancy

We are a trusted, female led, consultancy firm that believes the future of business lies where European ambition meets India's innovation. Real growth today is driven by creativity, resilience, and world-class expertise, and India offers all three in abundance. Yet, its scale, speed, and complexity can be daunting for even the most experienced organizations.

With Dutch roots and our feet firmly on the ground in India, we bridge both worlds. We translate ambition into execution, strategy into partnerships, and vision into long-term presence. We guide you from market entry and partner identification to building operations that are compliant, future-ready, and sustainable.

At Innovation North Consultancy, we help you turn ambition into action, ensuring your business doesn't just grow in India, but grows with India.

Products and Services Offered:

- Market Entry Strategy & Feasibility Research
- Business Setup (legal structure, accounting, operations)
- Partner & Supplier Identification
- Innovation and R&D Collaboration
- Sustainability and Impact Advisory
- Local Team Training & Capability Building
- Custom Projects

Unique Selling Points:

- Dutch-led, on-the-ground presence in India
- Focus on European-Indian cooperation by addressing cultural and communication gaps
- Expertise in building sustainable, compliant, and future-ready operations across high-impact sectors
- Track record in innovation, technology and professional services sectors

Profile of (Commercial) Contacts Wanted

- Ambitious European companies exploring or expanding their presence in India
- Industry clusters, chambers, and innovation hubs interested in India collaboration or knowledge exchange
- Government, Research and trade organizations promoting bilateral cooperation and sustainable international growth



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Integri Marine

Integri Marine is a turnkey retrofit engineering and manufacturing solutions company spread globally. Marine ,Port Energy savings and emission reduction innovation are key Product area.

Products and Services Offered:

- Shore power : iAMP-CRD - Integri offers complete Shore Power integrated system solution for both Ports and Ships supported with patents and unique customization.
- Vertical Axis Wind Turbine (VAWT) -EcoVortex technology for sustainable shore and ship power generation.
- BerthLogix - AI embedded technology for automated berthing management and port operation optimization
- TideLogix - AI embedded sensors-based technology for Tide-based operational planning and coastal navigation support
- DPSCOPEPro - Dynamic Positioning System solution
- iRT Surveillance - Integrated and customized Port and vessel security solution.

Comprehensive Marine & Offshore Services:

- Turnkey Retrofit Engineering - Alternate marine power/cold ironing, scrubber & BWTS afloat
- Naval Architecture & Design Engineering - Shipboard plans, inclining experiments, stability packages, vessel conversion and retrofit solutions
- Marine Electrical & Automation ;Fleet Management & Digitisation - PMS integration, inventory management, IoT platform integration, real-time performance monitoring
- Offshore Services ;Third Party Inspections ;Recycling & Compliance;Dry Docking & Repairs
- Energy Efficiency Solutions - Emission monitoring, gas detection

Unique Selling Points:

- Single-Source Accountability - Complete maritime retrofit solutions under one umbrella: for both Port ,ship and interface, DPR,conceptualization, structural/electrical modifications, AMS/PMS upgrades, design engineering, regulatory compliance, to commissioning.
- Innovation-Driven R&D Excellence - Multidisciplinary team of offering high degree of customization using proprietary technologies that solve complex maritime challenges
- AI-Powered Predictive Intelligence - Smart automation systems leveraging artificial intelligence for predictive maintenance and real-time performance optimization

Profile of (Commercial) Contacts Wanted

- Ship Owners & Fleet Operators
- Shipyards & Dry Dock Facilities
- Maritime Classification Societies & Port Authorities
- Marine Equipment Distributors & System Integrators



Viola Tilanus
Head Legal Department



Stan Janssen
Sr. Business Development
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Invest International

Invest International invests in Dutch solutions for global challenges. We offer tailor made financing and project development expertise for international projects. Invest International is a private company financed by public means. The company opened its doors in October 2021 and has supported over 250 Dutch companies with financial solutions.

Products and Services Offered:

Invest International offers the following products and services

- Investment loans to Dutch linked companies
- Guarantees to finance institutions
- Export Finance facilities to fund local companies
- Development Capital to help with feasibility of a project
- Equity and equity like products
- G2G grants for infrastructural development

Unique Selling Points:

We are a small, agile government backed organization with professionals ready to offer tailor made solutions.

Profile of (Commercial) Contacts Wanted

Dutch companies interested in investing in India

Indian companies interested in buying Dutch capital goods

Online information

[LinkedIn Invest International](#)

Invest International

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MARIN

MARIN is a globally recognised top institute for maritime research. Our mission is 'Better Ships, Blue Oceans': we stand for clean, smart and safe shipping and sustainable use of the sea and inland waterways. We do this as an independent knowledge partner for the maritime sector, government and society.

Products and Services Offered:

We have a complete range of model test facilities, software tools, simulators, numerical facilities and measurement techniques to test, simulate and monitor ships and operations including the human factor. The unique combination and synergy of these facilities and tools enable us to achieve reliable predictions of the performance in the design phases, but also to improve and ensure the optimal operational use of the ship or structure.

- Desk Studies
- Computational Fluid Dynamics (CFD)
- Zero Emission Lab (ZEL)
- Software Tools and Simulations
- Simulators
- Model Testing
- Sea Trials

Unique Selling Points:

MARIN can offer in-depth knowledge of sustainable maritime technologies. We are looking for partners to set up joint industry projects related to waterways, ports and operations (both sea-going and inland ships). Our Zero Emission Lab is an example of the engine room of the future where multiple green technologies are demonstrated. MARIN aims to be a knowledge partner to accelerate the maritime energy transition.

Profile of (Commercial) Contacts Wanted

- Policy makers and regulators
- Shipyards and shipbuilders
- Sustainable maritime technologies supplier
- Port authorities and infrastructure developers
- Research institutions and academia

Online information

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Marine Masters

Marine Masters BV is an agile, full-member ISU salvage company specializing in emergency response, wreck removal, transport and installation and decommissioning operations worldwide. We combine lean project management with strong local partnerships and proven expertise to deliver safe, cost-efficient, and innovative solutions to the maritime industry.

Products and Services Offered:

- Salvage;
- Decommissioning;
- Transport and installation;

Unique Selling Points:

- Proven Expertise in Complex Offshore Operations
- Integrated Capabilities and Rapid Mobilization
- Transparent, Client-Focused Approach

Profile of (Commercial) Contacts Wanted

Underwriters, insurance brokers, shipowners, Oil and Gas companies (ONGC, Indian Oil, Oil India)

Online information

[LinkedIn Marine Masters](#)

Marine Masters B.V.

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Nestra

Nestra was founded in 2014 as the Netherlands Expert Group for Sustainable Transport and Logistics. With a global track record and a strong international network, Nestra bridges the gap between government and industry, supporting sustainable economic growth through building reliable logistics chains worldwide.



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Online information

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Products and Services Offered:

Nestra provides consultancy and training in sustainable transport and logistics, catering to both public and private sectors worldwide, including ministries, international institutions, and UN organizations. Services include policy analysis, strategic planning, business development, regulation development, and evaluation, with a focus on ports, inland waterways, and multimodal connectivity, as well as improving the trade and transport sectors.

Unique Selling Points:

Nestra is committed to develop efficient transport and logistics systems, focusing on intermodal concepts, greening, and strategic advice.

- Deep Expertise in Sustainable Transport & Logistics and related policy planning for ports, multimodal and inland shipping in areas many clients care about now (e.g. green and smart).
- Global reach and experience working on multiple continents: Europe, Asia, Africa, Latin America, which helps understand different regulatory, cultural and infrastructure contexts and challenges.
- Application of a tailored holistic approach from policy to implementation bridging gaps between policy, industry, and related institutional capacity.
- Strong partnerships & institutional recognition through alliances with engineering firms, knowledge institutes and clients like EU, national ministries, multilateral organisations, international financial institutions.

Profile of (Commercial) Contacts Wanted

Nestra's experts have a long presence in India and want to expand their support to multiple clients in different expertise areas:

- Technical assistance to enhance the bilateral maritime cooperation between India and the Netherlands.
- Strategies, policies and roadmaps for green and smart port and related corridors.
- Best practices for inland waterways as economic corridors.
- Fleet modernization, greening and related financing.
- Institutional model and strengthening for waterways cooperation in BBIN countries.
- Port-hinterland connectivity, including logistics zones/freight villages.
- Study tours for government officials and staff of international financial institutions to European and Asian countries.



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[About Port of Rotterdam](#)

[Port of the future](#)

[Hydrogen in Rotterdam](#)

[Europe's Hydrogen Hub](#)

Port of Rotterdam

The Port of Rotterdam is called the Gateway to Europe because of its excellent infrastructure and hinterland connectivities.. The Port creates significant economic and social value in the Rotterdam-Rijnmond region, the Netherlands and Europe through employment and security of supply of energy, food and other materials needed in society.

Facts about Port of Rotterdam Authority:

Revenue of approximately € 882 million

Gross investments €311 million.

Port area: 12,500 ha of port area (land and water, of which over 6,000 ha is industrial sites). Length of the port area: over 40 km. Cargo throughput: approximately 436 million tonnes of freight a year.

Shipping: approximately 28,000 seagoing vessels and 91,000 inland vessels annually.

Employment: approximately 192,000 jobs (directly and indirectly)

Added value: €29.6 billion, 2.9% of the Dutch GDP.

In addition to the management and development of the port of Rotterdam, PoR is a joint-venture partner in the Sohar Port & Freezone, Oman and in the Port of Pecém, Brazil.

Products and Services Offered:

The Port of Rotterdam Authority's core tasks are the sustainable development, management and operation of the port and industrial complex and maintaining the effective, safe and efficient handling of shipping in the port and the offshore approaches to the port. The aim of the Port of Rotterdam Authority is to strengthen the port's position as a future-proof logistics hub and industrial complex. Quality is central to this. The Port Authority's ambition is to develop a climate-neutral port that is in harmony with its surroundings.

Unique Selling Points:

- Gateway of Europe – First & last port of call between Europe and the rest of the world
- Hydrogen Hub of Europe
- Energy hub of Europe
- Huge Industrial cluster [...]

Profile of (Commercial) Contacts Wanted

Shipping Lines, Freight Forwarders, Port Authorities of India, Maritime Boards of Indian states, Shippers/Exporters/Importers, Green fuel producers

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Power2X

Power2X is a clean energy company, committed to creating new energy assets that enable large-scale decarbonization of aviation, maritime, and heavy industry. The company focuses on clean hydrogen, renewable methanol, and sustainable aviation fuel (SAF). In 2023, the Canada Pension Plan Investment Board (CPP Investments) and Power2X entered into a long-term investment partnership aimed at advancing Power2X's leading role in the global clean energy transition.

In the Port of Rotterdam, Power2X, together with its partners, is developing eFuels Rotterdam, a world-scale hub for the production and distribution of Sustainable Aviation Fuel. The project will deploy Honeywell UOP's Methanol-to-Jet technology.

Meanwhile, Power2X's industrial hydrogen team is working on large-scale, cost-competitive hydrogen projects for Europe's industrial heartlands.

Products and Services Offered:

- Power2X enables decarbonization of hard-to-abate sectors, like aviation, shipping, and heavy industry.
- We develop world-scale SAF production capacity, while building a clean methanol value chain.
- We support decarbonization of key industrial sectors in the Netherlands and Germany through large-scale clean hydrogen development

Unique Selling Points:

- Power2X was set up to deliver impact from day one.
- Our team combines world-class expertise from across the energy industry.
- Power2X has a long-term investment partnership with the Canada Pension Plan Investment Board (CPP Investments), aimed at advancing Power2X's leading role in the global clean energy transition.

Profile of (Commercial) Contacts Wanted

Power2X is seeking to purchase e-methanol or bio-methanol to supply its Rotterdam Methanol-to-Jet project, either directly from producers or from wholesalers/aggregators.

In addition, we are interested in engaging with players who are actively building green methanol value chains linking Asia and Rotterdam.



Rail Connected



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Rail Connected

Rail Connected is a Dutch high-tech company that develops wireless axle counting systems to optimize rail logistics operations. Since 2017, the company has specialized in improving visibility and efficiency in rail yards and industrial sites by providing real-time insights into train and wagon positions.

Its patented and field-proven, battery-powered, ultra-low-power sensors communicate via mobile networks, making the system completely wireless and easy to install— no trenching or cabling required. This enables rapid deployment and flexible scaling in areas without existing signalling infrastructure.

Rail Connected helps rail operators optimize yard planning, streamline shunting operations, and make better use of existing rail capacity—at a fraction of the cost of conventional wired systems.

Products and Services Offered:

- Wireless Axle Counters: Battery-powered, ultra-low-power wheel sensors for reliable and maintenance-friendly train detection.
- Web-Based Software Platform: Provides real-time visualization of train and wagon movements across yards and track networks, enhancing operational visibility and efficiency.

Unique Selling Points:

- Proven in railway operations for more than eight years.
- Completely wireless, no trenching or cabling required, minimizing installation time and disruption.
- Patented ultra-low-power, battery-operated wheel sensors with a long lifespan and minimal maintenance.
- Low investment requirement thanks to the elimination of costly groundwork and cabling infrastructure.
- Scalable, easy-to-install, and cost-efficient system suitable for diverse rail environments, including ports, yards, and industrial sites.

Profile of (Commercial) Contacts Wanted

- End-users such as railway operators, port authorities, and terminal operators managing rail yards or industrial tracks.
- Resellers / Implementation partners active in railway signalling, train detection, or automation solutions.
- Industrial stakeholders operating private rail infrastructure in sectors like ports, logistics, energy, mining, and manufacturing.

Online information

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Royal IHC

Anchored in a rich Dutch maritime history, Royal IHC is a leading supplier of maritime technology and expert craftsmanship.

Products and Services Offered:

With the right people and skills on board, and driven by innovation, we provide a competitive edge to our worldwide customers in the dredging, offshore, mining and defence industries. However, Royal IHC is much more than vessels, equipment and services. We deliver reliable, integrated solutions that improve operational efficiency and allow for a more sustainable performance.

Unique Selling Points:

All over the world, our people are deeply committed to technological innovation, supported by our long-standing experience in our core markets. Our experts work in close collaboration with multiple stakeholders to meet the specific needs of each customer.

As we navigate new waters in an ever-changing world, our aim remains unchanged: to discover the smartest and safest way forward for both our customers and our people. Together, we create the maritime future.

Online information

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Royal Vopak

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Royal Vopak

At ports around the world, Vopak provides safe, reliable, and efficient infrastructure for important products that power homes, industries, and economies. For more than 400 years, we have enabled global trade through our network, connecting supply and demand. Today, we build on this legacy by supporting the energy and feedstock transition by developing infrastructure for hydrogen, CO₂, energy storage, and low-carbon feedstocks. In doing so, we help balance the energy trilemma of sustainability, affordability, and reliability

Products and Services Offered

- Independent storage and handling of over 250 products.
- LNG and LPG infrastructure that strengthens national and regional energy security
- Storage solutions for oil, chemicals, and biofuels.
- Ammonia terminals enabling the development of hydrogen value chains
- Open-access CO₂ infrastructure supporting carbon capture, utilization, and storage (CCUS) projects
- Industrial terminals integrated with refineries, chemical plants, and renewable energy hubs

Unique Selling Points:

- Global leader: The world's largest independent provider of tank storage and terminal infrastructure
- Global reach: 77 terminals in 23 countries, serving more than 1,000 customers.
- Proven legacy: Over 400 years of experience and listed on the Amsterdam Stock Exchange
- Collaborative mindset: Strong track record of joint ventures that combine global expertise with (local) partnerships
- Strong presence in India: Active since 2011. Main presence through Aegis Vopak Terminals Ltd. (AVTL), India's largest independent LPG and chemical storage operator, recently completing a successful IPO.
- Supporting the energy and feedstock transition: Advancing infrastructure for ammonia, CO₂, battery energy storage, and sustainable feedstocks such as sustainable aviation fuel (SAF).

Profile of (Commercial) Contacts Wanted

- Parties that plan to invest in green hydrogen hubs like green ammonia, methanol, biofuels and its derivatives
- Parties investing in or the development of industrial clusters for Petrochemical in India



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Van Oord Dredging and Marine Contractors

Van Oord is a leading international contractor specialising in dredging, marine engineering and offshore projects (oil, gas and wind). Driven by our core ethos of “marine ingenuity” and has been working in this sector for over 157 years across the world. With years of experience in the field, we are actively involved in various large and prestigious capital and maintenance dredging contracts all over the world. We have successfully completed large infrastructure projects involving huge reclamation and coastal protection works worldwide. Our presence in India for over 67 years with numerous successfully executed projects in our records, speak for themselves.

Products and Services Offered:

Dredging and Marine Works

- Dredging services with TSHD, Cutter, WID and other owned equipment
- Reclamation
- General Civil Engineering Contractor
- Specialist Marine Engineering Contractor
- Coastal Protection

Unique Selling Points:

- On time or early completion of projects.
- Precision in deployment, operation and completion.
- Owned equipment therefore in control of maintenance and availability of equipment.
- In-house research and development of technology
- Importance to Environment and Sustainability

Profile of (Commercial) Contacts Wanted

Private and Government Port Authorities



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Valuecent Consultancy

Valuecent Consultancy is a part of Valuecent Group. It is a leading global business consulting firm, with a legacy that spans over 85 years. Valuecent empowers businesses with end-to-end solutions. It enables Logistics and maritime companies in facilitating JV's, international business setup, market access, business advisory and process automation services. Valuecent has supported over 300 corporates in India-Netherlands corridor from clients ranging from large Fortune 500 Corporates to leading global businesses and startups across diverse sectors. Valuecent can serve client in 100+ countries being a member of Antea International which is a global alliance of independent firms which ranks top 5 in India and 13th globally.

Products and Services Offered:

- Strategic advisory for Maritime & Logistic companies with global expansion, facilitating JV's;
- Assistance with international set-up, licenses and registrations;
- Advisory for bringing in operational efficiency;
- Process Automation and AI advisory;
- Tax & Regulatory advisory;
- Assistance with IP registrations and advisory.

Unique Selling Points:

- Global Presence with offices more than 100+ countries;
- One Stop solutions for all business lifecycle services;
- Multi-disciplinary team of 200+ professionals and associations with expertise across several sectors including logistics. Experience Senior leadership team with Big-4 experience, ex-CFOs of industries;
- Focus on Cost-Effective solutions, Innovative & Quick Turnaround (swift and efficient business solutions), flexible & scalable pricing structures.
- Uses an integrated technology platform for global compliance, process automation, and ISO 27001 Certified for robust data protection

Profile of (Commercial) Contacts Wanted

We would prefer to meet the business representatives in logistics and maritime industries



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